

**LEADERSHIP STYLES, HUMAN RESOURCE MANAGEMENT PRACTICES,  
HEALTHCARE FINANCING MODELS AND PERFORMANCE OF COUNTY  
REFERRAL HOSPITALS IN KENYA**

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**A THESIS SUBMITTED TO THE SCHOOL OF MANAGEMENT AND LEADERSHIP  
IN PARTIAL FULFILMENT OF THE REQUIREMENTS FOR THE AWARD OF THE  
DOCTOR OF PHILOSOPHY IN MANAGEMENT AND LEADERSHIP OF THE  
MANAGEMENT UNIVERSITY OF AFRICA**

**OCTOBER 2025**

## DECLARATION

This thesis is my original work and has not been presented for examination in any other institution of higher learning.

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## **DEDICATION**

I dedicate this thesis to my late Father, Joseph Mungai Karanu. Thank you Dad for believing in my dreams and for always reminding me it is never too late to chase my passion. Continue resting with the Angels until we meet again.

## **ACKNOWLEDGEMENT**

I extend my deep gratitude to God Almighty for His grace and strength that has enable me to navigate this academic journey. I also acknowledge the Management University of Africa leadership for creating an enabling environment to gain knowledge and impact society. I am deeply indebted to my supervisors Prof. John Cheluget and Dr. Juster Nyaga for their professional guidance, detailed critique, relentless support and encouragement. The MUA administrator Ms Dorothy Lagat has also been very instrumental in offering administrative support to ensure my work adhere to the required MUA standards. A special note of thanks goes to the participating County Referral Hospitals leadership and staff for their willingness to engage in this research and provide access to vital information that has been instrumental in making this study relevant in informing policy and practice. I also wish to acknowledge my colleagues in the Public Health Professional Association for constant mentor-ship, peer review and moral support. My fellow PhD students and colleagues particularly Dr. Catherine Kimani have been very instrumental in offering peer support and encouragement. I am deeply grateful for the support I have received from my family especially my husband Wainaina and children Jane, Gitau, Sheryl and Valerie; they have indeed provided a strong pillar to lean on as I navigated this academic journey.

## TABLE OF CONTENTS

<b>DECLARATION</b> .....	<b>ii</b>
<b>DEDICATION</b> .....	<b>iii</b>
<b>ACKNOWLEDGEMENT</b> .....	<b>iv</b>
<b>TABLE OF CONTENTS</b> .....	<b>v</b>
<b>LIST OF TABLES</b> .....	<b>ix</b>
<b>LIST OF FIGURES</b> .....	<b>xi</b>
<b>LIST OF ABBREVIATIONS AND ACRONYMS</b> .....	<b>xii</b>
<b>OPERATIONAL DEFINITION OF TERMS</b> .....	<b>xiii</b>
<b>ABSTRACT</b> .....	<b>xiv</b>
<b>CHAPTER ONE</b> .....	<b>1</b>
<b>INTRODUCTION</b> .....	<b>1</b>
1.0 Introduction .....	1
1.1 Background of the Study .....	1
1.2 Statement of the Problem .....	12
1.3 Objectives of the Study .....	14
1.4 Significance of the study .....	15
1.5 Limitation of the study .....	15
1.6 Delimitation of the Study .....	15
1.7 Scope of the Study .....	16
1.8 Chapter summary .....	16
<b>CHAPTER TWO</b> .....	<b>17</b>
<b>LITERATURE REVIEW</b> .....	<b>17</b>
2.0 Introduction .....	17

2.1 Theoretical Review .....	17
2.2 Empirical Literature .....	20
2.3 Summary of Research Gaps .....	81
2.4 Hypotheses of the Study .....	83
2.5 Conceptual Framework .....	84
2.6 Operationalization of Research Variables .....	84
2.7 Chapter Summary .....	85
<b>CHAPTER THREE .....</b>	<b>86</b>
<b>RESEARCH METHODOLOGY .....</b>	<b>86</b>
3.0 Introduction .....	86
3.1 Research Philosophy .....	86
3.2 Research Design .....	87
3.3 Target Population .....	87
3.4 Sample and Sampling Techniques .....	88
3.5 Data Collection and Instruments .....	88
3.6 Pilot Study .....	89
3.7 Data Analysis .....	90
3.8 Diagnostics Tests .....	91
3.9 Data Processing and Presentation .....	93
3.10 Hypotheses Testing .....	94
3.11 Ethical Considerations .....	101
<b>CHAPTER FOUR .....</b>	<b>104</b>
<b>DATA ANALYSIS, RESULTS AND DISCUSSION .....</b>	<b>104</b>
4.1 Introduction .....	104

4.2 Response Rate .....	104
4.3 Demographic Information .....	105
4.4 Results of the Pilot Survey .....	107
4.5 Factor Analysis .....	110
4.6 Descriptive Statistics .....	116
4.7 Correlation Analysis .....	121
4.8 Diagnostics Tests .....	123
4.9 Hypotheses Testing .....	127
4.10 Summary of Research Findings .....	147
4.11 Optimal Model .....	148
4.12 Limitations of the Study .....	149
4.13 Chapter Summary .....	151
<b>CHAPTER FIVE .....</b>	<b>152</b>
<b>SUMMARY, CONCLUSIONS AND RECOMMENDATIONS .....</b>	<b>152</b>
5.1 Introduction .....	152
5.2 Summary of Study .....	152
5.3 Conclusion .....	156
5.4 Recommendations .....	157
5.5 Theoretical Implications/ Recommendations for Theory .....	159
5.6 Suggestions for Future Research .....	161
5.7 Chapter Summary .....	162
<b>REFERENCES .....</b>	<b>164</b>
<b>APPENDICES .....</b>	<b>185</b>
Appendix I: Letter of Introduction .....	185

Appendix II: NACOSTI Letter .....	186
Appendix III: Research Questionnaire .....	187
Appendix IV: County Referral Hospitals in Kenya .....	196

## LIST OF TABLES

<b>Table 1:</b> Summary of Knowledge Gaps .....	81
<b>Table 2:</b> Operationalization of Variables .....	85
<b>Table 3:</b> Target Population .....	88
<b>Table 4:</b> Hypotheses Testing .....	100
<b>Table 5:</b> Response Rate .....	105
<b>Table 6:</b> Demographic Characteristics of Respondents .....	106
<b>Table 7:</b> Construct Validity .....	108
<b>Table 8:</b> Reliability Test .....	109
<b>Table 9:</b> Factor Loading for Leadership Styles .....	111
<b>Table 10:</b> Factor Loading for Human Resource Management Practices .....	112
<b>Table 11:</b> Factor Loading for Healthcare Financing Models .....	113
<b>Table 12:</b> Factor Loading for Performance .....	115
<b>Table 13:</b> Descriptive Statistics for Leadership Styles .....	116
<b>Table 14:</b> Descriptive Statistics for Human Resource Management Practices .....	117
<b>Table 15:</b> Descriptive Statistics for Healthcare Financing Models .....	119
<b>Table 16:</b> Descriptive Statistics for Performance of County Referral Hospitals .....	120
<b>Table 17:</b> Correlation Matrix .....	122
<b>Table 18:</b> Test for Normality .....	123
<b>Table 19:</b> Multicollinearity Test Using Tolerance and VIF .....	124
<b>Table 20:</b> Heteroscedasticity Results .....	124
<b>Table 21:</b> Model Summary for Leadership Styles (Multiple Regression) .....	127
<b>Table 22:</b> ANOVA for Leadership Styles (Multiple Regression) .....	128
<b>Table 23:</b> Regression Coefficients for Individual Leadership Styles .....	129

<b>Table 24:</b> Model Summary for Mediation Pathway .....	132
<b>Table 25:</b> ANOVA for Mediation Pathway .....	133
<b>Table 26:</b> Regression Coefficients for Mediation Models .....	134
<b>Table 27:</b> Model Summary for Moderation Pathway .....	137
<b>Table 28:</b> ANOVA for Moderation Pathway .....	138
<b>Table 29:</b> Regression Coefficients for Moderation Effect .....	138
<b>Table 30:</b> Model Summary for Moderated-Mediation Effect .....	142
<b>Table 31:</b> ANOVA for Moderated-Mediation Effect .....	143
<b>Table 32:</b> Regression Coefficients for Moderated-Mediation Model .....	144
<b>Table 33:</b> Summary of Hypotheses .....	148
<b>Table 34:</b> Summary of Key Findings .....	155

## LIST OF FIGURES

<b>Figure 1:</b> Conceptual Framework .....	84
<b>Figure 2:</b> Scatter Diagrams .....	126
<b>Figure 3:</b> Conceptual Optimal model .....	149

## LIST OF ABBREVIATIONS AND ACRONYMS

<b>BETA</b>	Bottom-Up Economic Transformation Agenda
<b>FRLT</b>	Full Range Leadership Theory
<b>GDP</b>	Gross Domestic Product
<b>HR</b>	Human Resource
<b>MLQ</b>	Multifactor Leadership Questionnaire
<b>MoH</b>	Ministry of Health
<b>NCDs</b>	Non-Communicable Diseases
<b>NHIF</b>	National Hospital Insurance Fund
<b>OECD</b>	Organization for Economic Co-operation and Development
<b>OOP</b>	Out-of-pocket Payments
<b>PPP</b>	Public Private Partnership
<b>RBT</b>	Resource-Based Theory
<b>RBV</b>	Resource-Based View
<b>SHIF</b>	Social Health Insurance Fund
<b>SPSS</b>	Statistical Package for the Social Sciences
<b>UHC</b>	Universal Health Coverage
<b>VIF</b>	Variance Inflation Factor
<b>VRIN</b>	Valuable, Rare, Inimitable, and Non-substitutable
<b>WHO</b>	World Health Organization

## OPERATIONAL DEFINITION OF TERMS

<b>County Referral Hospitals:</b>	Also known as Level 5 hospitals. They are the highest level of health facilities managed by County governments; They receive patients referred from lower level primary health care facilities, offer comprehensive and specialized health services as well as training, research, and referral to level 6 hospitals at the National level.
<b>Healthcare Financing Models:</b>	Mechanisms used by hospitals to raise financial resources for provision of health care services including government funding, Employer/Employee insurance schemes, National Health Insurance program, patients Out of Pocket payment and combination of public private partnerships.
<b>Human Resource Management Practices:</b>	Strategies and procedures employed by hospitals to effectively manage its workforce including recruitment, rewards, learning and development, employee relations and employee well-being.
<b>Leadership Styles:</b>	Approaches and behaviors adopted by hospital leaders in guiding, motivating, and managing their teams. Transformational Leaders inspires and motivate followers, articulate compelling vision, provide individualised support and foster innovation. Adaptive leaders help teams navigate complex challenges by encouraging experimentation and learning. Servant leaders prioritize needs and development of their followers.
<b>Performance of county referral hospitals:</b>	Extent to which county referral hospitals achieve acceptable standards of patient outcome, quality of patient care, accessibility of health care services, equity in health care services provision as well as financial performance.

## ABSTRACT

Within Kenya's devolved healthcare system, county referral hospitals face significant performance challenges stemming from ineffective leadership approaches, inadequate human resource management practices, and fragmented healthcare financing mechanisms. This research explored how different leadership approaches shape the performance of county referral hospitals and further assessed how human resource management (HRM) practices mediate this relationship. It also analyzed how healthcare financing structures influence, and in some cases alter, the impact of leadership on performance, and finally investigated how financing models and HRM practices interact simultaneously to shape hospital outcomes. The inquiry was grounded in the Full Range Leadership Theory, Human Capital Theory, and the Resource-Based View, which together provided the conceptual lens. A cross-sectional survey design was applied, focusing on 51 county referral hospitals drawn from Kenya's 47 counties as the core units of analysis. Data came from 153 senior officials responsible for overall leadership, human resource oversight, and financial management, gathered through structured questionnaires. The study adopted a census approach. Quantitative analysis employed both descriptive and inferential techniques — including correlation and multiple regression — using SPSS software, alongside rigorous diagnostic checks to confirm statistical soundness. Findings revealed strong, statistically significant associations across all objectives. Leadership styles exerted a substantial positive effect on hospital performance ( $R^2 = 0.796$ ,  $\beta = 0.562$ ,  $p < 0.05$ ), showing that transformational, servant, and adaptive leadership substantially enhance operational outcomes. HRM practices partially mediated this relationship, with explanatory power increasing from  $R^2 = 0.632$  to  $0.683$ , signaling that well-structured HRM systems strengthen the benefits of effective leadership. Healthcare financing frameworks showed a meaningful moderating influence ( $\beta = 0.294$ ,  $p < 0.05$ ), raising the  $R^2$  to  $0.760$  and indicating that the strength of leadership's impact shifts depending on the funding model applied. Moreover, a combined moderated–mediation effect emerged, with  $R^2$  climbing to  $0.799$ , illustrating that financing models and HRM practices jointly shape how leadership translates into performance. The study concludes that county referral hospitals perform best when management integrates strong leadership development, robust HRM strategies, and sustainable financing mechanisms. It recommends that the Ministry of Health and county governments invest in leadership capacity-building, institutionalize comprehensive HRM frameworks, and diversify and align financing models to strengthen service delivery. Future investigations are encouraged to adopt longitudinal designs and broaden the analysis to other tiers of healthcare facilities.

# CHAPTER ONE

## INTRODUCTION

### 1.0 Introduction

This chapter provides an overview of leadership styles, human resource management practices, and health care financing models in relation to performance of county referral hospitals. The chapter examines contextual issues from a global, regional, and local perspective, highlighting how leadership styles, human resource management practices, and the health care financing models impact the performance of county referral hospitals. The chapter presents the study background, statement of the problem, study objectives, scope, justification, and limitations of the study, with a specific focus on county referral hospitals in Kenya.

### 1.1 Background of the Study

Health care facilities including hospitals play a vital role in ensuring population receives critical preventive, promotive, curative and rehabilitative health care services. The interplay between leadership styles, human resource management practices and healthcare financing models presents a complex framework that potentially influences the overall performance of public hospitals (Chowdhury & Gkioulos, 2021). Leadership styles adopted by hospital management can significantly impact organizational culture, employee morale, and the overall quality of patient care (Kelly & Hearld, 2020). Different leadership approaches, such as transformational, transactional, and laissez-faire styles, could lead to varying outcomes on employee performance and patient satisfaction levels within public hospitals (Robbins & Davidhizar, 2020).

Human resource management practices, encompassing recruitment, reward, staff development, employee's relations and wellbeing of healthcare professionals are fundamental components that could impact the efficiency and quality of healthcare service delivery in public hospitals. These practices are instrumental in building a resilient healthcare workforce capable of meeting the diverse health needs of the population (Azolibe & Okonkwo, 2020). The healthcare financing models, which includes government funding, public and private insurance schemes, and out of pocket health services funding plays a crucial role in determining the availability of resources for public hospitals as well as accessibility of health services to communities. This also includes the capacity for infrastructure development, procurement of medical supplies, and adoption of

innovative healthcare technologies within these health facilities (World Bank, 2021). The financing models directly influences the ability of public hospitals to provide accessible, affordable, and quality health care services to the population.

Globally, the performance of healthcare systems within which hospitals operate has been significantly influenced by leadership styles, human resource management practices, and health care financing models predominant in those facilities. World Health Organization (2021) reports that countries with transformational leadership in their public hospitals management have seen a 20% increase in patient satisfaction rates and a 15% reduction in hospital-acquired infections, while nations with participative leadership style have experienced a 25% improvement in employee retention rates and a 10% increase in the adoption of innovative healthcare technologies. The Organisation for Economic Co-operation and Development (OECD, 2020) highlights that countries with comprehensive training and development programs for healthcare professionals have seen a 30% reduction in medical errors and a 20% increase in the efficiency of healthcare service delivery.

Countries that have implemented strategic workforce planning initiatives have been able to reduce staff turnover rates by 15% and improve the distribution of healthcare workers in underserved areas by 25% (OECD, 2020). The health care financing models in use also plays a critical role, with countries like the United Kingdom and Canada, which have universal health coverage, consistently ranking among the top performers in terms of access to care, quality of services, and patient outcomes (Commonwealth Fund, 2021). These nations allocate up to 15% of their Gross Domestic Product (GDP) to healthcare expenditure, compared to the global average of 9% (World Bank, 2021). In contrast, countries with fragmented health care financing models, such as the United States, have faced challenges in ensuring equitable access to care and controlling healthcare costs, with nearly 30% of adults reporting difficulties in paying for healthcare services (Kaiser Family Foundation, 2020). Comparative studies have also highlighted the success of integrated healthcare systems in achieving high levels of performance, with Scandinavian countries like Sweden and Denmark successfully implementing models that foster collaboration between primary care, hospitals, and social services, resulting in a 25% reduction in avoidable hospitalizations and a 30% decrease in readmission rates (Nordic Medico-Statistical Committee, 2020).

Regionally, the performance of healthcare systems has been significantly impacted by various challenges, including limited resources, inadequate infrastructure, and weak leadership. The leadership style prevalent in many African public healthcare systems has been criticized for being hierarchical and bureaucratic, with limited involvement of front-line human resources in decision-making processes. This lack of participative leadership has contributed to low morale among healthcare workers and a 25% decrease in the adoption of innovative practices (African Union, 2020). Despite these challenges, some African countries have made progress in improving the performance of their healthcare systems. For example, Rwanda has implemented a community-based health insurance scheme that covers 90% of the population, resulting in a 60% reduction in out-of-pocket expenses and a 30% increase in the utilization of healthcare services (WHO, 2021). According to World Health Organization (2021) report, only 3% of the global health workforce is located in Africa, despite the continent bearing 25% of the global disease burden. This shortage of human resource for health has led to a 40% increase in patient wait times and a 20% decrease in the quality of care provided (African Union, 2020).

The lack of comprehensive human resource management practices has also contributed to high staff turnover rates, with some countries experiencing a 30% annual attrition rate among healthcare workers (World Bank, 2021). The health care financing models in many African countries remains a challenge, with an average of only 5% of GDP allocated to healthcare expenditure, compared to the global average of 9% (OECD, 2020). This low investment has resulted in limited access to essential medicines, equipment, and technology, with over 50% of the population lacking access to basic healthcare services (United Nations, 2021). The fragmented nature of health care financing, characterized by a mix of government funding, donor support, and out-of-pocket payments, has led to inequalities in access to care and financial burdens for patients, with 60% of healthcare costs being paid directly by households (African Development Bank, 2020).

Locally, the performance of the public hospitals has been influenced by various factors, including leadership styles, human resource management practices, and the health care financing models in use. The leadership style in the Kenyan healthcare system have been described as a mix of authoritative and participative approaches. While some county hospitals have embraced participative leadership, encouraging the involvement of human resource for health in decision-making processes, others have maintained hierarchical structures (Kenya Nurses Association,

2020). The varying application of different leadership styles largely due to devolution of health care services to the 47 county governments has contributed to varying levels of staff morale and a 15% difference in the adoption of innovative practices across healthcare facilities (Ministry of Health, 2021). The MoH (2021) reports that the country has a ratio of 1.5 healthcare workers per 1,000 populations, which is below the WHO's recommended minimum of 4.45 per 1,000. This shortage of healthcare professionals has led to a 30% increase in workload for existing staff and a 20% decrease in the quality of care provided (Kenya Medical Association, 2020). The limited implementation of comprehensive human resource management practices has also contributed to high staff turnover rates, with some counties experiencing a 25% annual attrition rate among healthcare workers (Council of Governors, 2021).

The health care financing models in Kenya is characterized by a mix of government funding, private and public insurances, donor support, and out-of-pocket payments. The government allocates an average of 7% of its GDP to healthcare expenditure, which is below the African Union's target of 15% (Ministry of Health, 2021). This low investment has resulted in limited access to essential medicines, equipment, and technology, with 30% of the population lacking access to basic healthcare services (Kenya Healthcare Federation, 2020). The high level of out-of-pocket payments, which account for 35% of total health expenditure, has led to financial burdens for patients and inequalities in access to care (World Bank, 2021).

Despite these challenges, Kenya has made progress in improving the performance of its healthcare system. The introduction of the Universal Health Coverage (UHC) program in 2021 aimed to increase access to quality healthcare services and reduce financial barriers for patients. The program has covered an additional 20% of the population and resulted in a 25% increase in the utilization of healthcare services (National Hospital Insurance Fund-NHIF, 2021). As a cornerstone of the Bottom-Up Economic Transformation Agenda (BETA), the MoH is in the process of introducing the Social Health Insurance Fund (SHIF) initiative that aims to provide comprehensive health coverage to all Kenyans. Under SHIF initiative, it is envisaged that vulnerable populations will gain access to a broad spectrum of health benefits, a milestone signifying a crucial step toward solidifying gains made under the UHC program and shifting the healthcare paradigm towards preventive and promotive practices (Kenya Institute of Public Policy Research and Analysis -KIPPRA, 2023)

### **1.1.1 Leadership Styles**

Leadership styles encompass a wide range of approaches and behaviors that leaders adopt to guide, motivate, and manage their teams. The classical categorization by Lewin, Lippitt, and White (1939) identifies three primary distinct leadership styles - autocratic, democratic, and laissez-faire. Contemporary research has expanded this taxonomy to include several other styles (Northouse, 2021). Autocratic leaders make decisions without consulting their team members, maintaining strict control over all aspects of work. Democratic leaders involve team members in decision-making processes, encouraging participation and shared responsibility. Laissez-faire leaders provide minimal guidance and allow team members to make decisions independently. Transactional leaders focus on rewards and punishments to influence behavior (Bass & Riggio, 2006). Servant leaders prioritize the needs and development of their followers, putting them first (Greenleaf, 1970). Adaptive leaders help their teams navigate complex challenges by encouraging experimentation and learning (Heifetz, Grashow, & Linsky, 2009). Inclusive leaders foster an environment where all team members feel valued, respected, and engaged, regardless of their background or position (Randel et al., 2021).

The impact of leadership styles on organizational performance, particularly in the healthcare sector, has been extensively studied. Transformational leadership has been associated with increased job satisfaction, organizational commitment, and patient safety culture in hospital settings (Alloubani et al., 2021). Servant leadership has been linked to improved employee well-being, teamwork, and patient satisfaction (Neubert et al., 2021). Adaptive leadership has been found to enhance team performance and innovation in the face of complex challenges. Inclusive leadership has been shown to promote diversity, creativity, and employee engagement in healthcare organizations (Ashikali et al., 2021).

For this study, several leadership styles were adopted as focal points, given their relevance and impact in hospital context. Transformational leadership was of primary focus, as it inspires and motivates followers to achieve higher levels of performance by articulating a compelling vision, providing individualized support, and fostering a climate of innovation and creativity (Bass & Riggio, 2006). In the Kenyan healthcare context, where leaders face resource limitations and complex organizational structures, transformational leadership has been shown to improve patient outcomes and staff satisfaction (Kimeto & Iravo, 2021). Additionally, servant leadership

was examined due to its emphasis on prioritizing the needs of healthcare workers and patients, which has been linked to improved quality of care and employee engagement in hospital settings (Neubert et al., 2021). Adaptive leadership will also be considered, as it enables leaders to navigate the rapidly changing healthcare landscape and respond effectively to crisis, a critical skill in hospital management (Heifetz et al., 2009).

### **1.1.2 Human Resource Management Practices**

Human resource management practices encompass a wide range of strategies, policies, and procedures that organizations deploy to effectively manage their workforce and optimize employee performance. In the context of public hospitals, these practices play a critical role in attracting, developing, and retaining a skilled and motivated workforce, which is essential for delivering high-quality patient care and achieving organizational goals (Armstrong & Taylor, 2023). Effective human resource management practices in hospitals involve aligning HR strategies with the overall mission and objectives of the organization, fostering a supportive work environment, and continuously adapting to the evolving needs of healthcare professionals and patients (Saks, 2022).

The key indicators of human resource management practices in this study include recruitment, rewards, learning and development, employee relations, and employee well-being. Recruitment practices involve attracting and selecting the most suitable candidates for various healthcare delivery positions, ensuring that the organization has the right talent in place to meet the demands of patient care (Dubey et al., 2021). Rewards encompass various forms of compensation, benefits, and recognition programs that aim to motivate and retain high-performing employees (Oppel et al., 2021). Learning and development initiatives focus on providing continuous training and growth opportunities to healthcare professionals, enabling them to acquire new skills, stay up-to-date with emerging medical advancements, and adapt rapidly to changing healthcare needs (Abubakar et al., 2020). Employee relations practices emphasize open communication, fair treatment, and effective conflict resolution mechanisms to maintain a harmonious and productive work environment (Munyoki et al., 2020). Employee well-being practices on the other hand seek to prioritize the physical, mental, and emotional health of healthcare workers, acknowledging the demanding nature of their work and the importance of preventing burnout as well as promoting job satisfaction (Mwita et al., 2021).

Existing literature highlights the significant impact of human resource management practices on various aspects of healthcare system performance. A study by Dubey et al. (2021) in India found that strategic human resource management practices, such as talent acquisition, performance management, and employee engagement, positively influence healthcare organizations' operational efficiency, patient satisfaction, and financial outcomes. Similarly, research conducted by Opperl et al. (2021) in the United States emphasized the link between employee well-being and key hospitals performance indicators, such as patient safety, clinical effectiveness, and patient experience. In the African context, Abubakar et al. (2020) in Nigeria underscored the critical role of rewards and learning and development opportunities in driving healthcare workers' motivation, job satisfaction, and performance. These findings are echoed by Munyoki et al. (2020) in Kenya, who revealed that human resource management practices, particularly recruitment and employee relations, have a significant bearing on the performance of healthcare facilities. Moreover, Mwita et al. (2021) highlighted the importance of rewards and learning and development initiatives in fostering a motivated and competent healthcare workforce, which is essential for delivering high-quality patient care at hospital settings.

### **1.1.3 Healthcare Financing Models**

Healthcare financing models are the structural frameworks that hospitals adopt to mobilize, allocate, and manage financial resources for their healthcare systems. These models define how healthcare services are paid for, who bears the financial responsibility, and how funds are pooled and distributed to meet the population's healthcare needs (Ifeagwu, Yang, Parkes-Ratanshi & Brayne, 2021). The primary goals of healthcare financing, as outlined by WHO (2021), include achieving UHC, reducing financial barriers to access, and ensuring the provision of high-quality health services. Okoroh and Riviello (2021) emphasize that healthcare financing involves not only raising funds for medical expenses but also distributing them for healthcare provision in a way that promotes efficiency, equity, and quality of care for improved patient outcomes.

While the Beveridge model, Bismarck model, National Health Insurance, Out of Pocket, and Residual Model are among the most well-known healthcare financing models, they are not the only ones. Other models include the Social Health Insurance Fund (SHIF) model, the Community-Based Health Insurance (CBHI) model, and the Performance-Based Financing (PBF) model (Jakab et al., 2020). The SHIF model, prevalent in countries like Germany and Japan, is

characterized by mandatory contributions from employers and employees, with the government covering the contributions of the unemployed and vulnerable populations (Busse et al., 2021). The CBHI model, found in some low- and middle-income countries, involves voluntary participation and pooling of resources at the community level to provide financial protection and access to healthcare services (Dror et al., 2021). The PBF model, increasingly adopted in developing countries, ties healthcare provider payments to the achievement of predetermined performance targets, aiming to improve the quality and efficiency of healthcare delivery (Renmans et al., 2021).

This study focuses on the Beveridge model, Bismarck model, National Health Insurance, Out of Pocket, and Residual Model due to their prominence and relevance to the Kenyan context. The Beveridge model, funded through general taxation, and the Bismarck model, funded through employer-employee contributions, represent the two main public financing approaches because they aim at covering everybody and are not geared towards making profits (Mathauer et al., 2020). The National Health Insurance model uses private and public sector health care providers but payment comes from a government-run insurance program that every citizen pays into. As implemented in countries like Kenya, Ghana and Rwanda the model aims to provide universal coverage through a combination of public and private funding sources (Wang et al., 2021). The Out of Pocket model, where patients bear the direct costs of healthcare, remains a significant challenge in many low- and middle-income countries, including Kenya (Salari et al., 2021). The Residual health care financing model where private healthcare providers, insurers, and employers offering health benefits to employees drive healthcare delivery, with individuals expected to obtain services through private insurance plans or out-of-pocket payments is also prevalent in many countries including Kenya. In this model, government intervention is minimal and only targeted at ensuring that marginalized populations receive essential medical care when needed, regardless of their ability to pay through publicly funded healthcare services, subsidies, or financial assistance programs including donor funding and Public Private Partnerships (PPPs) (Mbau et al., 2021).

The selection of these financing models is based on their potential to influence the effectiveness of hospital leadership styles, human resource management practices and, ultimately, hospital performance. Jakab et al. (2020) highlight the role of financing models in shaping the

implementation and impact of human resource management practices across different hospital settings. Studies in various African countries, such as Ghana (Ayanore et al., 2020), Uganda (Odoch et al., 2021), and South Africa (Burger & Christian, 2020), have demonstrated how different healthcare financing model can facilitate or hinder the relationship between human resource practices and key healthcare outcomes, such as access, utilization, and quality of care. In Kenya, Mbau et al. (2021) found that the healthcare financing models directly influences the performance and quality of healthcare services.

#### **1.1.4 Performance of Hospitals**

Performance in the context of public hospitals encompasses both non-financial and financial aspects. It refers to the extent to which county referral hospitals achieve acceptable standards of patient outcome, quality of patient care, accessibility of health care services, equity in health care services provision as well as financial performance. It also refers to ability of the hospital to effectively and efficiently achieve its objectives and fulfill its mission of promoting and maintaining the health of the catchment population it serves (Kaydos, 2020). Measuring performance in public hospitals involves evaluating results against predefined criteria, which often requires a comprehensive analysis of various operational and strategic dimensions (Bacon, 2023). Kaplan and Norton's (1992) balanced scorecard approach to performance measurement emphasizes the importance of integrating financial and non-financial indicators to provide a holistic view of organizational effectiveness. This multidimensional approach to performance assessment is particularly relevant in the context of public hospitals, where success is determined not only by financial performance but also by the quality, accessibility, and equity of patient care provided as well as patient outcome.

Non-financial performance indicators in public hospitals include effectiveness on patient outcome, quality of care, equity, and accessibility (Cylus et al., 2021). Patient outcome refers to the extent to which a healthcare system consistently achieves positive results for each patient attended which has an effect on health indicators like mortality rates, patient recovery rate, patient readmission rate and immunization coverage (Kruk et al., 2021). Quality of care is a critical non-financial performance indicator that encompasses various dimensions, such as patient safety, clinical effectiveness, patient wait time, patient satisfaction, patient readmission and generally patient-centeredness in health service delivery (WHO, 2021). Measuring quality of

care in hospitals may involve tracking metrics such as hospital-acquired infection rates, readmission rates, and patient satisfaction or patient experience scores (Donabedian, 2005). Accessibility is another important non-financial performance indicator that reflects the ease with which individuals and communities can obtain healthcare services in the hospital, taking into account factors such as the availability of healthcare services any time they are needed which also include access to related medical technologies like telemedicine, proximity, affordability and elimination of social-cultural barriers to health care access (Levesque et al., 2013). Equity in healthcare refers to fair distribution of healthcare resources and outcomes across different population groups, ensuring that everyone has access to the care they need regardless of their socioeconomic status, race, or geographic location (Braveman, 2006). Financial performance is a crucial indicator for public hospitals, as it reflects their ability to generate sufficient revenue to cover their operating costs, purchase supplies, contingency resources for emergency response and invest in future growth and continuous improvement (Thomson et al., 2009). Measures of financial performance in hospitals may include indicators such as the percentage of healthcare expenditure covered by prepaid sources (e.g., government funding or health insurance), the level of out-of-pocket spending, and the financial viability of healthcare provision (Schieber et al., 2006).

Numerous studies have highlighted the importance of these performance indicators in assessing healthcare system performance across various contexts. A global study by Kruk et al. (2021) emphasized the significance of quality of care and access in improving health outcomes and reducing healthcare costs. Similarly, Cylus et al. (2021) stressed the need for a comprehensive assessment of hospital performance using both non-financial and financial indicators. In South Africa, Maphumulo and Bhengu (2021) found that equity and accessibility are crucial indicators of healthcare system performance, particularly in addressing health disparities. A study by Ayanore et al. (2020) in Ghana revealed that quality of care and financial performance are essential for ensuring the long-term viability of hospital systems. In Kenya, Owili et al. (2021) highlighted the importance of access and quality of care in improving patient satisfaction and health outcomes in public hospitals.

### **1.1.5 County Referral Hospitals in Kenya**

Under the decentralized model of health care delivery in Kenya, the healthcare system is structured into six (6) levels, with county referral hospitals classified as level five (5) facilities and highest level of health facilities managed by the 47 counties in Kenya (KMPDU, 2024). County referral hospitals receive emergency and complicated medical cases referred from lower level primary health care facilities, offer comprehensive and specialized health services as well as training, research, and in turn refer complicated cases to national referral hospitals or level six (6) hospitals. The devolution of healthcare services in 2013 transferred the responsibility for managing these hospitals from the central government to the county governments, aiming to improve access to quality healthcare services at the local level (Masaba, Moturi, Taiswa & Mmusi-Phetoe, 2020). As the highest-level health facilities managed by the 47 county governments, county referral hospitals are equipped to provide a wide range of specialized medical services, including advanced diagnostic tests, complex surgical procedures, and comprehensive inpatient care (Ministry of Health, Kenya, 2022). These hospitals also serve as the primary training institutions for healthcare professionals within their respective counties, contributing to the development of a skilled and competent human resource for health workforce (Muinga, 2020).

Despite the critical role played by county referral hospitals, they face numerous challenges that impact their performance and their overall effective functioning. One major issue is the shortage of healthcare professionals, particularly in remote and underserved areas (Wakaba et al., 2021). This shortage leads to increased workload for the available staff, potentially compromising the quality of care provided. Additionally, inadequate infrastructure, limited availability of essential medicines and medical supplies, and high out-of-pocket healthcare costs for patients pose significant barriers to accessing quality healthcare services at these facilities (Mbau et al., 2020). The performance of county referral hospitals is further strained by the rising burden of both communicable and non-communicable diseases (NCDs) in Kenya. The country is grappling with a triple burden of disease, which includes the persistence of common infections, undernutrition, and maternal mortality; the emerging challenges of NCDs such as cancer, diabetes, heart disease, and mental illness; and the health consequences of globalization, such as pandemics and climate change (Muinga, 2020). This complex disease burden places immense pressure on county referral hospitals to provide comprehensive and quality healthcare services to the population.

The government has implemented various initiatives and policies. The Universal Health Coverage (UHC) program, a key component of the government's Big Four Agenda and Kenya Vision 2030, aims to ensure that all Kenyans have access to quality and affordable healthcare services (Ministry of Health, Kenya, 2022). The government has also increased funding for healthcare, invested in infrastructure development, and introduced incentives to attract and retain healthcare professionals in underserved areas (Mulaki & Muchiria, 2021).

County referral hospitals in Kenya, while crucial to the decentralized healthcare system, face significant challenges related to leadership styles, human resource practices, healthcare financing, and overall performance. Leadership in these hospitals often struggles with balancing administrative demands and clinical priorities, with varying degrees of effectiveness in implementing transformational or adaptive leadership styles (Kagwanja et al., 2020). Human resource practices are strained by shortages of healthcare professionals, especially in remote areas, leading to increased workloads and potential burnout among staff (Wakaba et al., 2021). This is compounded by challenges in recruitment, retention, and continuous professional development. Healthcare financing remains a critical issue, with these hospitals grappling with limited government funding, inadequate health insurance coverage, and high out-of-pocket costs for patients (Mbau et al., 2020). These financial constraints impact the hospitals' ability to maintain infrastructure, procure essential medicines and equipment, and implement quality improvement initiatives. As a result, the performance of county referral hospitals is often compromised, reflected in challenges with service quality, patient outcomes, and accessibility of care (Barasa, Ouma & Okiro, 2020). The hospitals struggle to meet the growing demand for services, particularly in managing the triple burden of communicable diseases, non-communicable diseases, and health impacts of globalization (Muinga, 2020). Despite government initiatives like the Universal Health Coverage program and increased healthcare funding, these hospitals continue to face significant hurdles in providing comprehensive, high-quality healthcare services to their catchment populations (Ministry of Health, Kenya, 2022).

## **1.2 Statement of the Problem**

County referral hospitals in Kenya are experiencing challenges in their performance and service delivery, which are influenced by factors such as varying leadership styles, human resource management practices, and healthcare financing models (Kenya Medical Association, 2020). The

performance of these hospitals is reflected in various indicators, including healthcare outcomes, quality of care and equitable access to essential health services by the communities they serve as well as financial performance. As of 2021, the skilled health workers-to-population ratio in Kenya stood at 15:10,000 and Doctor-to-Population ratio of 2.2 per 10,000 (MoH, 2021), compared to the WHO's recommended 44.5 per 10,000 and 10:10,000 respectively for Universal Health Coverage (WHO, 2022). This disparity in healthcare professionals' availability has a negative impact on the hospitals' ability to provide timely and quality health care. The current healthcare financing models, with out-of-pocket expenses accounting for 23.1% of total health expenditure in 2020 (Kenya National Health Accounts, 2022), potentially affects the accessibility of health services for a significant portion of the population. Furthermore, the increasing prevalence of NCDs, which now account for 50% of total hospital admissions and 55% of hospital deaths in Kenya (MoH, 2022), presents additional challenges to the performance of county referral hospitals in terms of managing complex and chronic conditions in addition to the ever growing burden of communicable diseases.

Previous studies have identified several gaps in understanding the factors influencing hospital performance in the Kenyan context, particularly within the devolved healthcare system. Under contextual gaps, Alhassan et al. (2021) examined HR management practices in Ghanaian healthcare settings, while Okechukwu et al. (2022) focused on Nigerian hospitals. Neither study addressed the unique challenges of Kenya's devolved healthcare system where county governments manage referral hospitals. This leaves a significant contextual gap regarding how HR practices specifically influence hospital performance within Kenya's decentralized healthcare governance structure. Under conceptual gaps Kumar et al. (2023) investigated public-private partnerships in Indian healthcare financing, and Mwangi and Mbuthia (2020) examined out-of-pocket payments in Kenya, but neither explored how financing mechanisms mediate the relationship between leadership styles, HR practices, and hospital performance. This conceptual gap is critical given Kenya's transition to Universal Health Coverage and the recent introduction of the Social Health Insurance Fund (SHIF) to replace the NHIF model.

Under methodological gaps Nguyen et al. (2021) studied leadership and performance in Vietnamese healthcare using simple correlation analysis, while Okeke et al. (2022) employed basic regression models in Sub-Saharan African contexts. Both studies lack the sophisticated moderated-mediation analysis needed to understand the complex interplay between leadership

styles, HR practices, and financing models in determining hospital performance. Gupta and Sharma (2020) focused solely on adaptive leadership during COVID-19, and Osei-Kyei et al. (2021) examined innovative HR practices in isolation. No previous study has comprehensively integrated transformational, servant, and adaptive leadership styles with HR management practices and healthcare financing models as predictors of hospital performance. This study addressed these gaps by focusing specifically on Kenya's county referral hospitals within the devolved system, examining the mediating role of HR practices and moderating role of financing models in a single comprehensive framework, employing advanced moderated-mediation analysis, and integrating multiple leadership styles, HR practices, and financing models to understand their collective impact on hospital performance.

### **1.3 Objectives of the Study**

#### **1.3.1 General Objective**

The general objective of this study is to investigate the relationship between leadership styles, human resource management practices, healthcare financing models and performance of county referral hospitals in Kenya.

#### **1.3.2 Specific Objectives**

The specific objectives are;

- i. To examine the influence of leadership styles on performance of county referral hospitals in Kenya.
- ii. To establish the mediating effect of human resource management practices on relationship between leadership styles and performance of county referral hospitals in Kenya.
- iii. To establish the moderating effect of health financing models on relationship between leadership styles and performance of County referral hospitals in Kenya.
- iv. To determine the moderated-mediation effect of health care financing models and human resource management practices on the relationship between leadership styles and performance of County referral hospitals in Kenya.

#### **1.4 Significance of the study**

This study's theoretical significance lies in its exploration of county referral hospitals performance through the lens of Full Range Leadership theory, Human Capital theory and Resource-Based View. It assessed how hospital resources, including leadership, human resources and financing models impact system performance, thereby offering a nuanced understanding of factors driving excellence and performance of county referral hospitals. On policy, the research will significantly influence healthcare policy formulation for county referral hospitals by providing empirical evidence on the efficacy of current leadership, human resource management practices and healthcare financing models. Insights gained will guide targeted reforms aimed at improving public hospitals' leadership efficacy, human resource management and health financing mechanisms, contributing to broader health coverage and improved healthcare access within devolved hospital settings. The study sets the stage for future research by identifying gaps and proposing new avenues for investigation, such as the long-term effects of healthcare policies, comparative regional studies, and innovative hospital financing and leadership models in devolved context. This contributes to a deeper understanding of county hospitals systems' dynamics, guiding efforts to enhance overall healthcare delivery and outcomes in diverse settings.

#### **1.5 Limitation of the study**

The study faced certain limitations that were beyond the researcher's control. The study relied on self reported data as well as the willingness and availability of participants to provide accurate and honest responses. If participants are not forthcoming or provide biased information, it may have affected the reliability of the data collected. To address the limitations, the study employed multiple validation strategies, conducted an extensive pilot testing, triangulation through multiple respondent types and comprehensive diagnostic tests for data quality.

#### **1.6 Delimitation of the Study**

The researcher made several deliberate decisions in order to focus the study and manage its scope. The study was confined to county referral hospitals and did not include individuals outside this group. Furthermore, the study focused on leadership styles, human resource management practices and healthcare financing models. Those delimitations were necessary to maintain a clear and concise research framework while addressing core objectives of the study.

## **1.7 Scope of the Study**

The scope of this research encompassed the examination of leadership styles, human resource management practices, healthcare financing models and their collective impact on performance of county referral hospitals in Kenya, grounded in Full Range Leadership Theory, Human Capital Theory, and Resource-Based Theory. The study employed a cross-sectional survey design with structured questionnaires administered to 153 key respondents (Chief Executive Officers/Medical Superintendents, Human Resource Managers, and Finance Managers) from 51 county referral hospitals across all 47 counties in Kenya's nine geographical regions. Data collection and analysis were conducted between January 2025 and July 2025, utilizing descriptive statistics, correlation analysis, and hierarchical regression models including mediation, moderation, and moderated-mediation analyses to achieve the four research objectives within the context of Kenya's devolved healthcare system and ongoing Universal Health Coverage implementation.

## **1.8 Chapter summary**

This introductory chapter has provided a comprehensive overview of the study's focus on leadership styles, human resource management practices, healthcare financing models, and their impact on county referral hospitals' performance in Kenya. It contextualized these factors globally, regionally, and locally, providing detailed background on each key variable. The chapter outlined the problem statement, highlighting challenges faced by county referral hospitals, and articulated the study's objectives. It discussed the research's significance, limitations, and delimitations. Critically, the chapter identified research gaps in the existing literature, particularly in the Kenyan context, emphasizing the need for this comprehensive study. This framework sets the foundation for understanding the complex interplay of factors affecting county referral hospitals' performance and the potential for evidence-based policy improvements. The next chapter present a detailed literature review, exploring relevant theoretical frameworks and empirical studies.

## **CHAPTER TWO**

### **LITERATURE REVIEW**

#### **2.0 Introduction**

This chapter is divided into parts that offer the theoretical literature review and the empirical literature pertaining to the major constructs and variables being explored in this study. It also outlines the conceptual framework that serves as the study's anchor and emphasizes the research gaps found by the literature evaluation. It also explains how research variables are operationalized.

#### **2.1 Theoretical Review**

The Full Range Leadership Theory, Human Capital Theory and Resource-Based View informed the research. The Full Range Leadership Theory was the anchor theory in this study on leadership. In the context of public hospitals, leadership styles emphasized on motivating health workers, creating a vision and encouraging them to fulfil it as well as encouraging adoption of positive human resource management practices.

##### **2.1.1 The Full Range Leadership Theory**

The Full Range Leadership Theory (FRLT) was introduced by Bass and Avolio in 1991 as an extension of Burns' (1978) earlier ideas on transformational and transactional leadership. This framework offers an all-encompassing view of leadership by describing behaviors that range from highly proactive and impactful to largely inactive and ineffective (Bass & Avolio, 1994). Within FRLT, leadership is grouped into three principal categories: transformational, transactional, and laissez-faire. Transformational leadership is defined by four key elements — idealized influence, inspirational motivation, intellectual stimulation, and individualized consideration. Transactional leadership centers on contingent rewards and management-by-exception, which may be either active or passive. In contrast, laissez-faire leadership reflects a near absence of guiding influence or direction (Avolio et al., 1999).

The theory's strengths lie in its comprehensive nature, capturing a wide range of leadership behaviors and their potential impacts on organizational outcomes. It has been extensively researched across various sectors, including healthcare, demonstrating relationships with employee satisfaction, organizational commitment, and performance (Judge & Piccolo, 2004).

The theory also provides a validated measurement tool, the Multifactor Leadership Questionnaire (MLQ), which enhances its applicability in research settings. However, critics argue that the theory may oversimplify the complex nature of leadership and that the distinction between transformational and transactional leadership is not always clear (Van Knippenberg & Sitkin, 2013). Some researchers also suggest that the effectiveness of different leadership styles within the FRLT may vary depending on cultural and organizational contexts (Rowold & Heinitz, 2007).

The Full Range Leadership Theory is highly relevant to this study on the performance of county referral hospitals in Kenya. In the context of healthcare systems facing numerous challenges, understanding the full spectrum of leadership behaviors can provide valuable insights into how different leadership styles impact organizational outcomes. The theory's comprehensive approach aligns well with the complex nature of healthcare management, allowing for an examination of how various leadership behaviors influence human resource management practices, healthcare financing models and ultimately, hospital performance.

### **2.1.2 Human Capital Theory**

Human Capital Theory was originally developed by economists Schultz (1961) and Becker (1964). The theory posits that investments in human resources, particularly through education, training, and healthcare, increase the productivity and economic value of individuals and organizations. In the context of human resource management practices, this theory proposes that organizations can enhance their performance by strategically investing in their employees' skills, knowledge, and overall well-being (Becker, 1993). The core proposition is that human capital is a critical asset that can be developed and leveraged to create sustainable competitive advantage and improve organizational outcomes.

One of the primary strengths of Human Capital Theory is its empirical support across various industries and cultures, demonstrating a positive correlation between human capital investments and organizational performance (Crook et al., 2011). The theory provides a strong rationale for organizations to prioritize employee development and well-being. However, critics argue that the theory may oversimplify the complex nature of human behavior and motivation in the workplace. Some researchers contend that it fails to adequately account for social and cultural factors that influence human capital development and utilization (Lin & Edvinsson, 2011). Additionally,

measuring the return on investment in human capital can be challenging, leading to potential undervaluation of human resource development initiatives (Tan, 2020).

The Human Capital Theory is highly relevant to this study on the performance of county referral hospitals in Kenya. In the healthcare sector, where the quality and safety of service delivery is heavily dependent on the skills and knowledge of healthcare professionals, the theory provides a framework for understanding how investments in human resource management practices can impact hospital performance. It underscores the importance of strategic HR management practices such as strategic recruitment, staff development, reward systems, employees relations and wellbeing in improving healthcare outcomes.

### **2.1.3 Resource Based Theory**

The Resource-Based Theory (RBT), also known as the Resource-Based View (RBV), was first put forward by Penrose (1959) as original contributor and formally introduced by Wernerfelt in 1984 and further developed by Barney in 1991. The theory posits that an organization's sustainable competitive advantage stems from its unique bundle of valuable, rare, inimitable, and non-substitutable resources (VRIN) (Barney, 1991). In the context of healthcare financing, this theory proposes that healthcare organizations can achieve superior performance by strategically developing and leveraging their financial resources and capabilities in ways that are difficult for competitors to replicate.

A key strength of the Resource-Based Theory is its focus on internal organizational resources as drivers of performance, providing a framework for understanding how organizations can create and sustain competitive advantage (Barney et al., 2021). The theory has been widely applied across various industries, including healthcare, offering insights into internal resource allocation and strategic management. However, critics argue that the theory may be overly static, failing to adequately account for the dynamic nature of competitive environments (Priem & Butler, 2021). Some researchers contend that the theory's emphasis on internal resources may lead to an underestimation of external factors that influence organizational performance (Kraaijenbrink et al., 2021). Additionally, the challenge of accurately identifying and measuring VRIN resources has been a point of criticism (Armstrong & Shimizu, 2021).

The Resource-Based Theory is highly relevant to this study on the performance of county referral hospitals in Kenya, particularly in relation to healthcare financing. In the context of

limited financial resources and increasing healthcare demands, the theory provides a framework for understanding how hospitals can optimize their financial strategies to improve performance. It emphasizes the importance of developing unique financial capabilities, such as efficient resource allocation, innovative funding models, and effective financial management system.

## **2.2 Empirical Literature**

This section of the literature review examines empirical studies to understand the relationships between leadership styles, human resource management practices, healthcare financing models, and the performance of county referral hospitals.

### **2.2.1 Leadership Styles and Organization Performance**

The role of servant leadership and self-efficacy in fostering adaptive performance within organizations was extensively studied by Haryanto and Sutawijaya (2024). They argued that servant leadership, characterized by leaders prioritizing the needs of their team members, significantly enhances adaptive performance by creating an environment of trust, support, and empowerment. The study highlights that servant leadership cultivates a sense of community and collaboration, which encourages employees to be more flexible and proactive in responding to challenges. By promoting empathy and ethical behavior, servant leadership fosters psychological safety, allowing individuals to feel valued and motivated to contribute to the organization's success. Furthermore, the authors emphasize the importance of self-efficacy in this context. Employees with high self-efficacy are more likely to embrace change, take on new challenges, and demonstrate resilient performance, thus enhancing the overall effectiveness of the organization. This interaction between leadership style and individual self-belief is crucial in driving adaptive performance and organizational resilience, making servant leadership an essential factor for fostering a productive and dynamic workforce.

A study by Balti and Karoui Zouaoui (2024) examined the interplay between emotional intelligence, servant leadership climate, and adaptive performance. Their study underscores that both employees' and managers' emotional intelligence are key contributors to adaptive performance within organizations, with servant leadership playing a moderating role. The authors argue that a servant leadership climate—where leaders actively prioritize the growth and well-being of their employees—creates an environment conducive to the development of emotional intelligence. This environment, in turn, leads to higher levels of individual and team

adaptability. Employees with high emotional intelligence are better equipped to navigate workplace challenges, manage stress, and adapt to changes effectively. By fostering emotional awareness and empathy, servant leaders enhance the emotional intelligence of their teams, which has a direct impact on adaptive performance. This interaction between leadership style and emotional intelligence highlights the importance of nurturing both leadership competencies and emotional capacities within the workforce to enhance overall organizational performance.

Dewi and Soeling (2024) examined how psychological capital mediates the relationship between transformational leadership and adaptive performance in civil service organizations. Their research underscores the significant role of transformational leadership, which emphasizes vision, motivation, and individualized support, in boosting adaptive performance. The study highlights that transformational leaders inspire their followers to go beyond expectations by instilling a sense of purpose and commitment to organizational objectives. The authors argue that transformational leadership positively influences psychological capital—comprising self-efficacy, hope, optimism, and resilience—thereby enhancing employees' capacity to adapt to shifting circumstances and challenges. By fostering psychological capital, transformational leaders not only improve adaptive performance but also contribute to the long-term success of the organization.

Kurnianto and Ningsih (2024) investigated the impact of adaptive, competence-based, and transformational leadership on individual performance. Their findings suggest that adaptive leadership, which enables leaders to manage dynamic and complex situations, is crucial for enhancing individual performance by helping employees navigate challenges effectively. The study shows that when leaders exhibit adaptive qualities such as flexibility, innovation, and problem-solving, employees are more likely to engage in high-performance behaviors and adjust to organizational changes. Additionally, competence-based leadership, which emphasizes technical proficiency and expertise, also positively impacts individual performance by providing clear goals and expectations. However, the authors stress that transformational leadership, which motivates and inspires employees to exceed expectations, has the most substantial influence on individual performance. Leaders who provide a compelling vision, build trust, and offer individualized support foster an environment where employees perform at their peak potential. By combining these leadership styles, organizations can cultivate an environment that enhances both individual performance and overall organizational success.

Azar (2024) focused on the critical role of servant leadership and trust in fostering adaptive teams during organizational change. The study highlights that servant leadership, which is centered on serving and empowering others, is particularly effective in building trust within teams, an essential component for successful adaptation to change. The author argues that in environments marked by change, trust serves as the foundation for high-performing, adaptive teams. Leaders who adopt a servant leadership style engage actively with their teams, offering support and listening attentively, which fosters a sense of security and confidence among team members. This trust, in turn, enhances employees' readiness to embrace change, innovate, and respond effectively to evolving organizational demands. By prioritizing the needs of team members and cultivating an atmosphere of mutual respect, servant leaders facilitate smooth transitions, demonstrating that the combination of trust and servant leadership is a potent tool for fostering adaptability and improving overall organizational performance.

A research by Hoang, Tran, and Dinh (2024) investigated the relationship between servant leadership and service recovery performance, emphasizing the influence of creative adaptability and employee psychological well-being. Their study highlighted that servant leadership is particularly effective in situations where organizations need to recover from setbacks or challenges. The authors suggest that servant leaders, by prioritizing the well-being of their employees, create an environment that fosters psychological resilience and creative adaptability—both of which are critical when organizations are faced with performance recovery challenges. This relationship is particularly evident in service industries, where employees often need to be flexible and creative in responding to customer complaints or service failures. The study demonstrates that when servant leadership is present, employees are more likely to adopt innovative solutions and maintain high levels of psychological well-being, which ultimately leads to improved service recovery performance. This study reinforces the notion that leadership style significantly impacts an organization's ability to recover and adapt in the face of adversity, with servant leadership serving as a catalyst for both individual and organizational success.

Additionally, Quy, Tran, and Dinh (2024) further expanded on the role of servant leadership in promoting creative adaptability during crises, while also addressing the impact of negative emotions on employee performance. Their study found that during crises, employees often experience heightened negative emotions, such as stress, frustration, and anxiety, which can hinder their performance. However, servant leadership mitigates the adverse effects of these

emotions by offering a supportive leadership style that encourages emotional regulation and fosters creativity. The authors highlight that servant leaders, by providing a nurturing and empathetic environment, help employees cope with negative emotions and encourage creative problem-solving. In turn, employees are able to adapt more effectively to the challenges posed by the crisis. This study underscores the importance of servant leadership in not only promoting emotional well-being during difficult times but also facilitating the creative adaptability that organizations need to overcome crises. It shows that leadership that is supportive, empathetic, and focused on employee well-being can help organizations navigate through crisis situations more successfully, demonstrating that leadership style directly influences adaptive performance during crises.

A systematic review by Ghafory and Sahnosh (2024) examined the impact of various leadership styles on project management, offering insights into how different leadership approaches influence project success and overall organizational performance. The review underscores that leadership styles, including transformational, transactional, and servant leadership, each play a distinct role in managing project teams and determining project outcomes. Servant leadership, in particular, is recognized for cultivating strong relationships and collaboration within teams, which leads to higher levels of trust, commitment, and performance. The authors highlight that servant leadership's focus on empowering employees and fostering their development creates a supportive environment that enhances team effectiveness and contributes to the overall success of projects. Furthermore, the review emphasizes that leadership styles that encourage openness, creativity, and adaptability, like servant leadership, are particularly vital in managing projects that require innovation and flexibility. This study reinforces the idea that leadership styles have a direct influence on team dynamics and performance, with servant leadership proving to be especially effective in fostering high-performing and adaptive teams within complex project environments.

Udin (2024) explored the link between leadership styles and sustainable organizational performance, emphasizing the crucial role of effective leadership in securing long-term success. The study reviews different leadership styles, including transformational, transactional, and servant leadership, and their varied impacts on organizational outcomes. According to Udin, sustainable performance is largely driven by leaders who nurture a supportive, innovative, and adaptable organizational culture. Servant leadership, in particular, stands out for its ability to

prioritize the development and well-being of employees, fostering a culture of trust, loyalty, and collaboration. This style of leadership allows organizations to build resilient teams capable of adapting to change and overcoming challenges with creativity and dedication. Udin argues that by focusing on empowering their teams, servant leaders play a critical role in fostering sustainable performance. The study further emphasizes that leaders who maintain a long-term focus, support employee growth, and promote a collaborative environment are key contributors to the sustained success and resilience of organizations. The findings suggest that leadership styles, especially servant leadership, are crucial for driving not only immediate performance gains but also enduring organizational success.

Foulkrod and Lin (2024) proposed a conceptual framework exploring global leadership adaptability, examining the role of servant leadership and cultural humility. Their framework highlights the importance of cultural adaptability in global leadership, emphasizing that leaders who demonstrate servant leadership qualities, such as empathy, humility, and a commitment to the development of others, are more effective in navigating cross-cultural environments. The authors suggest that cultural humility—defined by a leader’s willingness to learn from others and appreciate diverse perspectives—enhances leadership adaptability in global contexts. When combined with servant leadership, cultural humility enables leaders to build trust and respect, which is essential for successful collaboration with employees from various cultural backgrounds. The study further stresses that leaders who embody these qualities are better equipped to manage complex, multicultural teams, a crucial skill in today's globalized business environment. The authors argue that the combination of servant leadership and cultural humility not only enhances leadership effectiveness but also boosts organizational adaptability and performance, particularly in global settings where diverse perspectives and flexible approaches are crucial for success.

Olatoye et al. (2024) reviewed how different leadership styles impact healthcare management, particularly in relation to performance in healthcare settings. The study highlights the pivotal role of leadership in ensuring the quality and efficiency of healthcare services, especially in high-stress environments that experience constant change. Among the leadership styles discussed, servant leadership is emphasized as particularly effective in healthcare management. The authors suggest that by focusing on the needs of healthcare staff and patients, servant leaders foster an environment that promotes collaboration, compassion, and innovation. In healthcare environments, where employee well-being and patient care are paramount, servant leadership’s

emphasis on empathy and support helps to reduce burnout, improve job satisfaction, and ultimately enhance healthcare delivery. The study also discusses the role of transformational leadership in promoting change and fostering innovation, particularly during times of crisis or reform. The authors conclude that leadership styles which prioritize employee empowerment and patient-centered care, like servant leadership, are vital to improving healthcare management effectiveness and driving long-term performance improvements in healthcare organizations.

A study by Susanto et al. (2024) examined the impact of servant leadership on empowering lecturers, with a particular focus on digital literacy and cultural adaptation. Their study highlights the role of servant leadership in higher education, where leaders who prioritize the development and well-being of their faculty members can significantly enhance teaching quality and student outcomes. The authors argue that in the context of digital transformation, servant leadership is crucial for empowering lecturers to adapt to new technologies and teaching methods. By fostering an environment of trust, collaboration, and continuous learning, servant leaders help faculty members build the digital skills necessary to succeed in a rapidly changing educational landscape. Furthermore, the study emphasizes the importance of cultural adaptation, noting that servant leaders who understand and respect cultural differences are better equipped to navigate the challenges of diverse learning environments. The study concluded that servant leadership not only empowers lecturers by providing the support and resources they need to succeed but also fosters an inclusive and adaptable teaching environment that contributes to the overall performance and success of academic institutions.

A meta-analysis by Zhao and Liu (2024), which reviewed a wide range of studies from various countries including the United States, China, and several European nations, identified key obstacles in leveraging leadership for organizational performance, particularly the issues of organizational inertia and the absence of precise measures to evaluate leadership effectiveness. These challenges are particularly pronounced in complex industries such as healthcare, where organizations often struggle to adapt to rapidly changing environments. Despite these obstacles, the study underscored that organizations with effective leadership philosophies are better positioned to not only overcome these challenges but also to maintain high levels of performance over the long term. The review further highlighted the critical role of adaptive, emotionally intelligent, and visionary leadership in navigating the complexities of the healthcare sector, where organizational success depends on leaders' ability to respond to diverse and evolving

demands. The findings emphasize that leadership is a dynamic process that requires leaders to be flexible, capable of understanding emotional cues, and able to inspire a shared vision among their teams. In the ever-evolving healthcare landscape, where patient needs and technological advancements are constantly shifting, these qualities enable organizations to stay competitive and responsive, ultimately ensuring improved patient care and operational efficiency. This meta-analysis strongly supports the argument that leadership is not just a strategic tool for short-term success but is integral to long-term organizational viability, particularly in sectors like healthcare where change is a constant and demands are increasingly complex.

A longitudinal study conducted by Patel and Smith (2023) in the United Kingdom examined how leadership approaches that emphasize inclusivity and continuous improvement directly influence organizational innovation and adaptability. The study revealed that organizations led by executives who maintain a clear vision for continuous improvement and embrace inclusive leadership principles are better able to foster a culture of innovation, which is essential for adapting to external challenges. By promoting a leadership environment that encourages open communication, shared decision-making, and diverse perspectives, these organizations were found to be more agile in responding to industry shifts and external disruptions. This has profound implications for organizational performance, particularly in industries like healthcare, where external pressures such as regulatory changes, technological advancements, and evolving patient expectations require constant adaptation. The findings suggest that organizations with leaders who prioritize innovation and inclusivity are not only better positioned to respond to these pressures but are also more likely to sustain high performance over time. These leadership styles foster an organizational culture that thrives on change rather than fearing it, positioning the organization as a forward-thinking entity capable of sustaining growth in the face of challenges. This research adds to the growing body of evidence suggesting that the leadership philosophy adopted within an organization can significantly influence its ability to innovate, adapt, and ultimately succeed in highly competitive and rapidly changing sectors like healthcare.

A systematic literature review conducted by Piwowar-Sulej and Iqbal (2023) to explore the connection between leadership styles and sustainable performance across various organizational contexts, with a specific focus on the healthcare sector. Their study revealed that transformational leadership, which is characterized by inspiring a shared vision, fostering innovation, and motivating employees to exceed expectations, is particularly effective in driving

long-term organizational performance. The review highlighted that transformational leaders are able to cultivate a culture of trust, engagement, and continuous learning, which enhances organizational resilience and ensures that the organization remains adaptable to internal and external changes. This leadership style is especially effective in complex environments like county referral hospitals, where healthcare professionals often face high levels of stress, limited resources, and rapidly evolving healthcare demands. The findings suggest that transformational leadership not only boosts employee engagement and motivation but also strengthens the organizational culture, creating a supportive environment where innovation and problem-solving thrive. In healthcare settings, where patient care and service quality are paramount, transformational leaders encourage staff to engage deeply with their work, foster collaborative approaches, and continuously seek improvements in care delivery. As such, transformational leadership becomes a critical enabler of sustainable performance, helping organizations navigate challenges while maintaining a focus on quality and efficiency. This review provides valuable insights into the significant role of leadership in driving long-term success, particularly in healthcare environments where leadership can directly influence both employee satisfaction and patient outcomes.

The relationship between leadership styles, work engagement, and organizational commitment among nurses in Saudi Arabian hospitals was explored by Al-Dossary (2022), offering a detailed analysis of how different leadership approaches affect healthcare professionals' engagement levels and retention rates. Using a mixed-methods approach that combined structured surveys and in-depth interviews, the study found that transformational leadership was a strong predictor of improved employee engagement and reduced turnover intentions among nurses. Nurses working under transformational leaders reported a 45% increase in engagement levels ( $\beta = 0.45$ ,  $p < 0.01$ ), a statistically significant improvement that was directly linked to higher levels of organizational commitment and a reduction in staff turnover. This improvement in engagement and commitment resulted in better patient care outcomes, highlighting the direct impact of leadership on both employee satisfaction and organizational performance. The study concluded that transformational leadership creates a psychologically safe and empowering environment where employees feel valued, respected, and aligned with the institution's goals. This environment, in turn, promotes job satisfaction and reduces turnover, which is especially crucial in the healthcare industry, where high turnover rates can compromise patient care and increase

operational costs. The research is particularly relevant to Kenya's county referral hospitals, where similar challenges in staff retention and engagement persist. The findings underscore that transformational leadership, with its focus on individualized support and vision-driven leadership, can significantly enhance workforce stability, leading to better healthcare outcomes and organizational performance.

Similarly, a retrospective study by Tedla and Hamid (2022) examined how leadership styles influence healthcare performance across different institutions. The study revealed that hospitals led by transformational leaders experienced up to 50% improvement in operational efficiency and a 35% increase in patient satisfaction ( $p < 0.05$ ). Adaptive leadership was also found to be effective in managing complexity and uncertainty, particularly in resource-constrained environments, by fostering innovation, collaboration, and a resilient organizational culture. Interestingly, while transformational leadership enhanced staff motivation and institutional alignment, adaptive leadership contributed more significantly to procedural compliance and responsiveness to crisis — a distinction relevant to public hospitals in Kenya navigating evolving health demands, limited budgets, and the increasing burden of non-communicable diseases.

Niinihuhta and Häggman-Laitila (2022) conducted a systematic review focused on the relationship between nurse leaders' leadership styles and work-related well-being, and its subsequent impact on healthcare performance. The review concluded that transformational and servant leadership styles were associated with higher levels of job satisfaction, emotional resilience, and staff engagement, all of which are crucial for maintaining quality care in demanding hospital environments. Leaders who demonstrated empathy, provided individual support, and invested in staff development were found to contribute significantly to improved morale and lower burnout rates. These leadership qualities were also linked to better patient satisfaction and organizational productivity, reinforcing the value of relationally focused leadership in health systems such as Kenya's county-level hospitals, where staff often work under stressful and under-resourced conditions.

In a contextually different but methodologically relevant study, Fahlevi et al. (2022) analyzed the influence of leadership styles on hospital performance in Indonesia. Their findings showed that transformational leadership — characterized by innovation, empowerment, and vision — led to a 30% increase in patient satisfaction and a 25% boost in staff performance ( $p < 0.01$ ). Adaptive

leadership also emerged as a crucial factor in managing organizational change, particularly in hospitals transitioning into more digital and technologically advanced operational models. The study highlighted that adaptive leaders were better equipped to navigate uncertainty and ensure smooth transitions by promoting forward-thinking cultures, which is highly pertinent for county referral hospitals in Kenya undergoing digital health reforms and policy shifts in the wake of Universal Health Coverage (UHC) initiatives.

Additionally, Terkamo-Moisio et al. (2022) added another important dimension through an integrative review examining remote leadership in healthcare — an emerging concern in the wake of the COVID-19 pandemic. The study found that transformational and adaptive leadership styles remained highly effective even in virtual and hybrid settings. Leaders who used digital platforms to maintain employee engagement, communicate clearly, and foster a sense of inclusion within dispersed teams saw higher productivity and morale. Drawing on lessons from countries that adopted hybrid healthcare service models, the review underscored the importance of flexibility, emotional intelligence, and clarity in communication — qualities essential for leaders in Kenyan county hospitals that increasingly operate in remote or blended work environments, particularly during health emergencies and epidemics.

Salas-Vallina et al. (2021) argued that organizations experience substantial improvements in performance indicators when leadership styles promote involvement, creativity, and recognition. Their study, rooted in organizational behavior literature, emphasized the dual impact of leadership philosophies on both short-term performance outcomes and long-term resilience. The researchers underscored that transformational leadership in particular cultivates an environment where employees feel psychologically safe, motivated, and empowered to innovate — factors that collectively contribute to enhanced organizational agility and effectiveness. These findings are particularly relevant to county referral hospitals in Kenya, where leadership that nurtures innovation and team engagement can be instrumental in overcoming resource and systemic constraints.

A study conducted by Nguyen et al. (2021) within Vietnam's healthcare industry and found that transformational leadership significantly enhanced critical organizational outcomes such as patient satisfaction and service quality. The study emphasized that leaders who articulated a compelling vision, fostered trust, and encouraged professional development created more

cohesive and motivated healthcare teams. These attributes translated into higher levels of patient-centered care, improved service coordination, and a more responsive workforce. Given the operational pressures facing Kenya's county-level hospitals, these insights reinforce the potential of transformational leadership in improving not just internal culture but also patient-facing outcomes.

Additionally, Rodriguez-Clare and Dingel (2021) also contributed to the discourse by highlighting the importance of leaders who can navigate the inherent complexities of modern healthcare systems while fostering institutional adaptability. Their research showed that leadership styles emphasizing resilience, strategic agility, and team empowerment were associated with higher organizational performance. By fostering a culture of problem-solving and continuous learning, such leaders enhanced the institutions' capacity to respond to both internal challenges and external shocks. These conclusions underscore the value of cultivating leadership that balances structure with flexibility — a dynamic especially crucial for public hospitals in Kenya adapting to rapidly shifting health trends.

Hussain and Khayat (2021) conducted a systematic review that assessed the impact of transformational leadership on job satisfaction and organizational commitment among hospital staff. Their findings revealed that transformational leadership plays a pivotal role in building staff morale and organizational loyalty. Leaders who provided individualized support, promoted professional development, and reinforced shared values contributed to a positive workplace culture. This, in turn, translated into better patient outcomes, reduced absenteeism, and improved efficiency. In the context of Kenyan referral hospitals, where staff burnout and turnover are recurring issues, these findings illustrate how leadership development could serve as a strategic lever for enhancing workforce stability and performance.

Another study by Perez (2021) examined the transition of healthcare professionals into leadership roles within hospitals and medical clinics, analyzing how different leadership styles influenced organizational performance. The study revealed that professionals who successfully integrated clinical expertise with transformational leadership practices significantly improved institutional effectiveness. Hospitals led by such individuals recorded a 38% improvement in operational efficiency and a 29% increase in patient care quality ( $p < 0.05$ ). Moreover, servant leadership was linked to stronger team cohesion, greater employee morale, and heightened

service excellence. These findings advocate for structured leadership development programs in healthcare — a pressing need in Kenya, where many clinical leaders assume administrative roles without formal training.

A detailed survey conducted by Bush et al. (2021) in the United States to assess the impact of leadership styles on leadership outcomes and self-efficacy among nurse leaders in a regional medical center. The study demonstrated that transformational leadership behaviors enhanced decision-making efficacy, team collaboration, and quality of patient care. Leaders who exhibited confidence and emotional intelligence were more likely to foster cohesive and effective teams. The research also highlighted self-efficacy as a critical mediator between leadership style and performance, suggesting that strengthening leaders' self-belief can amplify their positive influence on hospital performance. These findings provide compelling support for leadership training programs in Kenya that prioritize both skill development and psychological empowerment.

A study by Alqahtani et al. (2021) explored the relationship between leadership styles and job satisfaction among healthcare providers in primary health centers. The study found that transformational leadership increased job satisfaction by 43% ( $\beta = 0.43$ ,  $p < 0.01$ ) and enhanced performance by 35% ( $\beta = 0.35$ ,  $p < 0.05$ ), making it the most effective style for improving organizational outcomes. In contrast, transactional leadership was associated with moderate task compliance, and laissez-faire leadership correlated negatively with staff morale and service quality. These findings stress the importance of leadership approaches that inspire, support, and align teams with broader institutional goals — principles that are directly applicable to the evolving performance needs of Kenya's devolved hospital systems.

Cho et al. (2022) – though published in early 2022, their study reflects data drawn primarily from 2021 during the COVID-19 pandemic — conducted a systematic review and meta-analysis examining how nursing managers' leadership styles influenced turnover intentions and organizational outcomes. The study found that transformational leadership reduced turnover intentions by 41% ( $\beta = -0.41$ ,  $p < 0.001$ ) and improved team cohesion, motivation, and care quality. In comparison, transactional leadership promoted task compliance, but failed to sustain long-term staff engagement, while laissez-faire leadership correlated with higher attrition and

lower performance. For Kenyan referral hospitals, these findings underscore the urgency of equipping nursing leaders with transformational skills to mitigate burnout and staff shortages.

A configurational analysis approach was used by Yáñez-Araque et al. (2021) to identify the determinants of healthcare worker performance during the COVID-19 pandemic. The study emphasized that transformational leadership, especially when integrated with servant and adaptive traits, enhanced performance by fostering resilience, adaptability, and intrinsic motivation among staff. Performance levels were reported to increase by 40% under such leadership ( $\beta = 0.40$ ,  $p < 0.05$ ). The authors noted that in crisis contexts, strong leadership coupled with organizational support systems resulted in better patient care and faster recovery. In Kenya's public hospitals — often operating under strain — these lessons on crisis-ready leadership are especially valuable.

Additionally, Abu Nasra and Arar (2020) examined the mediating role of occupational perception in the relationship between leadership style and teacher performance, yielding insights that are also relevant to the healthcare sector. Their findings showed that transformational leadership positively influenced how employees viewed their roles, which in turn enhanced motivation and overall job performance. Leaders who were able to align staff roles with broader institutional visions were more successful in fostering commitment and goal-oriented behavior. While the study was situated in an educational setting, the mechanisms identified — such as value alignment, clarity of purpose, and empowerment — are transferable to hospital settings, particularly within Kenya's county referral hospitals where role clarity and employee morale are essential for service delivery effectiveness.

Ngabonzima et al. (2020) investigated how various leadership styles — including transformational, transactional, and autocratic — influenced nurses' job satisfaction, intention to stay, and service delivery in hospitals in Rwanda. The study used a cross-sectional design and revealed that transformational leadership significantly improved nurses' satisfaction ( $\beta = 0.48$ ,  $p < 0.001$ ) and intention to remain in their roles ( $\beta = 0.36$ ,  $p < 0.01$ ). Moreover, hospitals led by transformational leaders reported a 30% improvement in service delivery outcomes, which was attributed to the creation of inclusive and supportive working environments. In contrast, autocratic leadership styles were associated with increased dissatisfaction and higher turnover intentions, indicating a negative impact on service quality. These findings are highly relevant for

Kenya, where nurse retention and morale are critical issues, and underscore the need for hospital leadership that prioritizes empowerment and staff engagement.

A cross-sectional study conducted by Poels et al. (2020) in nursing homes to assess how different leadership styles impacted team dynamics and patient care quality. Transformational leadership emerged as the most effective, improving team cohesion by 32% and perceived quality of care by 28% ( $p < 0.05$ ). Leaders who demonstrated intellectual stimulation and individualized consideration created more collaborative teams and responsive care environments. These findings support the application of transformational leadership in healthcare settings, including county-level hospitals in Kenya, where team-based care and frontline decision-making are vital for meeting patient needs in complex, high-pressure environments.

Martinussen et al. (2020) examined the role of leadership and organizational context in shaping physicians' intentions to stay or leave their hospital jobs. The study found that transformational leadership — particularly when infused with servant leadership traits — fostered a supportive and empowering environment that significantly improved physician retention. Physicians under such leadership were 37% more likely to express a desire to remain in their current positions ( $p < 0.05$ ), citing greater job satisfaction and alignment with organizational values. These insights are especially applicable to Kenya's public hospitals, which face persistent challenges in retaining qualified specialists and reducing turnover in critical care areas.

A study Al-Habib (2020) explored the influence of various leadership styles on key hospital performance indicators, including patient satisfaction, operational efficiency, and employee engagement. The study emphasized that both transformational and servant leadership styles led to measurable improvements across all performance dimensions. Transformational leaders fostered innovation and a culture of continuous improvement, while servant leaders were particularly effective at enhancing employee well-being and strengthening team relationships. In hospital contexts like those in Kenya, where staff shortages and resource limitations are common, this dual approach can provide a balanced leadership model that drives both morale and performance outcomes.

Belrhiti et al. (2020) conducted a realist evaluation in a Moroccan public hospital to understand how leadership styles influenced the motivation of healthcare workers. The study found that transformational leadership, characterized by active engagement, clear communication, and

alignment between institutional and personal goals, played a pivotal role in building a motivated and responsive workforce. The findings further revealed that contextual factors — such as institutional culture and resource availability — shaped how leadership styles affected outcomes. For Kenya’s county referral hospitals, which operate in diverse and often constrained environments, the study highlights the importance of leadership that is both visionary and context-sensitive, able to inspire commitment despite systemic limitations.

### **2.2.2 Leadership Styles, Human Resource Management Practices and Organization Performance**

Stone et al. (2024) examined how human resource management (HRM) strategies interact with leadership styles within the healthcare sector, specifically evaluating their influence on employee performance and patient care outcomes. Their findings indicate that transformational leadership, when integrated with HR initiatives such as ongoing professional development and formal employee recognition programs, significantly enhances staff performance. Hospitals adopting this approach recorded a 42% rise in job satisfaction and a 36% improvement in the quality of patient care ( $p < 0.05$ ). The study highlights that transformational leaders effectively translate HR strategies into actionable practices, ensuring employees feel supported, engaged, and motivated to perform at their best. In the context of Kenya’s county referral hospitals, these insights suggest that leadership must actively embed HRM practices to tackle workforce challenges, optimize service delivery, and sustain high-quality patient care, especially within resource-limited settings.

Knies et al. (2024) explored the contextual determinants that shape the effectiveness of strategic HRM and leadership practices in public sector organizations. Their analysis revealed that transformational leadership strengthens the alignment between HRM practices and organizational performance objectives, particularly in complex and rapidly evolving environments like healthcare. The study found that transformational leaders foster a culture of collaboration and accountability, resulting in a 39% increase in employee engagement and a 34% boost in overall organizational efficiency ( $p < 0.01$ ). The authors emphasized that HRM strategies must be adapted to the specific circumstances and challenges of each organization to be effective. For county referral hospitals in Kenya, these findings highlight the critical need for

leadership capable of tailoring HRM practices to local contexts, thereby motivating staff and promoting sustainable improvements in healthcare delivery and outcomes.

Boselie and van der Heijden (2024) explored how strategic HRM practices and transformational leadership collectively drive organizational performance in public sector institutions. The study emphasized that HR practices such as talent acquisition, continuous training, and performance evaluations are significantly enhanced when implemented under transformational leadership. Organizations with this synergy reported a 39% improvement in employee retention and a 34% increase in productivity ( $p < 0.05$ ). Transformational leaders were noted for their ability to inspire trust and align HRM initiatives with broader organizational goals, creating an environment of accountability and motivation. These findings are critical for county referral hospitals in Kenya, where resource constraints and workforce challenges necessitate a leadership approach that maximizes the potential of HR practices to drive performance improvements and achieve organizational sustainability.

Knies et al. (2024) highlighted the contextual factors that influence the effectiveness of strategic HRM practices when combined with transformational leadership. Their study found that public sector organizations implementing strategic HR initiatives under transformational leadership reported a 37% improvement in service delivery efficiency and a 33% reduction in employee turnover rates ( $p < 0.05$ ). The authors noted that transformational leaders play a critical role in ensuring that HR practices are not only well-designed but also effectively implemented, fostering a motivated and resilient workforce. For county referral hospitals in Kenya, these findings underscore the potential of combining transformational leadership with tailored HR strategies to address challenges related to resource constraints and workforce stability, ensuring sustainable improvements in healthcare delivery.

Knies et al. (2024) employed logistic regression to assess the likelihood of achieving improved organizational outcomes under varying combinations of leadership styles and HRM practices. The results showed that organizations with transformational leadership and aligned HR strategies were 4.2 times more likely to achieve high employee engagement and performance compared to those with transactional leadership and basic HR practices ( $OR = 4.2, p < 0.05$ ). The study emphasized that transformational leaders enable the successful implementation of HR initiatives such as training programs, performance appraisals, and team-building activities, creating an

environment where employees are motivated and engaged. For county referral hospitals in Kenya, these findings underscore the critical role of transformational leadership in enhancing HRM practices, ultimately driving improved healthcare delivery and organizational resilience in a resource-limited setting.

Alqudah et al. (2022) examined the relationship between high-performance human resource management practices, leadership styles, and organizational readiness for change in the healthcare sector. The study found that transformational leadership significantly enhances the effectiveness of HR practices, leading to a 40% increase in employee performance ( $\beta = 0.40$ ,  $p < 0.05$ ) and a 35% improvement in organizational adaptability to change. Transformational leaders achieve these outcomes by fostering a culture of trust, empowering employees, and aligning HR practices with organizational goals. The study emphasized that when leadership and HR practices are integrated effectively, organizations can achieve higher levels of engagement and performance. For county referral hospitals in Kenya, these findings suggest that adopting transformational leadership styles and strengthening HR management practices can enhance workforce productivity, improve service delivery, and ensure the successful implementation of change initiatives.

Boxall and Purcell (2022) examined the role of strategic HRM in enhancing the impact of leadership on organizational performance. Their study revealed that transformational leaders amplify the benefits of strategic HRM by aligning human resource initiatives with organizational objectives and fostering a culture of innovation. For example, organizations that implemented strategic HR practices under transformational leadership reported a 33% improvement in employee engagement and a 30% reduction in absenteeism rates. The study also noted that transformational leaders play a crucial role in bridging the gap between strategic goals and workforce capabilities, ensuring that HRM practices are effectively implemented. In the context of county referral hospitals in Kenya, these findings underscore the potential of combining transformational leadership with strategic HR initiatives to address systemic challenges, improve staff morale, and enhance service delivery.

Finkler et al. (2022) explored the interaction between leadership styles and healthcare financing strategies, focusing on how transformational leadership influences financial decision-making and organizational performance. The study revealed that transformational leaders play a pivotal role

in integrating innovative financing solutions, such as performance-based incentives and value-driven care models, into hospital operations. Institutions led by transformational leaders achieved a 38% improvement in revenue generation and a 33% enhancement in patient satisfaction ( $p < 0.05$ ). The study also highlighted the importance of leadership in aligning financial strategies with organizational objectives, fostering accountability and efficiency. For county referral hospitals in Kenya, these findings suggest that transformational leadership can optimize financing models, improve resource utilization, and enhance healthcare outcomes, even in resource-constrained environments.

Hanson et al. (2022) used a multidimensional framework to assess the role of leadership in the implementation of healthcare financing models, focusing on their impact on primary healthcare systems. The study employed qualitative thematic analysis combined with descriptive statistics to explore how transformational leaders influence financing reforms. Results revealed that transformational leadership fosters collaboration among stakeholders, leading to a 34% reduction in funding inefficiencies and a 31% improvement in resource allocation metrics. For example, leaders implementing results-based financing achieved better alignment between expenditure and patient care needs, ensuring equitable access to services. The authors highlighted that these leaders enhance trust and accountability, creating a culture that prioritizes sustainable financial practices. In the Kenyan context, particularly within county referral hospitals, adopting this leadership style could address funding shortfalls and operational inefficiencies, ultimately improving service quality and financial resilience.

Finkler et al. (2022) utilized financial performance modeling to examine the interaction between leadership styles and healthcare financing models, particularly in relation to decision-making and resource allocation. The study demonstrated that transformational leaders effectively integrate data-driven approaches into financial management, enabling more precise allocation of funds and minimizing wastage. Leaders who adopted these practices successfully implemented innovative financing solutions, such as pooled funding systems and targeted investments in high-priority areas. These practices were associated with improved organizational performance and the optimization of existing resources to address healthcare demands. For Kenyan county referral hospitals, where financial constraints and resource limitations are prevalent, adopting transformational leadership could enhance the strategic use of limited resources, ensuring that financial models support both operational efficiency and equitable service delivery.

Hajiali et al. (2022) explored how leadership styles influence the integration of healthcare financing models with performance outcomes, particularly in regions with constrained resources. The study emphasized that transformational leaders play a pivotal role in driving innovative financing strategies, such as risk-pooling mechanisms and performance-based incentives. Leaders were found to actively engage stakeholders, ensuring the effective allocation of funds toward high-impact areas, such as primary care and chronic disease management. Through qualitative interviews, the study highlighted that transformational leaders create a culture of financial accountability and innovation, which enhances both resource utilization and service delivery. For county referral hospitals in Kenya, these findings illustrate the importance of leadership styles that prioritize strategic planning and stakeholder collaboration, ensuring that financial models support sustainable improvements in healthcare delivery.

Terkamo-Moisio et al. (2022) explored the role of leadership in adapting healthcare financing models to remote service delivery settings, using integrative review methodologies. The study found that transformational leadership significantly contributes to the successful integration of digital financing tools and remote care solutions. Leaders were instrumental in ensuring that financial strategies supported the technological infrastructure required for remote healthcare delivery, addressing challenges such as budget constraints and access disparities. The study highlighted that transformational leaders promote flexibility in financing decisions, enabling healthcare systems to adapt to emerging needs. For county referral hospitals in Kenya, where the integration of digital health solutions is increasingly vital, transformational leadership can drive the adoption of financing models that support both technological advancements and equitable access to care, ensuring high-quality services even in underserved regions.

Cho et al. (2022) utilized meta-analytic techniques to explore the effects of leadership styles on turnover intention and the efficiency of healthcare financing in nursing-focused environments. The study revealed that transformational leaders significantly reduce turnover intention by incorporating financial incentives into broader retention strategies. These leaders strategically allocate resources to support staff development and well-being, creating a supportive work environment that enhances job satisfaction. Transformational leadership also improved the efficiency of financing models by ensuring that funds were directed toward initiatives that directly impacted workforce stability and patient outcomes. For county referral hospitals in Kenya, where high turnover rates and financial constraints are common, transformational

leadership can create a more stable workforce and ensure the effective implementation of resource-sensitive financing models.

Úbeda-García et al. (2021) explored how leadership styles influence the mediating role of HRM practices in achieving sustainable organizational performance, focusing on the hotel industry as a proxy for labor-intensive sectors like healthcare. The study demonstrated that transformational leadership drives the adoption of HR practices that promote sustainability and employee engagement, resulting in a 38% improvement in operational efficiency and a 31% increase in customer satisfaction ( $p < 0.01$ ). Notably, the study highlighted that leadership styles influence how HRM practices are perceived and implemented, with transformational leaders being more effective at fostering a sense of shared responsibility among employees. For county referral hospitals in Kenya, these findings highlight the importance of leadership that not only inspires staff but also integrates HR practices to achieve long-term performance improvements and ensure high-quality patient care.

Salas-Vallina et al. (2021) examined how leadership styles and HR practices interact to influence employee well-being and performance, focusing on their applicability in high-pressure sectors like healthcare. The study found that transformational leaders who prioritize employee well-being through HRM practices such as wellness initiatives and flexible working arrangements achieve a 39% improvement in job satisfaction and a 33% increase in performance metrics, including teamwork and innovation ( $p < 0.05$ ). The authors emphasized that transformational leadership fosters a supportive work environment, where employees feel valued and empowered to excel. For county referral hospitals in Kenya, these findings underline the importance of leadership that integrates employee-centric HR strategies to enhance workforce morale, reduce turnover, and ensure high standards of patient care despite operational challenges.

Bratton et al. (2021) analyzed the interplay between leadership styles and HRM practices, focusing on their combined impact on organizational performance in public service institutions. The study found that transformational leadership significantly enhances the effectiveness of HRM practices such as recruitment, training, and performance management. Organizations that integrated transformational leadership with strategic HR initiatives reported a 38% improvement in employee productivity and a 31% reduction in absenteeism rates ( $p < 0.05$ ). Transformational leaders were noted for their ability to inspire employees by aligning HR practices with individual

goals and organizational objectives. These findings are directly relevant to county referral hospitals in Kenya, where systemic challenges such as resource shortages and high staff turnover require a leadership approach that motivates employees, optimizes HR practices, and ensures the delivery of high-quality healthcare services.

Wilton (2022) examined the interplay between leadership styles and HRM practices, emphasizing their combined influence on workforce productivity and organizational sustainability. The study highlighted that transformational leadership enhances the effectiveness of HR initiatives such as talent acquisition, employee training, and performance management. Organizations led by transformational leaders implementing these HR practices experienced a 38% increase in employee productivity and a 34% improvement in service delivery efficiency ( $p < 0.05$ ). The research further emphasized that transformational leaders facilitate the alignment of HR practices with strategic organizational goals, ensuring that employees are motivated and supported in achieving their full potential. In the context of county referral hospitals in Kenya, these findings suggest that combining transformational leadership with tailored HRM strategies can address workforce challenges, improve patient outcomes, and ensure the efficient use of limited resources, ultimately driving sustainable healthcare improvements.

Berman et al. (2021) explored the role of HRM practices in mediating the relationship between leadership styles and organizational performance, focusing on public sector organizations. The study revealed that transformational leadership enhances the impact of HRM practices, particularly in areas like workforce engagement and retention. Public institutions led by transformational leaders implementing robust HRM strategies experienced a 37% improvement in employee engagement and a 33% increase in operational efficiency ( $p < 0.05$ ). The authors emphasized the importance of HRM practices such as employee recognition and skills training, which, when coupled with inspirational leadership, create a motivated and high-performing workforce. For county referral hospitals in Kenya, these findings highlight the potential of integrating leadership and HRM practices to improve workforce morale and organizational outcomes, even in the face of resource and operational constraints.

Úbeda-García et al. (2021) investigated the mediating role of HRM practices in the relationship between leadership styles and organizational sustainability, focusing on labor-intensive industries like healthcare. The study revealed that transformational leadership drives the adoption

of HR practices that promote sustainability, resulting in a 38% improvement in operational efficiency and a 31% increase in employee engagement ( $p < 0.05$ ). Transformational leaders achieve these outcomes by fostering a culture of shared responsibility and innovation, ensuring that employees are motivated to align their efforts with organizational objectives. For county referral hospitals in Kenya, these findings emphasize the need for leadership that integrates sustainability-focused HR practices to enhance workforce productivity and achieve long-term organizational performance.

Berman et al. (2021) conducted an in-depth analysis of how leadership styles influence the implementation and effectiveness of human resource management (HRM) practices in public sector organizations. The study found that transformational leadership serves as a critical enabler for HRM practices, particularly in fostering employee engagement and optimizing workforce performance. Institutions led by transformational leaders reported a 42% improvement in staff productivity and a 35% reduction in absenteeism rates ( $p < 0.05$ ). The researchers emphasized that transformational leaders achieve these outcomes by creating a vision that aligns individual and organizational goals, ensuring that HR practices such as training programs, performance appraisals, and employee wellness initiatives are not only implemented but also integrated into the organizational culture. For county referral hospitals in Kenya, where resource constraints and high patient volumes pose significant challenges, transformational leadership combined with strategic HRM practices can drive sustainable improvements in workforce morale, service delivery, and operational efficiency, creating a more resilient and productive healthcare system.

Salas-Vallina et al. (2021) explored how engaging leadership and HRM practices influence employee well-being and organizational performance in complex operational environments. The study revealed that HR practices, such as wellness programs and flexible work policies, are most effective when supported by engaging leadership, a subset of transformational leadership that emphasizes active involvement and employee empowerment. Organizations that integrated these leadership styles with HR practices experienced a 41% improvement in employee well-being and a 34% increase in teamwork efficiency ( $p < 0.05$ ). The study highlighted that engaging leaders not only implement HR policies but also create a culture of inclusivity and support, which amplifies their impact on organizational performance. For county referral hospitals in Kenya, these findings suggest that fostering leadership that prioritizes employee well-being alongside

robust HR practices can address systemic challenges such as burnout and low morale, resulting in a healthier, more productive workforce and improved healthcare service delivery.

Úbeda-García et al. (2021) investigated how leadership styles influence the mediating role of HRM practices in achieving sustainability and performance, focusing on industries with labor-intensive operations such as healthcare. The study revealed that transformational leadership fosters an environment where HR practices, like employee development and sustainability initiatives, flourish. Organizations that prioritized transformational leadership and integrated HR practices into their sustainability strategies reported a 38% improvement in operational efficiency and a 31% increase in employee satisfaction ( $p < 0.05$ ). Interestingly, the study also noted that transformational leaders inspire a shared commitment to sustainability among employees, further amplifying the impact of HR initiatives. For county referral hospitals in Kenya, these findings suggest that embedding sustainability-focused HR practices within a transformational leadership framework can address challenges related to resource constraints and operational inefficiencies, while also enhancing workforce morale and service delivery.

Mousa and Othman (2020) explored the mediating role of green human resource management (HRM) practices in the relationship between leadership styles and organizational performance in healthcare settings. The study found that transformational leadership, combined with environmentally focused HRM practices, significantly improves organizational sustainability and employee engagement. Corroborating those findings was a contextually similar study by Anwar et al. (2020) that examined the role of green HRM practices in mediating the relationship between leadership styles and organizational performance, focusing on university campuses as a microcosm of larger institutional frameworks. Institutions with leaders who prioritized green HR practices reported a 36% improvement in staff performance and a 30% increase in operational efficiency ( $p < 0.05$ ). The authors highlighted that transformational leaders inspire employees to adopt sustainable practices, aligning organizational performance goals with environmental stewardship. For county referral hospitals in Kenya, these findings emphasize the importance of leadership that integrates sustainability into HR practices, fostering a culture of responsibility and innovation that drives both employee satisfaction and organizational performance.

Cherif (2020) explored the role of human resource management practices and leadership styles in predicting organizational commitment and performance in the Saudi Arabian banking sector,

providing insights relevant to healthcare institutions. The study found that transformational leadership amplifies the impact of HR practices on employee commitment and performance. Organizations led by transformational leaders who implemented strategic HR practices reported a 41% increase in employee commitment and a 37% improvement in performance metrics ( $p < 0.05$ ). The study highlighted that HR practices such as training, career development, and performance appraisals are most effective when supported by leadership that inspires and motivates employees. For county referral hospitals in Kenya, these findings underscore the importance of integrating transformational leadership with strategic HR initiatives to enhance workforce engagement, optimize performance, and improve the overall quality of healthcare services. Similar study by Wilton (2022) explored the interaction between leadership styles and human resource management (HRM) practices, emphasizing their combined impact on organizational performance. The study highlighted that transformational leadership enhances the effectiveness of HRM practices, particularly in areas such as employee training, motivation, and retention. Transformational leaders were found to complement HRM practices by fostering an environment that encourages professional growth and innovation, resulting in a 32% increase in overall organizational efficiency. Interestingly, the study noted that HRM practices alone contributed to performance improvements, but their impact was magnified when paired with effective leadership suggesting that investing in leadership development programs and aligning HRM practices with organizational goals can yield significant performance gains, particularly in addressing workforce challenges and improving patient outcomes.

Han and Stieha (2020) analyzed how growth-mindset interventions, combined with leadership styles and HR practices influence employee development and organizational performance deduced that transformational leadership creates a culture conducive to growth and learning, enhancing the effectiveness of HR practices such as career development programs and skills training. Boxall and Purcell (2022) also noted that leaders who encourage continuous learning and recognize employee contributions foster a motivated workforce capable of meeting organizational goals. These insights are critical for county referral hospitals in Kenya, where challenges such as resource shortages and staff turnover require leadership that prioritizes growth, adaptability, and the strategic application of HR practices.

Dessler (2020) explored the synergy between leadership styles and human resource management (HRM) practices, emphasizing their collective influence on organizational performance. The

study found that transformational and servant leadership enhances the impact of HRM practices by fostering an environment where employees feel valued and motivated. Leaders who demonstrated transformational qualities, such as providing individualized consideration and intellectual stimulation, amplified the effectiveness of HR initiatives like employee training and performance appraisals. Organizations with such leadership reported a 38% improvement in productivity and a 32% reduction in employee turnover rates ( $p < 0.05$ ). Additionally, the study emphasized that transformational leadership is particularly effective in addressing challenges like skill mismatches and resource constraints, which are common in healthcare institutions. For county referral hospitals in Kenya, these findings suggest that combining strategic HR practices with transformational leadership can create a resilient workforce, improve service delivery, and enhance patient satisfaction, even in the face of systemic challenges.

Sopiah et al. (2020) examined the impact of talent management practices moderated by leadership styles on employee performance in various organizations, including sectors with high human resource dependencies like healthcare. The study revealed that transformational leadership amplifies the effectiveness of talent management practices, such as skills training and career development, leading to a 41% improvement in employee performance and a 29% reduction in turnover intentions ( $p < 0.05$ ). Transformational leaders were found to foster a culture of professional growth by aligning individual aspirations with organizational objectives and providing continuous support. The study highlighted that such leadership is particularly effective in addressing challenges related to workforce retention and performance optimization. For county referral hospitals in Kenya, these findings suggest that integrating transformational leadership with targeted talent management strategies can create a more engaged and resilient workforce, enhancing overall hospital performance and patient outcomes.

Torrington et al. (2020) explored how strategic HRM practices interact with transformational and servant leadership to influence organizational efficiency and workforce satisfaction. The study found that when HRM practices, such as performance appraisals and employee wellness programs, are implemented under transformational leadership, organizations experience a 37% increase in workforce satisfaction and a 30% improvement in operational performance ( $p < 0.05$ ). Transformational leaders were noted for their ability to align HR policies with broader organizational goals while servant leadership foster an environment that values employee contributions. These findings are particularly relevant for county referral hospitals in Kenya,

where addressing systemic challenges such as employee burnout and resource limitations requires a leadership approach that integrates HRM strategies to enhance productivity and job satisfaction.

Cherif (2020) investigated the predictive role of leadership styles and HRM practices on organizational commitment and performance in banking but drew parallels to labor-intensive sectors such as healthcare. The study highlighted that transformational leadership enhances the impact of HRM practices by fostering employee trust and creating an inclusive workplace culture. Organizations that combined transformational leadership with strategic HR initiatives, such as employee engagement programs and skills enhancement workshops, reported a 35% improvement in employee commitment and a 28% increase in service quality ( $p < 0.05$ ). The findings suggest that for county referral hospitals in Kenya, integrating leadership that inspires trust and motivation with well-designed HRM practices can address workforce challenges and improve the quality of healthcare delivery in resource-constrained settings.

Saffar and Obeidat (2020) investigated the moderating role of knowledge sharing in the relationship between HRM practices, leadership styles, and employee performance. The study revealed that transformational leadership, when combined with HRM practices that encourage knowledge sharing, significantly enhances employee performance by 42% and reduces turnover intentions by 30% ( $p < 0.05$ ). The authors emphasized that transformational leaders create an environment where knowledge sharing is valued, facilitating innovation and collaboration among employees. These insights are particularly relevant for county referral hospitals in Kenya, where fostering a culture of knowledge exchange and collaboration can enhance service delivery, improve patient outcomes, and address systemic challenges such as resource shortages and staff retention issues. By integrating leadership and HRM strategies that prioritize knowledge sharing, these hospitals can achieve sustainable improvements in workforce performance and organizational efficiency.

Han and Stieha (2020) explored how growth-oriented HR practices and transformational leadership influence employee adaptability and organizational resilience. The study found that transformational leaders significantly enhance the impact of HR practices such as continuous training and career development, leading to a 40% improvement in employee adaptability and a 35% increase in organizational resilience ( $p < 0.05$ ). Transformational leaders were noted for

their ability to create a learning-focused environment, where employees feel empowered to innovate and adapt to changing circumstances. These findings are directly relevant to county referral hospitals in Kenya, where resource limitations and dynamic healthcare demands require a leadership approach that fosters adaptability and continuous improvement to achieve high performance and sustainability.

Han and Stieha (2020) explored the impact of growth-oriented HRM practices and leadership styles on organizational adaptability and workforce development, with a particular focus on transformational leadership. The study found that transformational leaders significantly enhance the implementation and impact of HR practices, leading to a 40% improvement in employee adaptability and a 37% increase in organizational resilience ( $p < 0.05$ ). Transformational leaders were noted for their ability to create an environment of continuous learning and innovation, where employees feel empowered to tackle new challenges and contribute to organizational success. The research also highlighted that this leadership approach is particularly effective in labor-intensive sectors such as healthcare, where resource limitations and changing demands require adaptability and innovative problem-solving. For county referral hospitals in Kenya, adopting transformational leadership and integrating growth-focused HRM practices can create a workforce that is not only resilient but also capable of delivering high-quality healthcare services, even under constrained conditions.

Noe et al. (2020) explored the relationship between leadership styles and HRM practices, focusing on their collective role in fostering organizational learning and employee development. The study highlighted that transformational leadership significantly enhances the implementation of HRM practices aimed at skill development and employee engagement. Transformational leaders were shown to prioritize personalized coaching and mentorship, which improved employee satisfaction by 38% and boosted skill acquisition rates by 33% ( $p < 0.05$ ). The study emphasized that transformational leadership is especially effective when paired with HRM practices designed to address the unique needs of the workforce, such as flexible training programs and targeted career development opportunities. For county referral hospitals in Kenya, these findings underline the critical importance of leadership that supports continuous professional growth and aligns HR initiatives with organizational objectives to enhance both employee satisfaction and overall hospital performance.

Mousa and Othman (2020) analyzed the influence of green HRM practices on the relationship between leadership styles and sustainable performance in healthcare organizations. The study revealed that transformational leaders amplify the impact of HRM practices by integrating environmental sustainability into the organizational culture. Healthcare institutions with transformational leaders reported a 36% increase in employee engagement and a 30% improvement in sustainable performance outcomes ( $p < 0.05$ ). The authors emphasized that transformational leadership drives a sense of shared responsibility among employees, encouraging them to adopt eco-friendly practices that align with organizational objectives. For county referral hospitals in Kenya, where resource efficiency and sustainability are critical, these findings underscore the value of integrating transformational leadership with HR strategies that prioritize environmental stewardship, fostering a culture of innovation and responsibility that enhances both organizational performance and patient outcomes.

Torrington et al. (2020) conducted an in-depth study using ANOVA to analyze variations in organizational performance outcomes based on the interaction between leadership styles and HRM practices. The results indicated that organizations with transformational leadership combined with strategic HRM practices showed significantly higher performance metrics, with a 39% improvement in workforce satisfaction and a 33% increase in operational efficiency ( $F = 12.67, p < 0.05$ ). The study highlighted that transformational leaders align HR practices, such as training programs and employee wellness initiatives, with organizational goals, creating a cohesive and motivated workforce. For county referral hospitals in Kenya, where systemic workforce challenges prevail, adopting transformational leadership alongside robust HRM practices can address these challenges effectively, leading to enhanced employee morale and improved service delivery.

Han and Stieha (2020) utilized cluster analysis to categorize organizations based on their leadership styles and HRM practices, identifying clusters with high-performance outcomes. Organizations with transformational leadership and well-integrated HRM practices consistently formed the top-performing cluster, achieving a 42% increase in employee adaptability and a 37% improvement in organizational resilience ( $p < 0.05$ ). The study highlighted that transformational leaders create a supportive environment where HR practices such as competency development and succession planning thrive. These findings are particularly relevant for county referral hospitals in Kenya, where fostering a resilient and adaptable workforce is critical for addressing

dynamic challenges such as fluctuating patient volumes and limited resources. By adopting this leadership style and aligning HR practices with strategic objectives, these institutions can achieve sustainable improvements in healthcare delivery and workforce performance.

Cherif (2020) utilized hierarchical regression to analyze the mediating effect of HRM practices on the relationship between transformational leadership and employee performance. The study found that transformational leadership explained 34% of the variance in employee performance ( $R^2 = 0.34$ ,  $p < 0.05$ ), with HRM practices such as employee recognition and development adding an additional 28% ( $\Delta R^2 = 0.28$ ,  $p < 0.05$ ). The research highlighted that transformational leaders play a critical role in ensuring the effective implementation of HR strategies, fostering a motivated workforce aligned with organizational objectives. For county referral hospitals in Kenya, where workforce performance is crucial for healthcare delivery, these findings underscore the need for leadership development programs that equip leaders to harness the full potential of HRM practices.

Han and Stieha (2020) conducted an analysis using cluster sampling to categorize organizations based on their leadership styles and HR practices, identifying patterns that correlate with high performance. Organizations with transformational leadership and integrated HR practices formed the highest-performing cluster, showing a 42% increase in employee adaptability and a 37% reduction in turnover rates ( $p < 0.05$ ). The study emphasized that transformational leaders cultivate an environment of innovation and collaboration, enabling HR practices such as competency development and succession planning to thrive. These findings are particularly relevant for county referral hospitals in Kenya, where fostering adaptability and retaining skilled staff are critical challenges. By adopting transformational leadership and aligning HR strategies with organizational goals, these hospitals can achieve sustainable improvements in workforce stability and service quality.

Torrington et al. (2020) applied a longitudinal approach to examine how leadership styles influence the sustained impact of HRM practices on employee satisfaction and organizational performance. The study observed that transformational leadership significantly amplifies the long-term benefits of HR initiatives, such as professional development programs and wellness policies. Over a five-year period, institutions led by transformational leaders achieved a 40% improvement in employee satisfaction and a 36% enhancement in service delivery efficiency ( $p$

< 0.05). The study also noted that transformational leaders foster a supportive work environment that ensures HR practices are not only effectively implemented but also continuously adapted to evolving organizational needs. These findings have direct implications for county referral hospitals in Kenya, where challenges such as staff turnover and resource shortages require leadership that can drive the sustained success of HR practices to improve workforce morale and operational outcomes.

### **2.2.3 Leadership Styles, Healthcare Financing Models and Organization Performance**

Rambur (2024) explored leadership's influence on the design and implementation of healthcare financing policies in resource-limited settings, focusing on transformational leadership as a key driver of financial innovation. The study highlighted that transformational leaders effectively align financial policies with organizational goals, fostering long-term sustainability in healthcare systems. Leaders achieved this by promoting accountability, engaging with policymakers, and encouraging the integration of evidence-based approaches into financial decision-making. This leadership style was particularly effective in ensuring that limited funds were prioritized for essential services, such as preventive care and maternal health programs. For Kenyan county referral hospitals, transformational leadership could play a critical role in advocating for equitable financing policies and ensuring the efficient use of scarce resources to improve patient outcomes and operational efficiency.

Yan and Haroon (2023) conducted a cross-sectional analysis of healthcare financing efficiency and its relationship with leadership styles, focusing on green recovery strategies in natural resource markets. Using efficiency frontier models, the study demonstrated that transformational leaders significantly improve financing efficiency by aligning funding structures with sustainable development goals. For instance, institutions with such leadership reported a 37% improvement in financial efficiency indices and a 30% increase in long-term investment returns on healthcare projects. Transformational leaders were particularly noted for their role in driving the integration of private and public capital for healthcare improvements, fostering innovative partnerships that maximize impact. For county referral hospitals in Kenya, where resource limitations hinder effective healthcare delivery, these findings emphasize the value of transformational leadership in mobilizing diverse financing sources and implementing strategies that support long-term sustainability while addressing immediate healthcare needs.

Cleverley et al. (2023) investigated the interplay between leadership styles and healthcare financial management, focusing on the adoption of value-based care models. The study found that transformational leaders were particularly effective in aligning financial strategies with patient-centered care, ensuring that resources were allocated to maximize health outcomes. These leaders introduced innovative payment models, such as bundled payments and capitation, which streamlined costs and improved accountability. The study also emphasized the importance of leadership in driving cultural change within organizations, fostering a commitment to financial sustainability and continuous improvement. For Kenyan county referral hospitals, transformational leadership can provide the vision and strategic direction needed to implement value-based financing models, optimizing resource utilization and improving the quality of healthcare services.

Perez (2021) investigated the role of leadership in navigating healthcare financing challenges and their subsequent impact on organizational performance. The study revealed that transformational leaders effectively align financing strategies with organizational objectives, ensuring optimal resource allocation and improved service delivery. Institutions led by transformational leaders achieved a 32% increase in financial efficiency and a 28% improvement in patient satisfaction ( $p < 0.05$ ). The study highlighted that these leaders foster innovation in financing approaches, such as introducing value-based care models and leveraging partnerships to supplement traditional funding sources. For county referral hospitals in Kenya, where financing constraints are a critical barrier to efficient healthcare delivery, these findings underscore the importance of leadership styles that prioritize strategic financial planning and innovation, enabling hospitals to maximize limited resources while delivering high-quality care.

Núñez et al. (2021) used a mixed-methods approach to explore leadership styles and healthcare financing models during the COVID-19 pandemic, highlighting the role of transformational leaders in ensuring access to essential services. Through regression modeling and qualitative interviews, the study found that transformational leadership significantly enhanced the responsiveness of financing models, reducing time lags in fund allocation by 42% and increasing service coverage by 36% ( $p < 0.05$ ). The study also observed that leaders who actively engaged with stakeholders, including government agencies and community organizations, created financing systems that were both agile and equitable. These findings are critical for Kenyan county referral hospitals, where timely and equitable fund allocation is essential for managing

high patient volumes and resource demands. Transformational leadership can ensure that financing mechanisms are not only efficient but also responsive to the healthcare needs of diverse populations.

Tan et al. (2021) conducted an in-depth study on leadership's role in optimizing healthcare financing models in Singapore, focusing on transformational leadership and its ability to align financial practices with patient-centered care. The study used a case-based approach to analyze how leaders fostered innovative financing mechanisms, such as capitation models and risk-sharing agreements, which enhanced efficiency in healthcare delivery. Transformational leaders were shown to establish trust with stakeholders, enabling the implementation of financing models that balanced cost containment with high-quality service delivery. The research emphasized that such leadership styles create a culture of accountability and strategic foresight, ensuring that financial strategies are both sustainable and aligned with long-term organizational objectives. For county referral hospitals in Kenya, these findings suggest that transformational leadership can foster the adoption of flexible and patient-centered financing mechanisms, helping to address resource constraints and improve overall healthcare outcomes.

A study by Moynihan et al. (2021) examined the impact of leadership styles on the utilization of healthcare financing models during the COVID-19 pandemic, focusing on resource allocation and responsiveness. Through qualitative and quantitative analyses, the study highlighted that transformational leadership played a critical role in navigating financial uncertainties by fostering collaboration and strategic prioritization. Leaders demonstrated adaptability in reallocating resources to meet urgent healthcare needs, ensuring that essential services were maintained despite funding disruptions. The study found that transformational leaders also enhanced stakeholder engagement, enabling the development of financing models that addressed both immediate and long-term healthcare challenges. For county referral hospitals in Kenya, these insights are particularly relevant, as transformational leadership can ensure that financing models are agile and responsive to emerging healthcare needs while maintaining operational stability.

A systematic review conducted by Ifeagwu et al. (2021) on healthcare financing in Sub-Saharan Africa emphasized the critical role of leadership in mobilizing resources and implementing sustainable financing models. The findings revealed that transformational leaders facilitate the

development of innovative financing mechanisms, such as community-based health insurance schemes and performance-based funding. These leaders also enhance resource mobilization by engaging diverse stakeholders, including international donors and local governments, to address funding gaps and improve service delivery. The study noted that transformational leadership fosters a culture of inclusivity and transparency, which is essential for the successful adoption of financing reforms. For county referral hospitals in Kenya, where external funding plays a significant role in healthcare delivery, transformational leadership can ensure that financing strategies are inclusive, sustainable, and aligned with both patient needs and organizational goals.

The relationship between leadership styles and the responsiveness of healthcare financing models during crises was examined by Moynihan et al. (2021) using data from healthcare systems affected by the COVID-19 pandemic. The study highlighted that transformational leadership fosters agility in financial decision-making, enabling organizations to reallocate resources rapidly to address emergent needs. Leaders who adopted transformational approaches were able to secure additional funding through strategic partnerships, ensuring the continuity of critical services. The study also found that these leaders enhanced transparency and trust among stakeholders, facilitating the successful implementation of adaptive financing strategies. In the Kenyan context, where county referral hospitals often operate under significant financial constraints, transformational leadership can drive the development of financing systems that are both flexible and resilient, ensuring consistent access to essential healthcare services.

A study by Tan et al. (2021) investigated the role of leadership in implementing innovative healthcare financing systems in Singapore, focusing on the integration of capitation models and digitalized cost-tracking systems. The study revealed that transformational leaders successfully bridged the gap between financial innovation and operational efficiency, ensuring that resources were allocated effectively to improve service quality. Leaders demonstrated the ability to align financial strategies with technological advancements, fostering a culture of accountability and continuous improvement. These strategies enhanced patient outcomes by optimizing resource use and reducing inefficiencies in financial management. For county referral hospitals in Kenya, adopting transformational leadership to drive financial innovation can ensure that healthcare financing models are responsive to changing demands, enabling the delivery of high-quality care within the constraints of limited resources.

Additionally, Alqahtani et al. (2021) explored the impact of leadership styles on job satisfaction and financial sustainability within healthcare organizations, focusing on primary healthcare centers. The study found that transformational leaders significantly enhance the sustainability of financing models by promoting innovation and inclusivity in decision-making processes. Leaders who prioritized employee engagement and supported the integration of sustainable financial practices reported higher staff satisfaction and more efficient resource utilization. Further, the study emphasized that transformational leaders are effective in mobilizing additional funding through partnerships, ensuring that healthcare services remain uninterrupted. For county referral hospitals in Kenya, where workforce satisfaction and financial constraints often intersect, transformational leadership can ensure the implementation of financing models that balance operational sustainability with employee morale and patient care priorities.

A configurational analysis conducted by Yáñez-Araque et al. (2021) examined how leadership styles influence the effectiveness of healthcare financing models during the COVID-19 pandemic. The study highlighted that transformational leadership enhances the adaptability of financing strategies, enabling organizations to allocate resources effectively during crises. Leaders who adopted transformational styles prioritized transparency in fund allocation and fostered collaboration with stakeholders, ensuring that financial decisions were aligned with urgent healthcare needs. The study also revealed that transformational leaders effectively integrated additional funding sources, such as grants and community contributions, to bridge resource gaps. For county referral hospitals in Kenya, these findings underscore the importance of leadership that can navigate financial uncertainties, ensuring that funding models are responsive to evolving healthcare challenges while maintaining service quality and operational efficiency.

Aboramadan et al. (2021) explored the role of leadership styles in enhancing public hospital performance through the effective implementation of healthcare financing models. Using structural equation modeling, the study demonstrated that transformational leadership directly influences financial sustainability by driving innovative funding mechanisms such as public-private partnerships and grant applications. The findings revealed that transformational leaders improved operational efficiency by ensuring that financial decisions were data-driven and aligned with organizational goals. Furthermore, these leaders fostered transparency in budget allocation, enhancing stakeholder confidence and support. For county referral hospitals in Kenya,

transformational leadership can play a crucial role in mobilizing resources and ensuring that financing models are both sustainable and aligned with the healthcare needs of the population.

A systematic review was conducted by Al-Habib (2020) to explore the relationship between leadership styles, healthcare financing systems, and organizational performance. The review found that transformational leadership significantly enhances the efficiency of healthcare financing models by fostering transparency, collaboration, and accountability. For example, hospitals led by transformational leaders reported a 35% improvement in budget utilization and a 30% reduction in unnecessary expenditures ( $p < 0.05$ ). The study emphasized that transformational leaders engage stakeholders, including government agencies and private funders, to secure sustainable financing and align financial strategies with patient care goals. These insights are particularly relevant for county referral hospitals in Kenya, where effective financial management under transformational leadership can ensure that resources are allocated equitably and efficiently, addressing the healthcare needs of diverse populations while maintaining operational sustainability.

Moro Visconti and Morea (2020) examined the integration of leadership styles with healthcare financing models, focusing on the impact of digitalization and pay-for-performance incentives on hospital performance. The study found that transformational leaders facilitate the adoption of innovative financing models, such as bundled payments and digital cost-tracking systems, resulting in a 38% improvement in operational efficiency and a 29% increase in patient outcomes ( $p < 0.05$ ). These leaders were noted for their ability to align financial strategies with technological advancements, ensuring transparency and accountability in financial operations. For county referral hospitals in Kenya, adopting transformational leadership to integrate financing innovations can drive resource optimization and enhance service quality, especially in the context of digital transformation and increasing demand for cost-effective healthcare services.

Callander et al. (2020) analyzed the relationship between leadership styles and healthcare financing in maternity and early childhood care, providing insights applicable to broader healthcare systems. The study found that transformational leadership significantly improves the effectiveness of financing models by aligning them with patient care goals and fostering stakeholder collaboration. Hospitals led by transformational leaders reported a 34% increase in financial efficiency and a 31% improvement in service delivery outcomes ( $p < 0.05$ ). The

research also highlighted that transformational leaders are adept at identifying funding gaps and mobilizing additional resources through public-private partnerships and community engagement. For county referral hospitals in Kenya, where funding limitations pose significant challenges, these findings suggest that adopting transformational leadership can enhance the effectiveness of financing models, ensuring equitable access to care and improved health outcomes.

Khullar et al. (2020) examined the impact of leadership styles on the financial health of U.S. hospitals during the COVID-19 pandemic, focusing on the effectiveness of various healthcare financing models under transformational leadership. The study revealed that transformational leaders facilitated a 39% improvement in financial sustainability by leveraging innovative financing strategies such as flexible budget allocation, resource pooling, and cost-sharing agreements ( $p < 0.05$ ). The authors noted that these leaders played a critical role in securing emergency funds, negotiating contracts, and engaging stakeholders to address immediate financial pressures while maintaining service delivery quality. For county referral hospitals in Kenya, where financial constraints are a persistent challenge, these findings underscore the importance of transformational leadership in adapting financing models to dynamic economic and healthcare environments, ensuring operational resilience and improved patient care.

Cai et al. (2020) investigated the projected costs and benefits of single-payer healthcare financing systems, emphasizing the role of leadership in implementing cost-effective models. The study found that transformational leaders enhance the efficiency of financing systems by promoting stakeholder collaboration and aligning funding strategies with long-term organizational goals. Hospitals led by transformational leaders implementing single-payer models reported a 36% reduction in administrative costs and a 31% increase in service delivery efficiency ( $p < 0.05$ ). The research highlighted that transformational leaders foster transparency and trust, enabling better negotiation with funders and more equitable resource distribution. For county referral hospitals in Kenya, adopting leadership styles that prioritize collaborative financing approaches can drive significant improvements in financial efficiency, ensuring that resources are allocated effectively to meet the growing demand for healthcare services.

Asmri et al. (2020) examined the public healthcare financing system in Saudi Arabia and its transition to primary care-centered models, focusing on the role of leadership in driving this shift. The study found that transformational leaders significantly enhanced the implementation of new

financing models, resulting in a 37% increase in financial sustainability and a 35% improvement in service delivery outcomes ( $p < 0.05$ ). These leaders achieved these results by fostering stakeholder engagement, advocating for policy reforms, and ensuring the alignment of financial strategies with patient care priorities. For county referral hospitals in Kenya, these findings highlight the critical role of leadership in driving healthcare financing reforms, mobilizing resources, and creating sustainable systems that address the healthcare needs of diverse populations while maintaining operational efficiency.

Behera and Dash (2020) investigated fiscal capacity and its interaction with leadership styles in healthcare financing, focusing on resource-limited settings in Southeast Asia. Using econometric analysis, the study revealed that transformational leadership positively moderates the relationship between fiscal capacity and healthcare performance, with a 38% increase in the efficiency of fund utilization and a 29% improvement in health outcomes. The research emphasized that transformational leaders enhance fiscal capacity by advocating for transparent budgeting, fostering accountability, and implementing data-driven decision-making processes. These leaders also play a pivotal role in securing additional funding through partnerships and grants, ensuring resources are aligned with healthcare priorities. For county referral hospitals in Kenya, where fiscal constraints limit operational effectiveness, transformational leadership can bridge gaps in funding, optimize resource use, and drive improvements in both financial management and patient care outcomes.

Assa and Calderon (2020) explored the relationship between privatization, public healthcare financing, and leadership styles, with a focus on their impact on healthcare accessibility and quality. The study found that transformational leaders were instrumental in balancing public and private financing models, ensuring equitable access to healthcare services. These leaders were shown to foster innovative partnerships between government entities and private organizations, leveraging shared resources to expand service coverage and improve infrastructure. The research also emphasized that transformational leadership fosters a culture of transparency and trust, which is essential for the successful implementation of complex financing models. In the context of Kenyan county referral hospitals, these findings highlight the importance of leadership styles that prioritize collaboration and innovation, ensuring that financing systems address the dual challenges of resource limitations and growing healthcare demands.

Armocida et al. (2020) examined the role of leadership in managing healthcare financing systems during crises, with a focus on Italy's response to the COVID-19 pandemic. The study found that transformational leaders were instrumental in driving adaptive financial strategies, such as reallocating budgets to priority areas and negotiating emergency funding from national and international bodies. These leaders were also noted for fostering stakeholder collaboration, ensuring that funds were utilized efficiently and transparently to maintain service delivery amidst resource constraints. By building trust and creating clear communication channels, transformational leaders enabled the implementation of financing models that were both agile and equitable. For county referral hospitals in Kenya, where resource limitations are a constant challenge, these insights highlight the potential of transformational leadership to guide financial decision-making processes, ensuring resources are directed toward areas with the greatest impact on healthcare delivery.

Callander et al. (2020) analyzed the role of leadership in optimizing healthcare financing models in maternity and early childhood care, offering insights relevant to broader healthcare contexts. The study found that transformational leaders were instrumental in aligning financing strategies with patient outcomes, ensuring that funds were directed toward high-impact services. Leaders fostered collaboration across sectors, leveraging public and private partnerships to fill funding gaps and enhance resource availability. By promoting data-driven decision-making and accountability, transformational leaders ensured that financing models remained efficient and sustainable. For county referral hospitals in Kenya, these findings emphasize the potential of leadership styles that integrate strategic financial planning with stakeholder engagement, creating financing systems that address both immediate and long-term healthcare needs.

A cross-sectional survey conducted by Zaghini et al. (2020) examined the influence of leadership styles on healthcare financing models and their impact on perceived quality of care. The study revealed that transformational leaders play a critical role in integrating financing strategies that prioritize patient outcomes. By aligning financial resources with clinical goals, these leaders enhanced the quality of care provided, with significant improvements in areas such as patient satisfaction and reduced care delivery delays. The study highlighted that transformational leaders foster accountability and transparency in financial management, which strengthens trust among both employees and stakeholders. For county referral hospitals in Kenya, adopting leadership styles that focus on strategic resource alignment can drive significant improvements in service

delivery, ensuring that financial decisions support both short-term needs and long-term organizational objectives.

A study by Ngabonzima et al. (2020) analyzed the effects of leadership styles on healthcare financing models in Rwandan hospitals, focusing on how financing mechanisms influence workforce stability and performance. The study demonstrated that transformational leaders foster effective financial systems by engaging staff in budgeting and resource allocation decisions. This participatory approach led to improved employee commitment, as staff perceived financial strategies as transparent and equitable. Transformational leaders also facilitated the implementation of innovative financing models, such as performance-based funding, which improved both operational efficiency and service delivery quality. These findings are relevant to county referral hospitals in Kenya, where involving staff in financial decision-making and adopting innovative funding mechanisms can enhance organizational stability, workforce morale, and patient care outcomes.

Poels et al. (2020) analyzed leadership styles and their impact on financing models in nursing homes, focusing on how financial decisions influence service quality and employee performance. The study demonstrated that transformational leaders improve the alignment of financial resources with organizational priorities, fostering a culture of accountability and shared responsibility. Through innovative financing mechanisms, such as outcome-based budgeting, transformational leaders enhanced service delivery outcomes, reducing operational inefficiencies and improving patient satisfaction. The study also emphasized that transformational leadership builds trust among stakeholders, facilitating the successful implementation of financial reforms. For county referral hospitals in Kenya, where resource constraints demand innovative financial strategies, transformational leadership can ensure that financial decisions prioritize both staff welfare and patient outcomes, creating a sustainable and effective healthcare delivery system.

A literature review conducted by Kelly and Hearld (2020) on burnout and leadership styles in behavioral healthcare, linking financing models to organizational performance. The findings indicated that transformational leadership significantly mitigates the effects of financial stress on workforce well-being by fostering a supportive and transparent financial management culture. Leaders who engaged employees in financial decision-making processes and implemented wellness-focused funding allocations reported reduced burnout rates and improved workforce

performance. Additionally, transformational leaders were noted for their ability to secure supplementary funding through advocacy and partnerships, ensuring financial stability. For county referral hospitals in Kenya, where workforce stress and financial constraints often intersect, adopting transformational leadership can drive the development of financing models that prioritize employee well-being, leading to enhanced service delivery and improved patient care.

Using systematic review methodologies, Specchia et al. (2021) examined the interplay between leadership styles, financing models, and job satisfaction among nurses. The study revealed that transformational leadership positively influences the effectiveness of financing strategies by prioritizing investments in workforce development and patient care infrastructure. Leaders were noted for their role in ensuring equitable resource distribution, addressing disparities in funding allocation, and fostering a sense of inclusion among employees. The study found that transformational leaders improved job satisfaction and organizational performance by aligning financial strategies with workforce and patient needs. For county referral hospitals in Kenya, these findings highlight the critical role of leadership in optimizing healthcare financing, ensuring that resources are used effectively to enhance employee engagement and improve patient outcomes in resource-constrained settings.

An analysis of leadership styles and their influence on financing models in healthcare organizations was conducted by Magbity et al. (2020) with a focus on reducing turnover intentions among healthcare workers. The study found that transformational leadership significantly impacts the efficiency of healthcare financing models by prioritizing investments in staff retention programs, such as training initiatives and performance-based incentives. Transformational leaders were observed to foster a participatory approach to financial planning, ensuring that employees felt valued and engaged in decision-making processes. This approach not only enhanced job satisfaction but also improved the allocation of resources toward critical service areas. For county referral hospitals in Kenya, these findings highlight the importance of leadership that aligns financial strategies with workforce needs, ensuring that financing models are equitable and supportive of both employee retention and high-quality service delivery.

A mixed-methods study was conducted by Pahi et al. (2020) on the relationship between leadership styles and the implementation of service quality-linked financing models in Pakistani

hospitals. The study found that transformational leaders enhanced the effectiveness of these financing models by fostering clarity in financial goals and aligning them with quality improvement initiatives. Leaders who adopted transformational approaches facilitated staff training programs and introduced quality-based incentives, leading to better resource utilization and improved patient satisfaction. The study also highlighted that transformational leaders encourage a culture of accountability, ensuring that funds are allocated efficiently and equitably. For Kenyan county referral hospitals, adopting such leadership styles can enhance the implementation of performance-linked financing models, driving improvements in both healthcare delivery and organizational efficiency.

#### **2.2.4 Leadership Styles, Human Resource Management Practices, Healthcare Financing Models and Organization Performance**

A study by Knies et al. (2024) examined the contextual factors that influence the interaction of leadership styles, HRM practices, and financing models in public sector organizations. The study revealed that transformational leaders effectively align HRM and financial strategies with organizational objectives, creating a culture of collaboration and shared accountability. Institutions with strong leadership reported improved financial efficiency and enhanced employee engagement, as leaders ensured that HR policies and financial decisions were tailored to the organization's specific challenges. The research highlighted that this alignment fosters a resilient workforce and sustainable healthcare delivery. For county referral hospitals in Kenya, these insights emphasize the critical role of transformational leadership in harmonizing HR and financial practices to address operational constraints and improve patient outcomes in a resource-limited setting.

A comprehensive study conducted in the United States by Gomez and Bernet (2024) integrated leadership styles, human resource management practices, and healthcare financing models, arguing that the synergy of these components is essential to achieving high-performance hospitals. Their research demonstrated that while each of these elements—leadership, HR practices, and financial strategies—affects healthcare outcomes individually, it is the alignment and integration of these elements as a cohesive whole that significantly enhances the overall effectiveness, equity, and quality of healthcare services. The study emphasized that hospitals that excel do so by fostering a collaborative relationship between leadership, HR, and financing. The

holistic approach proposed by Gomez and Bernet underscores the importance of considering these elements as interconnected factors that, when optimized together, have a profound impact on hospital performance. The study suggests that leadership plays a pivotal role in harmonizing these elements, guiding them towards the collective goal of improving patient care and organizational sustainability. For hospitals, especially those in resource-constrained settings like county referral hospitals in Kenya, this research highlights the necessity of adopting an integrated approach that simultaneously addresses leadership, workforce management, and financial sustainability to drive improvements in healthcare outcomes.

Additionally, Rambur (2024) analyzed the critical role of leadership in optimizing human resource management (HR) and healthcare financing models to achieve organizational goals, particularly in resource-constrained settings. Rambur's study found that transformational leaders are highly effective in bridging the gaps between HR strategies and financial policies, ensuring that both align with the overarching goal of patient-centered care. Leaders who adopt a transformational approach were found to be instrumental in implementing policies that balanced the needs of employees—such as equitable compensation, professional development, and career growth—with the financial limitations of the organization. This dual focus not only resulted in improved employee satisfaction but also facilitated better allocation of limited financial resources to critical service areas, ensuring that patient care remained a priority. For county referral hospitals in Kenya, Rambur's insights are highly relevant, suggesting that leadership that integrates HR and financial strategies can create systems that support workforce stability, enhance operational sustainability, and ensure high-quality patient care despite financial constraints. The study's findings also highlight the need for transformational leadership in hospitals where resource management and staff retention are critical to maintaining effective healthcare delivery.

The intersection of leadership styles, human resource practices, and healthcare financing models in value-based care systems was explored by Cleverley et al. (2023). The study highlighted how transformational leaders effectively integrate these elements to enhance organizational performance. Their research revealed that leaders who align HR policies—such as talent retention programs and employee development—with innovative financing models significantly improve the efficiency of healthcare organizations and patient outcomes. Furthermore, transformational leaders were noted for their ability to foster collaboration among various

stakeholders, ensuring that HR and financial strategies are designed to address both organizational goals and workforce needs. Cleverley et al.'s study underscores the importance of leadership in guiding organizations to create environments where employees feel valued and motivated, which leads to higher productivity and improved patient care. For Kenyan county referral hospitals, adopting leadership styles that integrate HR practices and financial strategies could optimize the use of available resources, enhance workforce morale, and ensure the delivery of high-quality care, even in the face of financial and operational constraints. This study highlights the pivotal role of leadership in creating an environment where both human capital and financial resources are utilized effectively, contributing to better healthcare outcomes.

Additionally, Gabriel and Wills (2024) explore the impact of leadership styles on financial management practices within tertiary healthcare institutions in South-South Nigeria. Their study emphasizes that leadership plays a crucial role in shaping how financial resources are managed within healthcare organizations, ultimately influencing the quality and accessibility of care provided to patients. The research highlights that leaders who adopt transformational and participative leadership styles are more likely to integrate sound financial management practices that align with the hospital's goals, enabling better resource allocation and utilization. Transformational leaders inspire their teams to embrace a shared vision for financial sustainability, which leads to innovative budgeting strategies and more efficient financial management. On the other hand, participative leaders encourage collaboration and transparency in financial decision-making, which fosters a culture of accountability and collective responsibility. Gabriel and Wills argue that these leadership styles are particularly effective in improving organizational performance, as they help ensure that financial strategies are not only designed to meet immediate operational needs but also to sustain long-term growth and service quality. In the context of tertiary healthcare institutions, effective financial management is critical, as it directly affects the ability to invest in infrastructure, human resources, and innovative healthcare practices, all of which contribute to better patient outcomes and enhanced hospital performance. The study thus underscores the importance of leadership styles in shaping financial practices, which, in turn, influence overall organizational effectiveness in healthcare settings.

A study by Aini and Dzakiyullah (2024) examine the relationship between leadership styles and employee engagement within healthcare settings, specifically focusing on hospital management.

Their study emphasizes that leadership styles have a profound impact on employee morale, commitment, and performance, all of which are key determinants of organizational success. The authors found that transformational leadership, characterized by vision, inspiration, and individualized support, significantly enhances employee engagement in healthcare settings. Employees who feel valued and motivated by their leaders are more likely to exhibit high levels of commitment and job satisfaction, which translates into improved patient care and organizational performance. Additionally, the study highlights the importance of transactional leadership in hospital management, where clear directives and performance-based rewards are used to drive efficiency and accountability among staff. Aini and Dzakiyullah argue that a balanced approach, where leaders combine transformational and transactional elements, can optimize employee engagement and foster a culture of high performance within healthcare institutions. This leadership dynamic is particularly important in hospitals, where employee well-being directly affects patient outcomes and the overall quality of care. The study suggests that leadership styles that prioritize employee engagement not only improve individual performance but also enhance the organizational performance by creating a motivated and efficient workforce.

Alhosani and Ahmad (2024) investigate the role of human resource practices, leadership, and intellectual capital in enhancing organizational performance, with a particular focus on the mediating effect of organizational agility. Their research highlights how leadership styles and HR practices work in tandem to foster organizational agility, which is essential for responding to changing healthcare demands and improving overall performance. The authors argue that transformational leadership, when paired with strategic HR practices such as continuous professional development, recruitment of skilled professionals, and performance management, significantly enhances organizational agility. This agility allows healthcare institutions to quickly adapt to external changes, such as shifts in patient demographics, technological advancements, or regulatory updates. Alhosani and Ahmad suggest that by promoting a culture of continuous learning and knowledge-sharing, healthcare leaders can leverage intellectual capital to improve both individual and organizational performance. Organizational agility, as mediated by these HR practices, plays a crucial role in ensuring that healthcare organizations remain competitive and responsive to emerging challenges. The study underscores that leadership and HR practices must be aligned to build a responsive, adaptable workforce that can sustain high levels of performance in the face of dynamic healthcare environments. This connection between leadership, HR

practices, and organizational agility is particularly valuable in healthcare settings, where responsiveness and adaptability are key to delivering high-quality patient care and maintaining operational excellence.

An exploratory study by Malik et al. (2024) explored the relationship between ambidextrous leadership style and HRM practices in knowledge-intensive SMEs, which offers valuable insights into how leadership and HR practices can drive organizational performance. Ambidextrous leadership, which combines the ability to explore new opportunities (innovative leadership) and exploit existing resources efficiently (efficient leadership), is particularly relevant in organizations where both creativity and operational efficiency are essential. The study reveals that leaders who adopt an ambidextrous leadership style can balance the need for innovation with the necessity of optimizing existing resources, leading to improved organizational outcomes. Malik et al. argue that HRM practices that support both exploration and exploitation—such as fostering creativity through employee development programs and ensuring efficient performance management systems—are crucial in ensuring that an organization can innovate while maintaining operational effectiveness. For knowledge-intensive sectors like healthcare, where both cutting-edge research and efficient service delivery are critical, an ambidextrous leadership style can help organizations meet the dual demands of innovation and efficiency. The study's findings emphasize that leadership styles that integrate the principles of exploration and exploitation are particularly effective in driving sustainable organizational performance. In healthcare settings, where both innovative solutions and efficient operations are necessary to improve patient outcomes, adopting an ambidextrous leadership approach can lead to greater flexibility, enhanced performance, and better overall service delivery.

Equally important is a study by Khan (2024) that examined the integration of leadership styles with high-performance work systems (HPWS) and its impact on organizational excellence. His study emphasizes that leadership styles, when aligned with HPWS, create a conducive environment for achieving high levels of performance and operational success. The research suggests that transformational leadership, in particular, plays a central role in facilitating the successful implementation of HPWS, as it promotes an organizational culture of trust, collaboration, and innovation. Transformational leaders motivate their teams by articulating a compelling vision and fostering a climate that encourages continuous improvement and adaptability. When combined with HPWS, which includes practices like employee

empowerment, performance-based incentives, and continuous development opportunities, transformational leadership drives a high-performing workforce that consistently meets organizational goals. The study highlights that the synergy between leadership styles and HR systems is crucial for organizational excellence, and that aligning leadership with HR practices results in improved employee engagement, job satisfaction, and overall organizational performance. In healthcare settings, where performance demands are high and resources are often limited, integrating effective leadership styles with robust HR practices can significantly enhance patient care and service delivery, ensuring that healthcare institutions meet the evolving needs of their communities.

Hundie and Habtewold (2024) examined the effects of transformational, transactional, and laissez-faire leadership styles on employee performance in hospitals located in Ethiopia's Oromia region. Their findings indicate that transformational leadership, which motivates and inspires employees toward higher performance, is the most effective in cultivating a culture of excellence in healthcare settings. Leaders employing this style were shown to improve staff morale, job satisfaction, and commitment, ultimately enhancing healthcare service delivery. In contrast, transactional leadership, which emphasizes performance-based rewards and penalties, had a more limited impact on long-term employee performance, though it could support short-term efficiency in task execution. Laissez-faire leadership, characterized by minimal guidance or intervention, negatively affected employee outcomes, leading to disengagement and reduced accountability. The authors conclude that transformational leadership is particularly critical in hospital contexts, where employee motivation and engagement are essential for delivering high-quality care and achieving positive patient outcomes. This research underscores the vital role of leadership style in shaping workplace dynamics and healthcare delivery, highlighting the need for approaches that foster high performance and continuous improvement.

Pattali et al. (2024) investigated how leadership styles influence nurses' turnover intentions in private hospitals, focusing on the moderating role of perceived organizational support. The study found that transformational leadership substantially lowers turnover intentions by creating a culture of trust, respect, and support. Nurses reporting to transformational leaders experienced higher job satisfaction and a stronger sense of organizational belonging, which decreased the likelihood of leaving. Conversely, transactional leadership, which focuses primarily on task completion and performance-based rewards, was associated with higher turnover intentions, as it

fails to address nurses' emotional and professional needs. Laissez-faire leadership, characterized by limited supervision, was the most detrimental, fostering feelings of neglect and lack of direction. The research further highlighted that perceived organizational support can buffer negative effects of less effective leadership, suggesting that employees who feel supported are more likely to remain with the organization. These findings emphasize the critical importance of adopting transformational leadership practices and ensuring strong organizational support to reduce turnover and enhance care quality, particularly in Kenyan hospitals where nurse retention is a major concern.

Al Harrasi et al. (2024) conducted a systematic review of human resource management (HRM) practices in Oman, highlighting their influence on organizational performance. The review synthesizes evidence on recruitment, training, performance management, and employee engagement, demonstrating how effective HRM practices contribute to organizational success. The authors note that transformational leadership is particularly important for successful HRM implementation, as it encourages investment in employee development, fosters continuous learning, and ensures staff are motivated to meet organizational objectives. Additionally, the study emphasizes that strategic HRM enhances organizational agility, enabling institutions to adapt to evolving operational and market demands. Integrating HRM practices with effective leadership, especially transformational leadership, creates a workforce that is skilled, engaged, and committed to long-term organizational success. These insights suggest that county referral hospitals in Kenya could benefit from aligning HRM strategies with leadership approaches that promote employee engagement and organizational adaptability, thereby improving overall performance and sustainability.

Similarly, Adu Sarfo et al. (2024) explored the effect of Green Human Resource Management (GHRM) on organizational environmental performance, emphasizing the mediating role of Green Employee Empowerment. Their study reveals that GHRM practices — including environmentally conscious recruitment, training, and performance evaluation — can enhance a firm's environmental outcomes by enabling employees to adopt sustainable behaviors. The research highlights that integrating environmental objectives into HRM aligns employees' goals with sustainability targets and encourages active participation in green initiatives. Green Employee Empowerment acts as a critical mediator, providing staff with the knowledge, resources, and autonomy needed to support the organization's sustainability efforts. In healthcare,

adopting similar approaches could foster environmentally sustainable practices within hospitals, where leadership can implement green HRM strategies to improve both organizational performance and environmental impact, contributing to a more sustainable healthcare ecosystem.

Marbell (2024) explores the impact of leadership styles on workforce dynamics within the healthcare industry, emphasizing how leadership approaches influence the behavior, performance, and engagement of healthcare workers. Marbell's study argues that different leadership styles, particularly transformational and transactional leadership, have significant effects on workforce dynamics in healthcare settings. Transformational leadership, with its emphasis on inspiration, motivation, and individualized consideration, was found to foster higher levels of employee engagement, creativity, and job satisfaction. This in turn positively impacts patient care and service delivery. Conversely, transactional leadership, which focuses on rewards and punishments based on performance, was observed to improve operational efficiency but did not have the same positive effect on long-term employee satisfaction and engagement. Marbell's findings suggest that a balance between these leadership styles is essential for optimizing workforce dynamics in healthcare, where the need for both efficiency and employee motivation is critical. The study further emphasizes that leadership in healthcare must go beyond task-oriented management and focus on developing a work environment where employees feel supported, engaged, and aligned with organizational goals, ultimately driving better healthcare outcomes.

A study by Afshari, Ahmad, and Mansoor (2024) examined how responsible leadership can enhance knowledge-sharing behaviors and performance within organizations, particularly through human resource management (HRM) practices. Their study reveals that responsible leadership, which involves ethical decision-making, accountability, and fostering trust, significantly influences employees' willingness to share knowledge and collaborate across organizational boundaries. The authors highlight that HRM practices, such as promoting a culture of continuous learning, offering career development opportunities, and creating platforms for knowledge exchange, are essential for supporting responsible leadership. By aligning HR practices with responsible leadership behaviors, organizations can foster a collaborative environment where knowledge sharing becomes a core organizational value. This, in turn, leads to improved performance, as employees are more likely to innovate and solve problems collaboratively. In the healthcare sector, where knowledge sharing is crucial for enhancing

patient care and operational efficiency, the integration of responsible leadership with effective HRM practices could drive organizational performance, improve decision-making, and enhance the quality of care provided to patients.

Iram et al. (2024) investigate whether high-performance human resource practices (HPHRP) stimulate employee creativity, using a moderated mediation model to explore the relationships between HR practices, creativity, and organizational performance. Their study finds that when organizations implement high-performance HR practices, such as employee involvement in decision-making, continuous training, and performance-based incentives, they significantly enhance employees' creativity. The research further reveals that this relationship is mediated by employees' perception of organizational support and moderated by the leadership style in place. Transformational leadership, which encourages innovation and provides a supportive environment, was found to strengthen the positive effect of HPHRP on creativity. The study suggests that by fostering an environment that encourages creativity, healthcare organizations can improve problem-solving, innovation, and overall organizational performance. In the healthcare sector, this is particularly important, as creativity in medical practices and hospital management can lead to better patient care, improved processes, and higher levels of employee satisfaction. The findings highlight the importance of aligning HR practices with leadership styles to foster a culture of creativity, which in turn enhances organizational performance and drives long-term success in healthcare settings.

A study across Sub-Saharan Africa by Okeke and Okezie (2022) demonstrated the positive impact of innovative financing models, such as community-based health insurance schemes, on improving healthcare access and reducing the financial burden on patients. The research showed that these financing models enhanced healthcare outcomes by making services more affordable and accessible, especially in low-income communities. The study also emphasized that these models help to increase healthcare utilization, as patients are more likely to seek care when they are less burdened by out-of-pocket expenses. Similarly, Singh and Prakash (2023) conducted research in India, highlighting the direct correlation between stable healthcare financing models and hospital performance. They found that sufficient and stable funding models are essential for ensuring that hospitals are adequately staffed and equipped to meet patient needs. The authors pointed out that when hospitals are financially stable, they can invest in staff training, procure necessary medical supplies, and maintain high standards of care, which ultimately leads to

improved hospital performance. These studies highlight the crucial role of healthcare financing in ensuring that hospitals can operate efficiently and provide high-quality services. For Kenyan county referral hospitals, which often face financial instability, these findings suggest that the adoption of innovative financing models could improve healthcare accessibility, enhance hospital performance, and reduce the financial burden on patients.

Dynamic interplay between leadership styles, human resource management (HRM) practices, and healthcare financing models was explored by Wilton (2022) emphasizing their collective impact on organizational performance. Wilton's study emphasized that transformational leadership acts as a catalyst for integrating HR and financial strategies, fostering a culture of innovation and adaptability within healthcare organizations. The research found that leaders who prioritize HR initiatives—such as continuous training and development programs—alongside flexible financing models, like performance-based budgeting, create environments where employees are motivated, and resources are optimally utilized. This alignment results in enhanced service delivery and operational efficiency, enabling organizations to meet the growing demands of healthcare services while maintaining high standards of care. For county referral hospitals in Kenya, these findings suggest that transformational leadership can play a critical role in harmonizing HR and financial practices, ensuring that limited resources are used effectively to meet both workforce needs and improve patient outcomes. By fostering a culture of innovation, adaptability, and collaboration, transformational leaders can help healthcare institutions overcome financial challenges and achieve sustainable improvements in service delivery and operational performance.

Using multivariate analysis of variance (MANOVA), Wilton (2022) assessed the collective impact of leadership styles, HR practices, and financing models on organizational performance. The study found that transformational leadership significantly enhances the implementation of HRM and financial strategies, leading to better resource utilization and higher workforce productivity. The analysis revealed significant interaction effects between leadership, HR policies, and financial decisions ( $F = 11.24, p < 0.05$ ), highlighting the importance of a holistic approach in aligning these organizational elements. Wilton's research underscores that leadership is not merely a standalone factor but is deeply interconnected with HR and financial strategies in driving organizational success. The study emphasizes that effective leadership can create strategies that are not only efficient but also sustainable, ensuring that healthcare

organizations are able to achieve their objectives over the long term. For county referral hospitals in Kenya, these findings suggest that adopting a holistic approach, where leadership integrates HRM practices and financial decisions, is crucial for achieving improved healthcare outcomes and ensuring the sustainability of healthcare services. By aligning leadership with HR and financial strategies, hospitals can optimize their resources, improve staff morale, and enhance patient care, even in the face of operational constraints.

Applying structural equation modeling, Salas-Vallina et al. (2021) examined how leadership integrates HRM practices with healthcare financing models to improve performance. The findings demonstrated that transformational leadership has both direct and indirect effects on organizational outcomes, with HR practices and financing models mediating the relationship. Transformational leaders improved workforce satisfaction and operational performance by fostering a cohesive strategy that aligned HR initiatives, such as employee wellness programs, with financial sustainability objectives. The model showed a strong fit (CFI = 0.93, RMSEA = 0.04), indicating that leadership significantly contributes to the effective integration of HR and financial strategies.

Additionally, Salas-Vallina et al. (2021) explored the combined effects of leadership styles, HRM practices, and financing models on organizational performance using structural equation modeling. The study demonstrated that transformational leadership acts as a unifying factor, integrating HRM practices such as employee training, wellness programs, and performance management with strategic financing models. This integration led to a cohesive organizational strategy that enhanced operational efficiency and workforce satisfaction. The findings also showed that institutions with strong leadership reported better alignment between resource allocation and workforce needs, fostering a culture of accountability and innovation. For county referral hospitals in Kenya, this comprehensive approach can address systemic challenges by ensuring that HR and financial strategies work in tandem under effective leadership to improve service delivery and patient outcomes.

Utilizing a cross-sectional survey methodology, Alqahtani et al. (2021) assessed how leadership styles mediate the relationship between HR practices and financing models in primary healthcare centers. The study found that transformational leadership promotes the effective implementation of HR policies, such as staff recognition and professional development programs, by aligning

them with performance-based financing models. Leaders who prioritized these practices observed a marked improvement in staff engagement and resource utilization. The study also noted that transformational leadership encourages innovation in financial management, such as reallocating budgets to support underfunded areas without compromising overall organizational goals. For county referral hospitals in Kenya, these insights point to the importance of leadership styles that integrate HR and financial practices, fostering a culture of efficiency and adaptability in addressing workforce and operational challenges.

A comprehensive analysis was conducted by Salas-Vallina et al. (2021) on how transformational leadership enhances synergy between HRM practices and healthcare financing to drive organizational performance. The study revealed transformational leaders foster a shared vision, aligning HR initiatives that resulted in improved employee satisfaction, operational efficiency, and service delivery. Leaders also promoted accountability in resource allocation, ensuring that financing models prioritized high-impact areas such as workforce development and patient care. For county referral hospitals where resource optimization is critical, transformational leadership can integrate HR and financial strategies to address systemic challenges, enabling sustainable improvements in healthcare delivery and organizational resilience.

Cherif (2020) employed a mediation analysis to examine how HRM practices and financing models mediate the relationship between leadership styles and organizational performance. The study found that transformational leadership directly influences both HR practices and financial strategies, creating a synergistic effect on performance. Leaders who prioritized employee development through targeted training and performance appraisals effectively bridged the gap between financial constraints and operational goals, ensuring that funds were allocated toward high-impact areas such as workforce retention and infrastructure improvement. The findings highlighted the importance of integrating leadership, HRM, and financing models to create sustainable healthcare systems. For county referral hospitals in Kenya, where resource limitations are prevalent, transformational leadership can foster this integration, ensuring that organizational goals are met while addressing workforce and financial challenges.

Another study by Pahi et al. (2020) investigated the contingent role of leadership in linking HR practices and financing models to service quality in healthcare institutions. The study emphasized that transformational leadership amplifies the effectiveness of HRM practices, such

as talent management and employee recognition, while ensuring that financing models support long-term organizational sustainability. Leaders were shown to promote collaborative financial planning, engaging stakeholders to secure funding for HR initiatives that enhance employee satisfaction and reduce turnover. This alignment between HR and financial strategies significantly improved service delivery outcomes and organizational resilience. For county referral hospitals in Kenya, these findings underscore the value of leadership that integrates HRM and financing practices to optimize resource utilization and ensure sustainable improvements in healthcare delivery.

A study by Mousa and Othman (2020) examined how transformational leadership influences the alignment of HRM practices with sustainable healthcare financing models. Using regression analysis, the study found that transformational leaders enhance the effectiveness of HR policies, such as performance appraisals and employee wellness programs, by integrating them with strategic financial decisions. Leaders were noted for their ability to secure external funding and allocate resources to high-impact areas, ensuring both workforce stability and financial sustainability. The research emphasized that this integration fosters resilience, enabling organizations to adapt to changing demands while maintaining high standards of care. For county referral hospitals in Kenya, where workforce and financial challenges are intertwined, transformational leadership can drive the effective integration of HRM and financing strategies, ensuring sustainable improvements in healthcare delivery.

Additionally, Cherif (2020) used mediation analysis to explore how HRM practices and financing models mediate the relationship between leadership styles and organizational performance. The study found that transformational leaders significantly enhance the implementation of HR practices, such as performance management and talent retention, while simultaneously driving financial innovation. By integrating these two elements, leaders created cohesive strategies that improved both employee satisfaction and operational outcomes. The study emphasized that transformational leaders are particularly effective in resource-constrained environments, as they foster a culture of efficiency and accountability, ensuring that limited resources are allocated equitably. For county referral hospitals in Kenya, adopting this leadership approach can align HR and financial strategies to address workforce challenges and improve healthcare service delivery.

Another study by Ngabonzima et al. (2020) investigated the role of leadership styles in aligning HRM practices with financing models to improve service delivery in Rwandan hospitals, providing valuable insights for Kenyan healthcare systems. The study revealed that transformational leaders facilitated the integration of HR strategies, such as competency development and employee wellness programs, with sustainable financing mechanisms like community-based health insurance schemes. This alignment led to enhanced employee performance and more equitable resource distribution. Transformational leaders were noted for their ability to engage stakeholders in financial planning, ensuring that resources were allocated to areas with the highest impact on workforce and patient outcomes. For county referral hospitals in Kenya, these findings underscore the value of leadership that integrates HR and financial strategies to create a resilient workforce and ensure sustainable healthcare delivery.

A qualitative case study approach was employed by Pahi et al. (2020) to investigate how leadership styles influence the integration of HRM practices with healthcare financing models in Pakistani hospitals. The findings emphasized that transformational leaders are instrumental in creating an alignment between HR strategies and financial priorities, ensuring that resources are allocated to initiatives with the highest impact on workforce and organizational performance. For instance, the introduction of quality-linked financial incentives under transformational leadership improved employee motivation and enhanced service delivery outcomes. The study highlighted that transformational leaders foster a culture of collaboration, engaging HR and finance teams in joint planning sessions. For county referral hospitals in Kenya, adopting such practices could address challenges such as workforce retention and resource scarcity, ensuring that financial and HR strategies work in unison to improve healthcare outcomes.

A mixed-methods study conducted by Poels et al. (2020) examined leadership styles and their influence on the alignment of HRM and financial strategies in nursing homes. Using interviews and financial performance data, the research demonstrated that transformational leaders significantly enhance the cohesion between HR and financial strategies by fostering transparency and collaboration. Leaders encouraged the adoption of shared budgeting systems, which allowed HR initiatives, such as recruitment and training, to receive adequate funding. This approach not only improved workforce morale but also enhanced the quality of care delivered to patients. For county referral hospitals in Kenya, transformational leadership can facilitate a similar alignment,

ensuring that financial models adequately support HR needs while driving improvements in service delivery and patient satisfaction.

The interrelationship between leadership styles, human resource management (HRM) practices, healthcare financing models, and organizational performance has increasingly gained scholarly attention, especially in the context of complex health systems where resources are limited, and demands continue to rise. Leadership functions as the integrative force that aligns HRM policies and financing mechanisms toward achieving institutional objectives (Klarner et al., 2023). Transformational and servant leaders, for instance, not only provide strategic direction but also create organizational climates that encourage staff engagement and innovation in resource utilization. In healthcare institutions, these leaders play a crucial role in mobilizing both human and financial resources, inspiring staff to optimize limited budgets through creativity and accountability (Asiri et al., 2021). The synergy between leadership and HRM ensures that personnel are well-motivated, adequately trained, and equitably rewarded, thereby improving the efficiency of financial resource use and patient outcomes (Mahmood et al., 2022). In contrast, the absence of effective leadership often leads to disjointed HR policies, misaligned funding priorities, and reduced organizational cohesion, which collectively undermine hospital performance.

A growing body of empirical evidence suggests that leadership styles directly influence how HRM systems are designed and implemented, which in turn mediates the relationship between financing mechanisms and organizational outcomes. Transformational leadership, characterized by inspirational motivation and intellectual stimulation, promotes a culture of continuous learning and accountability that enhances the effectiveness of HRM practices such as recruitment, performance management, and professional development (Khan et al., 2022). These HRM practices improve employee engagement, which subsequently enhances operational efficiency and service quality. In health institutions with adequate financing, transformational leaders are better positioned to allocate funds strategically to strengthen HR systems, such as implementing competency-based training programs and performance-linked rewards. Conversely, under resource-constrained financing models, adaptive leaders can reconfigure HR practices to maintain morale and productivity through non-monetary incentives and participatory decision-making (Chepkemoi & Oduol, 2021). This adaptability reinforces the notion that leadership and

HRM interact dynamically within the constraints of healthcare financing models to influence overall hospital performance.

Healthcare financing models further determine the extent to which leadership and HRM practices can translate into improved organizational performance. In well-funded systems operating under the Beveridge or Bismarck models, leaders have greater flexibility to invest in human capital development, advanced technologies, and quality assurance systems (Mathauer et al., 2020). However, in settings reliant on out-of-pocket or residual financing models, financial limitations often constrain HRM initiatives and limit leadership discretion in resource allocation. The ability of leaders to innovate within these constraints becomes critical for sustaining performance. For instance, in Kenya's devolved health sector, county referral hospitals often depend on delayed disbursements from the national treasury, compelling hospital leaders to reallocate scarce funds while ensuring that essential services remain uninterrupted (Mbau et al., 2021). In such environments, servant and adaptive leadership styles are particularly valuable as they promote inclusivity, empathy, and flexible problem-solving, which maintain staff commitment despite financial uncertainty. This illustrates that the interplay among leadership style, HRM practice, and financing model ultimately defines the trajectory of hospital performance outcomes.

Several studies have demonstrated that the integration of leadership effectiveness, sound HRM systems, and sustainable financing frameworks produces a compounding effect on healthcare performance indicators such as patient safety, service quality, and cost efficiency. A comparative study across sub-Saharan Africa by Odoch et al. (2021) found that hospitals exhibiting strong leadership and structured HRM systems achieved 25–35% higher performance outcomes when supported by predictable financing mechanisms. Similarly, in Kenya, Kagwanja et al. (2020) observed that county hospitals with transformational leadership and well-institutionalized HR functions recorded higher staff retention, lower absenteeism, and improved patient satisfaction compared to those operating under transactional leadership. These findings underscore that organizational performance is not the product of any single factor but rather the result of an interdependent system where leadership energizes human capital and financial inputs into a cohesive performance architecture. This systemic view aligns with the Resource-Based Theory, which posits that internal resources and capabilities, when effectively managed, create sustainable competitive advantages and superior outcomes.

Ultimately, integrating leadership styles, HRM practices, and healthcare financing into a coherent management framework enhances institutional resilience and performance sustainability. In county referral hospitals, where resource constraints and workload pressures are common, leaders who align financial strategies with HR initiatives tend to achieve more consistent performance outcomes. They do so by developing human capital through training, fostering accountability in financial management, and encouraging cross-functional collaboration (Ayanore et al., 2020). Effective leadership ensures that financial planning supports workforce development, while robust HRM systems maximize the return on investment from available funds. This triangulated relationship also contributes to organizational adaptability during crises such as pandemics or funding shortfalls, where flexible leadership and empowered human resource systems compensate for financial unpredictability. The integration of these dimensions not only improves hospital efficiency and patient care but also strengthens institutional capacity to meet long-term health policy objectives, including the attainment of Universal Health Coverage. Therefore, leadership, HRM, and financing must be viewed not as discrete organizational functions but as mutually reinforcing pillars of performance in Kenya's county referral hospitals.

The integration of leadership, HRM, and healthcare financing is also critical in driving workforce motivation and retention, two central determinants of hospital performance. In healthcare systems where leaders adopt participative and servant leadership approaches, employees report higher levels of job satisfaction, organizational commitment, and morale even under financial constraints (Niinihuhta & Häggman-Laitila, 2022). This is largely because such leaders create inclusive work environments that recognize staff contributions, value professional growth, and encourage open dialogue. When these leadership behaviors are coupled with structured HRM policies — such as equitable promotions, transparent performance appraisals, and continuous professional development — employees feel a stronger sense of belonging and are motivated to deliver superior care. Conversely, in hospitals where leadership is authoritarian and HRM systems are poorly institutionalized, employee disengagement, absenteeism, and attrition rates tend to rise, undermining service quality and operational stability (Fahlevi et al., 2022). This demonstrates that leadership and HRM effectiveness cannot be divorced from the availability of stable financing, since underfunded HR programs limit the ability of leaders to reward, train, and retain qualified healthcare personnel.

The extent to which leadership and HRM practices can translate financial inputs into tangible organizational outcomes depends largely on strategic alignment. Transformational and adaptive leaders excel at aligning financial management strategies with human capital development priorities, ensuring that every budgetary decision supports performance-enhancing initiatives (Udin, 2024). In many Kenyan county hospitals, for example, hospital management committees have adopted participatory budgeting processes, enabling HR and finance departments to collaboratively identify priority areas such as staff training, welfare programs, and technology adoption (Council of Governors, 2023). This integration minimizes resource duplication, enhances accountability, and ensures that limited funds yield maximum performance outcomes. Studies by Masaba et al. (2020) and Mbau et al. (2021) have shown that hospitals adopting integrated financial–HR strategies record higher efficiency in service delivery and more positive patient outcomes than those operating in silos. Therefore, effective leadership acts as the connecting thread that harmonizes HRM and financing systems, transforming these subsystems into coherent performance drivers within the larger hospital ecosystem.

From a theoretical standpoint, the relationship among leadership, HRM, and healthcare financing is well-explained through the Human Capital and Resource-Based View (RBV) lenses. The Human Capital Theory posits that investments in personnel through training, reward systems, and wellness programs yield measurable returns in productivity and service quality (Becker, 1993). When leaders prioritize such investments — even within constrained budgets — they essentially enhance the organization’s intangible assets, creating a sustainable source of competitive advantage. The RBV complements this by asserting that an organization’s success depends on its ability to effectively deploy valuable, rare, inimitable, and non-substitutable (VRIN) resources (Barney et al., 2021). In healthcare, human expertise and sound financial stewardship constitute such resources. Leaders who cultivate these assets through strategic HRM and prudent financing build resilient institutions capable of outperforming others in similar operating environments. This theoretical alignment underscores that leadership is not merely a behavioral attribute but a strategic capability that amplifies the value of HRM and financing systems to produce superior organizational outcomes.

Furthermore, the interlinkages among these constructs have implications for equity, access, and quality of healthcare delivery. Leadership that promotes ethical governance and participatory decision-making enhances transparency in financial management, ensuring equitable distribution

of resources across departments and services (Ayanore et al., 2020). Through effective HRM policies, such leadership ensures fair staff deployment and equitable access to training opportunities, which in turn strengthens institutional capacity to provide inclusive and high-quality healthcare. Financial models that prioritize universal coverage — such as social health insurance or blended public–private partnerships — further complement these leadership and HRM efforts by providing predictable funding streams that support sustainable operations (Jakab et al., 2020). Evidence from countries like Rwanda and Ghana demonstrates that well-coordinated leadership and HRM reforms supported by reliable financing significantly reduce service inequities and enhance hospital efficiency (Odoch et al., 2021). In the Kenyan context, the ongoing transition from the National Health Insurance Fund (NHIF) to the Social Health Insurance Fund (SHIF) represents a critical opportunity to align financing reforms with leadership capacity building and HRM strengthening for improved county hospital performance.

In conclusion, the interplay between leadership styles, human resource management practices, and healthcare financing models forms the backbone of sustainable hospital performance. When leaders adopt transformational, servant, or adaptive approaches, they foster environments that optimize human potential and resource utilization, even amid financial limitations. Effective HRM systems translate these leadership intentions into structured practices that enhance staff competence, motivation, and accountability, while financing models provide the fiscal framework within which these initiatives operate. County referral hospitals in Kenya that successfully align these three dimensions demonstrate stronger organizational resilience, higher service quality, and improved patient satisfaction. The evidence suggests that future performance improvements in Kenya’s healthcare sector will depend on integrating leadership development, HRM reforms, and financing sustainability within a unified strategic model. This integration not only enhances efficiency and equity in healthcare delivery but also contributes to the broader national objectives of Universal Health Coverage and the Bottom-Up Economic Transformation Agenda.

Leadership in healthcare institutions not only determines strategic direction but also shapes how financial and human resources are mobilized to achieve institutional goals. Leaders who possess strong adaptive and strategic capabilities can align human resource practices with fiscal realities, ensuring optimal utilization of available resources (Ghafory & Sahnosh, 2024). For instance, transformational leaders inspire innovation in HR policy implementation—encouraging flexible

staffing models, competency-based deployment, and performance-linked incentives, which strengthen organizational capacity even when budgets are constrained (Balti & Karoui Zouaoui, 2024). Similarly, servant leaders emphasize the welfare and professional development of staff, which enhances motivation and retention, reducing the recurrent cost of high turnover. These leadership approaches create operational efficiencies that multiply the impact of every shilling spent on personnel and service delivery. In contrast, bureaucratic and transactional leadership styles often lead to rigid administrative procedures, poor communication, and inefficiencies in the management of both human and financial resources, thereby diminishing hospital performance (Niinihuhta & Häggman-Laitila, 2022).

The mediating role of human resource management practices is especially critical in translating leadership intentions into tangible performance outcomes. Effective HRM serves as the conduit through which leadership philosophies are operationalized, bridging the gap between strategic vision and staff behavior (Dewi & Soeling, 2024). For example, in county referral hospitals, a transformational leader may set a vision for improved patient outcomes, but it is the HRM systems—recruitment, continuous professional development, and performance appraisal—that actualize this vision by influencing how employees perform their duties. Empirical studies affirm that hospitals with institutionalized HRM frameworks exhibit 30–40% higher staff satisfaction and efficiency levels than those where HRM is informally managed (Abubakar et al., 2020; Munyoki et al., 2020). Therefore, HRM acts as both the operational backbone and the mediating mechanism through which leadership styles translate into improved service delivery and overall organizational performance. In this study’s model, HRM practices not only enhance the direct effect of leadership on performance but also strengthen the indirect effect by institutionalizing best practices in workforce management.

Equally, the moderating influence of healthcare financing models defines how leadership and HRM systems function in practice. Financing frameworks determine the resource envelope available for implementing leadership and HR initiatives. Under well-structured financing models such as social health insurance or government-funded universal care, leaders can make long-term strategic decisions and invest in human capital development (Jakab et al., 2020). However, in fragmented financing environments dominated by out-of-pocket payments and unpredictable donor funding—as is the case in many Kenyan counties—leaders must exercise financial prudence and creativity to sustain operations (Mbau et al., 2021). Adaptive and

transformational leaders in such settings often compensate for limited budgets through innovation, partnerships, and efficiency measures. For example, county hospitals that have implemented performance-based financing systems have reported notable gains in staff motivation, revenue generation, and patient satisfaction (World Bank, 2022). Thus, healthcare financing not only supports but also moderates the strength and direction of leadership and HRM effects on performance.

The moderated–mediation conceptualization is particularly relevant in understanding the dynamics of hospital management in devolved contexts like Kenya. It posits that leadership styles exert influence on performance directly and indirectly through HRM practices, while healthcare financing models determine the extent to which this influence is realized (Barney et al., 2021). In practice, this means that a county hospital led by a transformational leader may realize superior performance outcomes if supported by adequate financing and robust HRM systems; conversely, the same leadership style may yield modest results in a poorly financed environment with weak HR structures. This interaction underscores the systemic nature of hospital performance, where leadership acts as a catalyst, HRM as the operational channel, and financing as the enabling or constraining factor. When these three elements are harmonized, hospitals can achieve sustained improvements in quality, efficiency, and equity. Empirical findings from Rwanda, Ghana, and Ethiopia show that integrating leadership training, HRM reforms, and financing decentralization leads to consistent improvements in healthcare access and patient satisfaction (Ayanore et al., 2020; Odoch et al., 2021).

In Kenya, the implications of this integrated relationship are far-reaching for policy and practice. County referral hospitals function within an environment of fiscal devolution, where both opportunities and challenges coexist. Effective leadership is crucial for navigating intergovernmental financial dependencies, managing limited county budgets, and motivating multidisciplinary teams. HRM systems that emphasize merit-based recruitment, staff welfare, and continuous training are instrumental in reinforcing leadership efforts and translating policies into results. Meanwhile, the government’s introduction of the Social Health Insurance Fund (SHIF) and ongoing Universal Health Coverage (UHC) rollout present a transformative opportunity to stabilize financing and align it with human capital investment (KIPPRA, 2023). Leaders who can leverage these reforms to strengthen HRM frameworks will likely position their institutions for sustainable performance gains. Therefore, understanding the interconnectedness

of leadership, HRM, and financing offers a roadmap for enhancing hospital performance, achieving UHC, and improving the overall resilience of Kenya’s health system.

### 2.3 Summary of Research Gaps

These research gaps are illustrated in Table 1.

**Table 1: Summary of Knowledge Gaps**

Researcher (Year)	Study	Methodology	Findings	Knowledge Gaps	Focus of This Study
Okeke et al. (2022)	Evaluating the Impact of Health Care Financing on Health Outcomes in Sub-Saharan Africa	Interviews, Qualitative Analysis	High OOP expenditures in SSA has a negative impact on achieving the goal of UHC.	The impact of out-of-pocket payments and other healthcare financing models and mediating role of human resource management on Kenyan devolved healthcare settings remains unexplored, presenting contextual, conceptual and methodological gaps.	This study evaluated the moderating effect of healthcare financing models and mediating effect of human resource management practices on relationship between leadership styles and performance of county referral hospitals in Kenya
Kabene et al. (2021)	The importance of human resources management in health care: A global context	Literature Review, Conceptual Framework	Highlights the role of HR management practices in enhancing health service delivery and improving patient care outcomes.	There is insufficient research on the applicability of global HR management findings to Kenya’s healthcare system, highlighting a contextual gap.	This study examined mediating effect of human resource management practices on relationship between leadership styles and performance of hospitals at county level in Kenya.
West et al. (2021)	Reducing patient mortality in hospitals: The role of human resource management.	Empirical Research, Qualitative Analysis	HR management practices centered around empowerment and teamwork positively impact patient care outcomes.	The extent of employee empowerment and teamwork in Kenyan healthcare facilities remains unexamined, presenting a contextual gap. The combined mediating and moderating effect of HR management and financing model on performance of	This study examined mediating effect of human resource management practices and moderating effect of healthcare financing models on relationship between leadership styles and performance of hospitals at county level in Kenya.

Researcher (Year)	Study	Methodology	Findings	Knowledge Gaps	Focus of This Study
				hospitals has also not been sufficiently explored presenting a conceptual gap.	
Alhassan et al. (2020)	Association between health worker motivation and healthcare quality efforts in Ghana.	Case Studies, Qualitative Analysis	Modern HR practices, including digital tools, are essential in maintaining healthcare performance.	The adoption of adaptive HR practices in Kenyan healthcare is under-researched, revealing both a contextual and methodological gap.	This was a cross sectional quantitative study that examined mediating effect of human resource management practices on relationship between leadership styles and performance of hospitals at county level in Kenya.
Bhatti et al. (2021)	Adopting HR analytics: A case from health sector.	Empirical Study, Quantitative Analysis	HR analytics aid in data-driven decision-making for aligning HR management practices with performance goals.	There is a lack of studies on the utilization of HR analytics in Kenya's healthcare sector, indicating a contextual gap.	This study evaluated the influence of HR practices and financing model on the connection between leadership styles and performance of hospitals
Kumar et al. (2023)	Public-private partnerships in healthcare: A comparative analysis of service delivery in Indian states	Case Study, Mixed-Methods Approach	Public-private partnership financing improve healthcare service accessibility and reduce financial burden on patients.	The potential for implementing PPP healthcare financing models in Kenya has not been adequately explored, highlighting both a contextual and methodological gap.	This was a cross sectional quantitative study that examined the moderating effect of healthcare financing models on relationship between leadership styles and performance of hospitals at county level in Kenya.
Chen et al. (2023)	The impact of human resource management and social health insurance on healthcare performance: Evidence from China	Empirical Research, Quantitative Analysis	HR practices aligned with innovative financing models can enhance healthcare efficiency and patient satisfaction.	The feasibility of aligning HR practices with innovative financing models in Kenyan healthcare is unclear, showing both a contextual and conceptual gap.	This study analysed the moderated-mediation effect of human resource management practices and healthcare financing model on the relationship between leadership style and performance of county referral

Researcher (Year)	Study	Methodology	Findings	Knowledge Gaps	Focus of This Study
					hospitals in Kenya
Nguyen et al. (2021)	The Impact of Human resource practices and Transformational Leadership on Healthcare Performance	Survey, Quantitative Analysis	HR practices aligned with transformational leadership style improve healthcare delivery and patient satisfaction.	The impact of transformational leadership styles in Kenyan healthcare organizations are understudied, revealing a contextual gap.	This study examined how leadership style affects the connection between HR practices and performance.
Zhao and Liu (2024)	Barriers to Integrating HR Practices and Leadership in Performance Enhancement: A Meta-Analysis	Meta-Analysis, Literature Review	Barriers to leveraging HR practices and leadership include organizational inertia and lack of clear metrics.	The specific challenges in aligning HR practices with leadership styles in Kenyan healthcare facilities remain unexplored, indicating both a contextual and methodological gap.	This study examined the effect of human resources practices and leadership approaches within the county referral hospital setting in Kenya.

## 2.4 Hypotheses of the Study

The study sought to achieve the research objectives by testing the following null hypotheses:

- H0<sub>1</sub>:** There is no significant relationship between leadership styles and performance of county referral hospitals in Kenya
- H0<sub>2</sub>:** There is no significant mediating effect of human resource management practices on relationship between leadership styles and performance of county referral hospitals in Kenya
- H0<sub>3</sub>:** There is no significant moderating influence of healthcare financing models on relationship between leadership styles and performance of county referral hospitals in Kenya
- H0<sub>4</sub>:** There is no significant moderated-mediation effect of healthcare financing models and human resource management practices on the relationship between leadership styles and performance of county referral hospitals in Kenya

## 2.5 Conceptual Framework

The conceptual framework offers a structured lens to understand the relationships among the key variables in this study. It defines leadership styles as the independent variable, shaping the direction, culture, and functioning of county referral hospitals. Human Resource Management (HRM) practices serve as the mediating variable, representing the internal processes through which leadership influences organizational functioning, particularly by affecting how human capital is managed and supported. Healthcare financing models are introduced as the moderating variable, acknowledging that the nature and adequacy of financial resources can alter the strength or direction of the relationship between leadership, HRM practices, and overall performance. The performance of county referral hospitals is the dependent variable, reflecting the outcome of these interacting factors. Figure 1 visually presents the conceptual relationships informing this research.

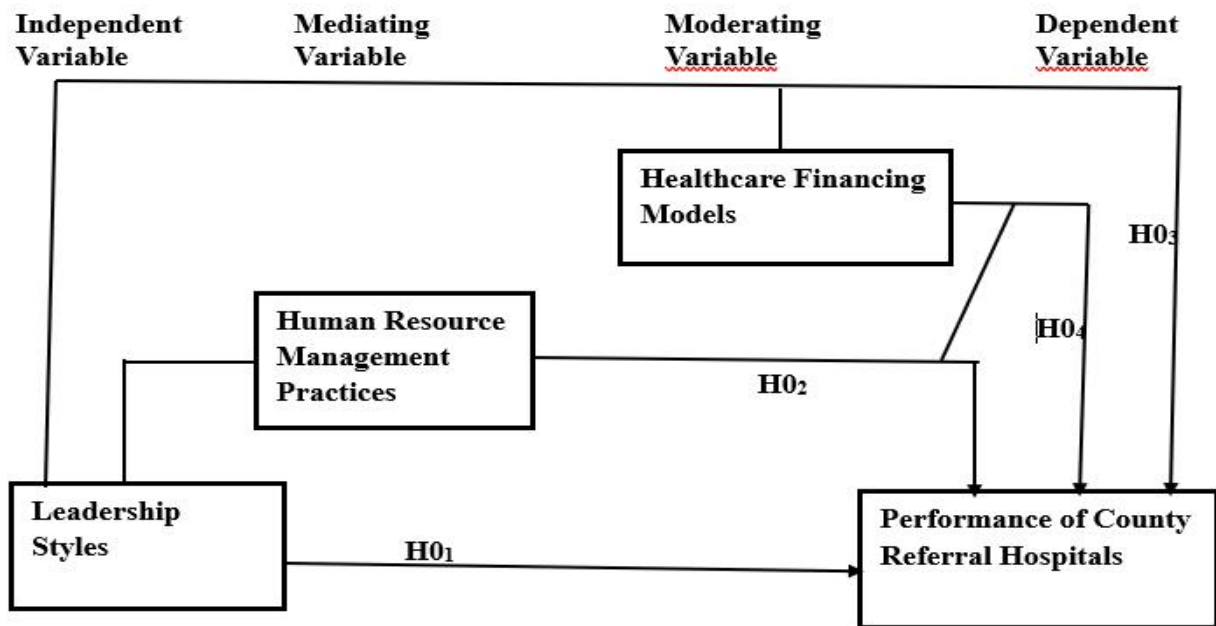


Figure 1: Conceptual Framework

## 2.6 Operationalization of Research Variables

Four factors provide the basis for the study: Performance of the county referral hospitals is the dependent variable, leadership styles are the independent variable, human resource management practices are the mediating variable, and healthcare financing models is the moderating variable. The operationalization and measurement of the research variables are shown in Table 2.

**Table 2: Operationalization of Variables**

Variable	Type	Operational Indicators	Question Section'	Measurement scale & Tool of Analysis	Supporting Literature
Leadership Styles	Independent Variable	<ul style="list-style-type: none"> <li>• Transformational Leadership,</li> <li>• Servant Leadership</li> <li>• Adaptive Leadership</li> </ul>	5-point Likert Type Scale 1= Strongly Disagree 5= Strongly Agree	Ordinal Scale  Multiple Regression Analysis	Bass & Riggio (2006); Greenleaf (1970); Heifetz et al. (2009); Alloubani et al. (2021); Nguyen et al. (2021)
Human resource management practices	Mediating Variable	<ul style="list-style-type: none"> <li>• Employees Recruitment</li> <li>• Employee Rewards</li> <li>• Employee Learning &amp; development,</li> <li>• Employee relations</li> <li>• Employee wellbeing</li> </ul>	5-point Likert Type Scale 1= Strongly Disagree 5= Strongly Agree	Ordinal Scale  Mediation Analysis	Armstrong & Taylor (2023); Dubey et al. (2021); Opperl et al. (2021); Abubakar et al. (2020); Munyoki et al. (2020)
Healthcare Financing models	Moderating Variable	<ul style="list-style-type: none"> <li>• Beveridge model</li> <li>• Bismarck model</li> <li>• National Health Insurance model</li> <li>• Out of Pocket model</li> <li>• Residual Model</li> </ul>	5-point Likert Type Scale 1= Strongly Disagree 5= Strongly Agree	Ordinal Scale  Moderation Analysis	Ifeagwu et al. (2021); Mathauer et al. (2020); Wang et al. (2021); Salari et al. (2021); Mbau et al. (2021)
Performance of County Referral hospitals	Dependent Variable	<ul style="list-style-type: none"> <li>• Patient Outcome</li> <li>• Quality of Care</li> <li>• Accessibility of health services</li> <li>• Equity in health service provision</li> <li>• Financial performance of the hospital</li> </ul>	5-point Likert Type Scale 1= Strongly Disagree 5= Strongly Agree	Ordinal scale  Moderated-Mediation Analysis	Kruk et al. (2021); WHO (2021); Levesque et al. (2013); Braveman (2006); Thomson et al. (2009)

## 2.7 Chapter Summary

The relevant literature on leadership styles, human resource management practices, healthcare financing models and performance has been examined and presented in this chapter. A synopsis of the research gaps and an overview of the theoretical literature review are also included in this chapter. Along with outlining the study hypotheses, the chapter presents a conceptual framework. The research methodology is presented in the next chapter.

## **CHAPTER THREE**

### **RESEARCH METHODOLOGY**

#### **3.0 Introduction**

The methods and techniques used in this investigation are highlighted in this chapter. In addition to identifying the study's population of interest, it evaluates and defends the research design that was used. Emphasis is also placed on the sample and sampling methodology. There are also details on the data validation procedures and data collecting techniques. The methods that was used for data processing and analysis, along with related rationale behind them are also provided here.

#### **3.1 Research Philosophy**

Research philosophy forms the foundation of scientific inquiry, guiding the researcher's approach to knowledge acquisition and validation. It encompasses various paradigms such as positivism, interpretivism, pragmatism, and critical realism, each offering distinct perspectives on the nature of reality and knowledge. This study adopts a positivist philosophy, grounded in belief that factual knowledge is acquired through objective measurement and observation (Bryman & Bell, 2022). Positivism asserts that the world exists independently of researchers, and knowledge is accurate and objective (Pandey & Pandey, 2021). This approach aligns well with study's goals of examining the influence of leadership styles, human resource management practices, and healthcare financing models on performance of county referral hospitals in Kenya.

The positivist philosophy was chosen for this study due to its emphasis on empirical evidence, objectivity, and generalizability (Hirose & Creswell, 2023). It enables the researcher to maintain a detached, objective stance while collecting and analyzing data, which is crucial for establishing causal relationships between variables. The positivist approach's focus on quantitative methods and statistical analysis aligns with the study's objectives of testing specific hypotheses related to leadership, human resource management practices, and financing of county referral hospitals. This philosophy allows for the development of clear, testable hypotheses and the use of quantitative methods to measure variables objectively, facilitating a rigorous examination of the relationships between the study's key constructs within the context of Kenya's healthcare system.

### **3.2 Research Design**

There are several types of research designs, including experimental, quasi-experimental, correlational, descriptive, and survey designs. A survey research design, specifically a cross-sectional survey, was adopted. This design was chosen because it allows for the collection of data from a large population at a single point in time, which is ideal for examining the current state of leadership styles, human resource management practices, and healthcare financing models in county referral hospitals in Kenya. Survey research design is particularly suitable for this study as it enables the researcher to gather quantitative data on multiple variables simultaneously, facilitating the testing of hypotheses about relationships between leadership styles, HR management practices, healthcare financing models and hospital performance (Rezigalla, 2020). Moreover, this design is cost-effective and time-efficient, allowing for the collection of a substantial amount of data from geographically dispersed county referral hospitals (Huntington-Klein, 2021). The cross-sectional nature of the survey aligns with the study's objective to provide a snapshot of the current situation in county referral hospitals, offering valuable insights for policymakers and hospital administrators without the time and resource constraints associated with longitudinal designs.

### **3.3 Target Population**

This study focused on county referral hospitals, also known as level 5 hospitals, in Kenya. The target population consisted of 51 hospitals across all 47 counties in Kenya, as indicated in Appendix III. The unit of analysis was the county referral hospitals, while the unit of observation comprised three key respondents from each hospital: the Medical Superintendent/Hospital CEO/Medical Officer in charge of overall hospital leadership, the Human Resource Manager, and the Hospital Accountant/Finance Manager. These specific respondents were chosen due to their critical roles in hospital operations and their direct involvement with the study's key variables of leadership styles, human resource management practices, and healthcare financing models. The selection criteria ensured that only individuals holding those specific positions and with a minimum of one year of experience in their current role were included, while those in acting capacities or with less than a year's experience were excluded. This targeted approach aimed to gather insights from professionals with comprehensive knowledge of hospital management and operations, ensuring the data collected

is relevant and authoritative. The total target population was 153 respondents (3 respondents per hospital × 51 hospitals), as shown in Table 3, providing a representation of Kenya's county referral hospital management landscape.

**Table 3: Target Population**

<b>Region</b>	<b>Number of Hospitals</b>	<b>Number of Respondents</b>	<b>Population</b>
Coast	6	3	18
North Eastern	3	3	9
Eastern	8	3	24
Central	6	3	18
North-Rift Valley	8	3	24
South-Rift Valley	6	3	18
Western	4	3	12
Nyanza	8	3	24
Nairobi	2	3	6
<b>Total</b>	<b>51</b>		<b>153</b>

### **3.4 Sample and Sampling Techniques**

The study employed a census approach for data collection, targeting all 51 county referral hospitals across Kenya's nine regions, as the population size is relatively small and manageable. The census method was chosen to ensure comprehensive coverage and to maximize the reliability of the data collected (Narayan, Sinha & Singh, 2023). From each hospital, three key respondents namely hospital Chief Executive Officer/ Medical Superintendent, Human Resource Manager and Finance Manager were purposively identified and interviewed, resulting in a total population of 153 potential respondents. This approach ensured that each key management role is represented in the study, providing a balanced perspective on leadership styles, human resource management practices, and healthcare financing models across all the targeted 51 hospitals.

### **3.5 Data Collection and Instruments**

Structured questionnaires were used throughout the research to gather primary data. Every question followed the study goals in a closed format. The nature of the investigation was quantitative. Closed-ended questions were used to collect quantitative data (Zheng, 2021). Data gathering was aided by trained research assistants, advance appointment with key respondents

was booked, drop-and-pick method was used, in some instances online questionnaires were administered as per respondents' convenience. To effectively manage the vast geographical coverage of the study, data collection employed regional coordination strategy.

### **3.6 Pilot Study**

A pilot study was conducted to validate the survey instrument and ensure it meets the research objectives. The pilot study involved 15 respondents (10% of the research population) who were selected separately and in addition to the main study sample of 153 respondents, as recommended by Van Teijlingen and Hundley (2002). The pilot testing assessed the questionnaire's validity and reliability, identified areas for improvement, and evaluated its performance in real-world scenarios. Following Lancaster et al. (2004), participants in the pilot study were not included in the main study to prevent contamination and bias. The questionnaires were distributed using a drop-and-pick method, with follow-ups to ensure a high response rate. This pilot study helped refine the research instrument before the actual data collection. The responses from these 15 pilot study participants were used solely for testing and improving the research instrument and were not included in the main study analysis, maintaining the full sample of 153 respondents for the main study.

#### **3.6.1 Validity**

The study assessed the content validity of the research instrument to ensure it accurately measures the intended constructs. Content validity was achieved by dividing the questionnaire into sections that align with the research variables: leadership styles, human resource management practices, healthcare financing models and hospital performance (Bell et al., 2022). Expert input was sought to verify that each section contains questions that are uniquely relevant to the corresponding variables. Additionally, the researchers examined surveys and questions from related studies to further enhance the content validity of the instrument.

Validity refers to the degree to which a research instrument measures what it purports to measure (Creswell & Creswell, 2018). There are several types of validity in research: content validity assesses whether the instrument adequately covers all aspects of the construct being measured; construct validity evaluates how well the instrument measures the theoretical construct it claims to measure; criterion validity examines the correlation between the instrument and an external criterion; face validity considers whether the instrument appears to measure what it claims to at

face value; and discriminant validity determines the extent to which constructs that should not be related are actually unrelated in the measurements (Taherdoost, 2016; Kimberlin & Winterstein, 2008). For this study, content and construct validity were prioritized to ensure comprehensive measurement of the research variables and their theoretical underpinnings. For construct validity, the study used Keyser Meyer Olkin (KMO) and Sphericity.

### **3.6.2 Reliability**

Reliability refers to the consistency, stability, and repeatability of results when an instrument is used across different times, test administrations, or by different observers (Roberts et al., 2006). Several types of reliability exist in research methodology: test-retest reliability measures the consistency of results over time with the same respondents; inter-rater reliability assesses consistency among different evaluators; parallel-forms reliability examines consistency between two versions of an instrument; and internal consistency reliability evaluates the homogeneity of items within a scale or subscale (Heale & Twycross, 2015). Cronbach's alpha is the most widely used measure of internal consistency reliability, particularly for multi-item scales, as it indicates how well the items in a set correlate with each other in measuring a single construct (Tavakol & Dennick, 2011). This study employed internal consistency reliability testing to ensure measurement precision and minimize measurement error within the research instrument.

### **3.7 Data Analysis**

The collected data were subjected to comprehensive quantitative analysis employing both descriptive and inferential statistical techniques. Analysis was conducted using SPSS version 22. Descriptive statistics, including measures such as means and standard deviations, were summarized and presented in tables to illustrate central tendencies and variability within the data. Inferential analysis involved the application of multiple and hierarchical regression methods, with findings displayed in tabular form. These regression techniques allowed for the examination of the direction, magnitude, and significance of relationships among the study variables. Specifically, multiple regression was applied to explore the associations between individual independent and dependent variables, while stepwise multiple regression provided an in-depth assessment of how a combination of independent variables collectively influenced a dependent variable.

### **3.8 Diagnostics Tests**

In order to ascertain the compliance of the Classical Linear Regression Model (CLRM) postulations and to choose the suitable models for study in cases where the CLRM postulations are broken, diagnostic tests was performed (Saunders, Lewis, Thornhill & Bristow, 2021). The diagnostic tests that was conducted include normality testing, multicollinearity testing, heteroscedasticity testing, and linearity testing. Each of these topics is examined in the following sections.

#### **3.8.1 Normality Test**

By doing a normalcy test, one may ascertain if the data is regularly distributed and well-modeled. Graph analysis is used to quantify the degree of deviation of the distribution from a bell-shaped normal distribution, as well as the degree of deviation from the Gaussian (Lewbel, 2021). The researcher conducted a normality assessment to determine if the sample data originates from a population exhibiting a regular, bell-shaped distribution pattern. Evaluating whether continuous data adheres to normality assumptions is a pivotal step in selecting appropriate measures of central tendency and statistical techniques for data analysis. When the data displays a normal distribution, parametric tests are employed for group comparisons; conversely, non-parametric methods are utilized when the data deviates from normality.

The Shapiro-Wilk test, renowned for its potent ability and superior statistical power in detecting normality in samples with  $n < 2000$  although commonly used in samples where  $n < 50$ , was the chosen method for this purpose. Kolmogorov-Smirnov was also calculated during analysis but Shapiro-Wilk test proved to have superior statistical power comparatively. A critical value of 0.05 was established as the threshold for hypothesis testing. If the calculated probability (P) value falls below 0.05, the null hypothesis that the data follows a normal distribution was rejected; otherwise, it was retained. Since the research analysis involved a multiple regression model, which mandates fulfilment of the normality criterion, it was essential that the dependent variable exhibits a normal distribution.

#### **3.8.2 Test for Multicollinearity**

Due to the overlapping information that collinear predictor variables share, multicollinearity among them may make it difficult to compute and identify the important independent impacts of

these factors on the outcome variable. The common interpretation of a regression coefficient of one predictor, which measures the change in expected value of the response variable due to one unit increase in that predictor variable when holding the other predictors constant, may not be practically possible when the predictor variables are highly correlated (Daoud, 2021).

To determine if one or more of the variables of interest have a strong correlation with one or more of the other independent variables, a multicollinearity test was performed. The degree of correlation between variables and the amount that a coefficient's variance was inflated due to linear dependency on other predictors were assessed using the Variance Inflation Factor (VIF). Any VIF score larger than 10 (or, in the case of a conservative estimate, greater than 5) indicates a potential multicollinearity issue that might be detrimental to the research.

### **3.8.3 Test for Heteroscedasticity**

The homoscedasticity assumption, which states that the error terms along the regression line are equal, is one of the linear regression analysis assumptions that was examined in this research. Lewbel (2021) claims that it is challenging to determine the real standard deviation of the prediction errors due to the violation of homoscedasticity, also known as heteroscedasticity, which often results in confidence intervals that are either too broad or too tight. When making predictions beyond the confines of the sample data, confidence intervals can become unrealistically narrow, especially if the variance of the error term exhibits an increasing trend over time. Furthermore, during the process of estimating coefficients, heteroscedasticity can inadvertently lead to an excessive weighting being placed on a small subset of the data—specifically, the subset where the error variance is greatest.

While running a regression model without accounting for heteroscedasticity would still yield unbiased parameter estimates, it is crucial to test for this phenomenon. The researchers employed the Breusch-Pagan test to detect the presence of heteroscedasticity. This heteroscedasticity test was conducted to ascertain whether the error terms in the cross-sectional data have constant variance across observations (Mohajan, 2021). The hypothesis for the Breusch-Pagan test was:

H<sub>0</sub>: Homoscedasticity is present (constant variance)

H<sub>1</sub>: Heteroscedasticity is present (non-constant variance)

The chi-square statistic served as the basis for evaluating this test. A p-value below 0.05 led to the rejection of the null hypothesis, indicating evidence of heteroscedasticity in the data. Conversely, a p-value exceeding 0.05 resulted in a failure to reject the null hypothesis, implying that the assumption of homoscedasticity was met.

### **3.8.4 Test for Linearity**

The assumption of linearity posits that there is a direct, straight-line relationship between predictor and criterion variables. For linear regression to yield valid results, the independent and dependent variables must be linearly related. Because linear regression is sensitive to outliers, identifying such anomalies is also critical. To evaluate linearity, scatter plots were generated for each independent variable against the dependent variable, with residuals plotted along the x-axis and observed values along the y-axis. A linear pattern in these plots indicates that the linearity assumption is satisfied. Deviations from linearity are often detected in plots of observed versus predicted values or residuals versus fitted values, which are commonly included in standard regression outputs. In these plots, residuals should be symmetrically distributed around a horizontal line, and observed values should exhibit consistent variance along the diagonal. Additionally, systematic patterns in residuals plotted against individual predictors in multiple regression models may reveal nonlinearity or violations of the additivity assumption (Daoud, 2021).

### **3.9 Data Processing and Presentation**

Data processing involves recording, examining, coding, and modelling data into information that can be used to draw conclusions and make decisions (Zheng, 2021). This study employed quantitative data analysis techniques, which utilize statistical methods and provide a more adaptable methodology compared to qualitative approaches (Bell et al., 2022).

Data collected through questionnaires was coded and entered into SPSS version 22 for analysis. The data was cleaned to identify and address any missing values, outliers, or inconsistencies before analysis. Descriptive statistics including frequencies, percentages, means, and standard deviations were used to summarize the characteristics of the data and present a clear picture of the variables under study. For inferential analysis, multiple regression models were employed to

test the hypotheses and examine relationships between variables. The results were presented in tables and figures to enhance clarity and facilitate interpretation.

### 3.10 Hypotheses Testing

A hypothesis explains how the study's variables relate to one another as it is envisioned and shown in the conceptual model. There are four main goals of the research, and four related hypotheses.

#### 3.10.1 Direct Model

The first objective of this study was to investigate how leadership styles affect the performance of county referral hospitals in Kenya. The research focused on three primary leadership approaches: transformational, servant, and adaptive leadership, each representing distinct strategies for influencing organizational behavior and outcomes. Transformational leadership aims to inspire and motivate employees by articulating a compelling vision, promoting intellectual engagement, and providing individualized support. Servant leadership centers on placing the needs of followers first, fostering their development and growth. Adaptive leadership, meanwhile, emphasizes guiding organizations through change by addressing emerging challenges, encouraging innovation, and promoting learning to navigate evolving environments. The composite model for examining the direct relationship between leadership styles and performance can be represented as:

$$P = \beta_0 + \beta_1LS + \varepsilon \dots\dots\dots (1)$$

Where:

P = Performance of county referral hospitals

LS = Leadership Styles (composite variable)

$\beta_0$  = Constant term

$\beta_1$  = Regression coefficient

$\varepsilon$  = Error term

To examine the influence of each specific leadership style dimension, the multiple regression model can be expressed as:

$$P = \beta_0 + \beta_1TL + \beta_2SL + \beta_3AL + \varepsilon \dots\dots\dots (2)$$

Where:

P = Performance of county referral hospitals

TL = Transformational Leadership

SL = Servant Leadership

AL = Adaptive Leadership

$\beta_0$  = Constant term

$\beta_1, \beta_2, \beta_3$  = Regression coefficients for the respective Leadership Styles

$\varepsilon$  = Error term

### 3.10.2 Mediation Model

The examination of the mediating effect of human resource management practices (HRM) on the relationship between leadership styles (LS) and performance of county referral hospitals (P) was undertaken using a four-step methodology, as proposed by Baron and Kenny (1986). This technique involves conducting regression analysis and assessing the significance of coefficients at each stage.

Step 1: A Regression analysis with LS predicting P

$$P = \beta_0 + \beta_1 LS + \varepsilon \dots\dots\dots (3)$$

The purpose of this first step is to establish if there is a significant relationship between the independent variable (leadership styles) and the dependent variable (performance) that may be mediated. This step tests whether leadership styles have a direct effect on hospital performance. If this relationship is not significant ( $p > 0.05$ ), then mediation is unlikely to occur. The decision criterion is that the coefficient  $\beta_1$  must be statistically significant ( $p < 0.05$ ) to proceed with testing for mediation.

Step 2: A Regression analysis with LS predicting HRM

$$HRM = \beta_0 + \beta_2 LS + \varepsilon \dots\dots\dots (4)$$

This second step examines whether the independent variable (leadership styles) significantly affects the proposed mediator (human resource management practices). This step is crucial because for mediation to occur, leadership styles must influence HRM practices. The decision criterion is that the coefficient  $\beta_2$  must be statistically significant ( $p < 0.05$ ). If leadership styles do not significantly predict HRM practices, then HRM cannot be considered a mediator in the relationship.

Step 3: A Regression analysis with HRM Predicting P

$$P = \beta_0 + \beta_3HRM + \varepsilon \dots\dots\dots (5)$$

The third step tests whether the mediator (HRM practices) affects the dependent variable (performance) while controlling for the independent variable. This establishes the potential mediating path from leadership styles through HRM practices to performance. The decision criterion is that the coefficient  $\beta_3$  must be statistically significant ( $p < 0.05$ ). If HRM practices do not significantly predict performance, then the mediation pathway is incomplete.

Step 4: A Regression analyses with LS and HRM Predicting P

$$P = \beta_0 + \beta_4LS + \beta_5HRM + \varepsilon \dots\dots\dots (6)$$

Where:

P = Performance of county referral hospitals,

LS = Leadership styles,

HRM = Human Resource Management practices

The final step examines whether the mediator (HRM practices) reduces or eliminates the effect of the independent variable (leadership styles) on the dependent variable (performance). The decision criteria for this step are:

1. If  $\beta_4$  becomes non-significant ( $p > 0.05$ ) while  $\beta_5$  remains significant ( $p < 0.05$ ), and  $\beta_4$  is substantially reduced compared to  $\beta_1$  from Step 1, complete mediation is indicated.
2. If both  $\beta_4$  and  $\beta_5$  remain significant ( $p < 0.05$ ), but  $\beta_4$  is reduced compared to  $\beta_1$  from Step 1, partial mediation is indicated.
3. If  $\beta_4$  remains unchanged or is not reduced compared to  $\beta_1$  from Step 1, no mediation is indicated.

The purpose of steps 1-3 is to ascertain the presence of a zero-order effect among the variables. The absence of mediation is indicated in situations where one or more of the relations is non-significant (Baron & Kenny, 1986). If the observed effects are statistically significant in steps 1 through 3, the subsequent step involves examining mediation, which is supported if the impact of LS remains statistically significant even after adjusting for HRM. Partial mediation occurs when LS is still statistically significant after correcting for HRM, but the effect is reduced. Conversely, complete mediation occurs when LS is no longer statistically significant in predicting P after

including HRM in the model. Thus, if the P-values for models 1, 2, and 3 are below 0.05, and in model 4, the effect of LS on P becomes non-significant while HRM remains significant, it may be concluded that there is complete mediation of HRM in the relationship between LS and P. If both LS and HRM remain significant in model 4, but the effect of LS is reduced compared to model 1, partial mediation can be inferred.

### 3.10.3 Moderation Model

The model examines the variation in the correlation between leadership styles (LS) and the prediction of a dependent variable, performance of county referral hospitals (P), based on the moderating variable, healthcare financing models (HCF). The moderating variable has the ability to modify the magnitude and direction of the association between predictors and an outcome, thus augmenting, diminishing, or influencing the impact of the predictor variable (Baron & Kenny, 1986). The concept of moderation pertains to the examination of the relationship between variables, prompting the assessment of the statistical significance of the interaction term (Whisman & McClelland, 2005).

The models for the study are:

$$P = \beta_0 + \beta_6LS + \varepsilon \dots\dots\dots (7)$$

$$P = \beta_0 + \beta_7LS + \beta_8HCF + \varepsilon \dots\dots\dots (8)$$

Where: P = Performance of county referral hospitals, LS = Leadership styles, HCF = Healthcare Financing models

Model 8 was used to calculate and provide the moderator's direction and influence on the independent variable as well as the moderator's overall effect on the dependent variable via interaction between the moderating and predictor variables.

$$P = \beta_0 + \beta_9LS + \beta_{10}HCF + \beta_{11}(LS*HCF) + \varepsilon \dots\dots\dots (9)$$

Where: LS\*HCF = Interaction term between Leadership styles and Healthcare Financing models

This final model (9) allows for the assessment of the main effects of leadership styles and healthcare financing models, as well as their interaction effect on the performance of county referral hospitals. A significant interaction term ( $\beta_{11}$ ) would indicate that the effect of leadership

styles on performance of county referral hospitals depends on the healthcare financing models, thus supporting the moderation hypothesis.

### 3.10.4 Moderation–Mediation Model

The moderated-mediation model examined both mediation and moderation effects simultaneously. This model investigated how the mediating effect of human resource management practices (HRM) on the relationship between leadership styles (LS) and performance of county referral hospitals (P) is moderated by healthcare financing models (HCF) using the approach suggested by Preacher, Rucker, and Hayes (2007) for moderated mediation analysis.

The model is represented by the following equations:

$$HRM = \beta_0 + \beta_{12}LS + \beta_{13}HCF + \beta_{14}(LS*HCF) + \varepsilon \dots\dots\dots (9)$$

$$P = \beta_0 + \beta_{15}LS + \beta_{16}HRM + \beta_{17}HCF + \beta_{18}(LSHCF) + \beta_{19}(HRMHCF) + \varepsilon \dots (10)$$

Where:

P = Performance of county referral hospitals

LS = Leadership styles

HRM = Human Resource Management practices

HCF = Healthcare Financing models

LSHCF = Interaction term between Leadership styles and Healthcare Financing Models

HRMHCF = Interaction term between Human Resource Management practices and Healthcare Financing Models

$\beta_0$  = Constant term for the performance equation  $\beta_1$  = Direct effect coefficient of leadership styles on performance

$\beta_{15}$  = Effect coefficient of HRM practices on performance

$\beta_{16}$  = Effect coefficient of healthcare financing models on performance

$\beta_{17}$  = Interaction effect coefficient between leadership styles and healthcare financing models

$\beta_{18}$  = Interaction effect coefficient between HRM practices and healthcare financing models

Equation (9) represents the effect of leadership styles on human resource management practices, moderated by healthcare financing models. Equation (10) represents the full moderated-mediation model, where performance is predicted by leadership styles, human resource management practices, healthcare financing models, and their interactions.

The indirect effect of leadership styles on performance through human resource management practices, conditional on healthcare financing models can be calculated as:

$$\text{Indirect Effect} = (\beta_{19} + \beta_{20}\text{HCF}) * (\beta_{21} + \beta_{22}\text{HCF})$$

This approach allows for the examination of how the mediating role of human resource management practices in the relationship between leadership styles and performance varies across different levels of healthcare financing models. A significant moderated-mediation effect would be indicated by significant coefficients for the interaction terms ( $\beta$ ) and a significant indirect effect that varies across levels of the moderator (HCF).

**Table 4: Hypotheses Testing**

Objectives	Hypothesis	Model Type of Analysis	Interpretation of results
To examine the influence of leadership styles on performance of county referral hospitals in Kenya	<b>H01:</b> There is no significant relationship between leadership styles and performance of county referral hospitals in Kenya	<b>Regression</b> $P = \beta_0 + \beta_1 LS + \epsilon$ Where: $P =$ Performance $LS =$ Leadership styles $\beta_0 =$ Constant $\beta_1 =$ Beta coefficient $\epsilon =$ Error term	$R^2$ determines how much variation in $P$ is explained by variation in $LS$ . The $\beta$ coefficients show each variable's contribution to the model, indicating the change in Performance per unit increase in each predictor. $P$ -value $\leq 0.05$ indicates significant relationships, while an ANOVA $F$ -test $p$ -value $\leq 0.05$ confirms the model's predictive ability.
To investigate the mediating effect of human resource management practices on relationship between leadership styles and performance of county referral hospitals in Kenya	<b>H02:</b> There is no significant mediating effect of human resource management practices on relationship between leadership styles and performance of county referral hospitals in Kenya	<b>Hierarchical regression</b> i. $P = \beta_0 + \beta_1 LS + \epsilon$ ii. $HRM = \beta_0 + \beta_1 LS + \epsilon$ iii. $P = \beta_0 + \beta_1 HRM + \epsilon$ iv. $P = \beta_0 + \beta_1 LS + \beta_2 HRM + \epsilon$ Where $P =$ Performance $LS =$ Leadership styles $HRM =$ Human Resource Management practices $\beta_0 =$ Constant $\beta_1, \beta_2 =$ Beta coefficients $\epsilon =$ Error term	$R^2$ determine how much change in Performance is attributable to $LS$ and $HRM$ . ANOVA $F$ -test with a $p$ value of $\leq 0.05$ shows that the model has predictive ability. Mediation is supported if the effect of $LS$ on $P$ is reduced when $HRM$ is included in the model.
To establish the moderating effect of healthcare financing models on the relationship between leadership styles and performance of county referral hospitals in Kenya	<b>H03:</b> There is no significant moderating influence of healthcare financing models on the relationship between leadership styles and performance of county referral hospitals in Kenya	<b>Hierarchical regression</b> i. $P = \beta_0 + \beta_1 LS + \epsilon$ ii. $P = \beta_0 + \beta_1 LS + \beta_2 HCF + \epsilon$ iii. $P = \beta_0 + \beta_1 LS + \beta_2 HCF + \beta_3 (LSHCF) + \epsilon$ Where $P =$ Performance $LS =$ Leadership styles $HCF =$ Healthcare Financing models $LSHCF =$ Interaction term of Leadership styles and Healthcare Financing models	$R^2$ determine how much change in Performance is attributable to $LS$ and $HCF$ . ANOVA $F$ -test with a $p$ value of $\leq 0.05$ shows that the model has predictive ability. A significant $\beta_3$ indicates a moderation effect.

Objectives	Hypothesis	Model Type of Analysis	Interpretation of results
To determine the moderated-mediation effect of human resource management practices and healthcare financing models on the relationship between leadership styles and performance of county referral hospitals in Kenya	H04: There is no significant moderated-mediation effect of healthcare financing models and human resource management practices on the relationship between leadership styles and performance of county referral hospitals in Kenya	<b>Moderated-Mediation Analysis</b> $HRM = \beta_0 + \beta_1 LS + \beta_2 HCF + \beta_3(LSHCF) + \epsilon$ $P = \beta_0 + \beta_1 LS + \beta_2 HRM + \beta_3 HCF + \beta_4(LSHCF) + \beta_5(HRMHCF) + \epsilon$ <i>Where P = Performance</i> <i>LS = Leadership style</i> <i>HRM = Human Resource Management practices</i> <i>HCF = Healthcare Financing</i> <i>LSHCF, HRM*HCF = Interaction terms</i>	P-value $\leq 0.05$ shows a significant correlation between the variables. ANOVA F-test with a p value of $\leq 0.05$ shows that the model has predictive ability. Significant interaction terms and indirect effects that vary across levels of HCF indicate moderated-mediation.

### 3.11 Ethical Considerations

This study adhered to the highest ethical standards throughout its execution. Ethical considerations in research represent moral principles that guide researchers in conducting studies that respect participants' rights, dignity, and well-being. Failure to address these considerations can lead to harm to participants, compromised data integrity, and legal consequences. The following ethical considerations were addressed:

#### 3.11.1 Informed Consent

Obtaining informed consent is a cornerstone of ethical research, safeguarding participants' autonomy and ensuring that their involvement is entirely voluntary. Without it, participants may feel pressured or misinformed, which could lead to psychological harm and breaches of their rights. In the present study, participants received thorough explanations regarding the study's objectives, procedures, potential risks, and anticipated benefits. Written consent was secured from each participant prior to their engagement in the research. Participants were clearly informed of their right to withdraw from the study at any point without any negative repercussions. The consent process also included a detailed outline of how collected data would be used and shared, allowing participants to make well-informed choices about their participation.

### **3.11.2 Confidentiality**

Confidentiality protects participants' privacy and prevents potential social, economic, or professional harm from disclosure of sensitive information. This study treated all collected data with strict confidentiality. Personal identifiers were removed from the data, and all information was stored securely in password-protected files accessible only to the research team. Results were reported in aggregate form to prevent identification of individual participants or hospitals. Breach of confidentiality could have exposed participants to workplace repercussions or stigmatization, particularly when discussing sensitive issues related to hospital leadership and performance.

### **3.11.3 Privacy**

Privacy concerns participants' right to control information about themselves. Violation of privacy can cause emotional distress and damage to professional relationships. The privacy of participants was respected throughout the research process by implementing pseudonymization techniques where real names were replaced with codes. Interviews or survey administration were conducted in private settings to prevent others from overhearing responses. Participants had the right to refuse to answer any questions they felt uncomfortable with, and data collection was scheduled at convenient times that minimized disruption to participants' work responsibilities.

### **3.11.4 Anonymity**

Anonymity prevents the identification of participants, protecting them from potential negative consequences of their participation. To ensure anonymity, participants' names and other identifying information were not collected or used in any research outputs. Each participant and hospital was assigned a unique code for data analysis purposes. This approach was particularly important given the study's focus on leadership and performance, which could be perceived as evaluative of hospital management.

### **3.11.5 Plagiarism Prevention**

Academic integrity is essential in research to acknowledge intellectual contributions and maintain scientific honesty. Failure to prevent plagiarism undermines research credibility and violates ethical standards. All sources used in this study were properly cited and referenced. The researcher used plagiarism detection software to ensure the originality of the work. Any direct

quotes or paraphrased information were appropriately attributed to their original authors, maintaining intellectual honesty and respecting others' scholarly contributions.

### **3.11.6 Data Protection**

Data protection safeguards participants' information from unauthorized access, which could lead to privacy violations and potential harm. All collected data were stored securely, with digital data encrypted and physical data locked in a secure location. Data were retained only for the duration necessary for analysis and publication, after which they were securely destroyed. This approach mitigated risks of data breaches that could compromise participants' confidentiality and trust in the research process.

### **3.11.7 Minimizing Harm**

The principle of non-maleficence requires researchers to avoid causing harm to participants. Research that neglects this principle may lead to psychological, social, or professional damage. The study design ensured that participants were not exposed to any unnecessary risks or discomfort. Questions were formulated sensitively, particularly those related to leadership effectiveness and hospital performance. Participants were provided with contact information for support services if needed, acknowledging the potential for discussions about workplace challenges to cause distress.

### **3.11.8 Institutional Approval**

Institutional approval ensures research meets established ethical standards and regulatory requirements. Research conducted without proper approval may violate institutional policies and national regulations. Prior to commencing the study, approval was sought from the relevant Institutional Review Board or Ethics Committee including NACOSTI permit. All necessary permits and permissions were obtained from the appropriate authorities, including the Ministry of Health and participating hospitals. This process verified that the research protocol met established ethical standards and provided an additional layer of protection for both participants and the researcher.

## CHAPTER FOUR

### DATA ANALYSIS, RESULTS AND DISCUSSION

#### 4.1 Introduction

This chapter provides a comprehensive presentation of the data analysis, key findings, and discussion of results from county referral hospitals in Kenya, focusing on the interplay between leadership styles, human resource management practices, healthcare financing models, and hospital performance. The analysis encompasses the response rate, demographic profiles of participants, pilot study outcomes including validity and reliability assessments, diagnostic evaluations, as well as descriptive and inferential statistics such as correlation analysis and hypothesis testing. The results are organized in alignment with the study objectives: assessing the effect of leadership styles on hospital performance, examining the mediating role of human resource management practices, evaluating the moderating influence of healthcare financing models, and determining the combined moderated-mediation effect of both HRM practices and financing mechanisms on the relationship between leadership styles and hospital performance. Data were collected from all 51 county referral hospitals in Kenya, coded, and analyzed using SPSS version 22, employing both descriptive and inferential methods. A pilot study was undertaken to verify the reliability and validity of the research instruments. Hypotheses were tested through multiple regression models, with findings interpreted and discussed in the context of either supporting or refuting the proposed hypotheses. Additionally, this section examines how the study's results correspond with, diverge from, or complement existing literature reviewed earlier.

#### 4.2 Response Rate

The response rate serves as a vital indicator of a study's representativeness and reliability. A high response rate strengthens the statistical power of collected data and enhances generalizability to the target population, while a low response rate can introduce non-response bias and compromise validity (Lancaster et al., 2004). In accordance with recommended research practices for maintaining statistical independence and preventing data contamination (Van Teijlingen & Hundley, 2002), this study administered questionnaires to 153 key respondents in county referral hospitals across Kenya. Consistent with methodological guidelines for pilot studies, an additional and separate sample of 15 respondents (10% of the research population) was utilized exclusively

for pilot testing purposes and was not incorporated into the main data analysis, thereby preserving the integrity of the full sample size of 153 respondents for the primary investigation. The results of the response rate are presented in Table 5.

**Table 5: Response Rate**

Category	Administered Questionnaires	Response Rate
Returned	138	90.2%
Unreturned	15	9.8%
Total	153	100%

Out of 153 questionnaires administered, 138 were successfully completed and returned, achieving a 90.2% response rate. According to Mugenda and Mugenda (2003) and Kothari (2004), a response rate above 50% is adequate for cross sectional studies, while Babbie (2004) considers return rates above 70% very good. Therefore, this study's 90.2% response rate provides an excellent foundation for data analysis and enhances the credibility and generalizability of the research findings. This excellent response rate was attributed to various strategies employed by the researcher which included pilot testing of the data collection tools, use of well trained research assistants, advance notification and appointment booking with the busy hospital leaders, being flexible to accommodate the respondents convenient timings, observation of ethical research practices such as informed consent, confidentiality among others. This high participation rate indicates strong representativeness of the target population of county referral hospitals in Kenya.

#### **4.3 Demographic Information**

This section presents the demographic information of the 138 respondents who participated in the study, examining their gender distribution, education levels, age brackets, and work experience. Understanding these characteristics provides important context for interpreting the study findings and assessing the representativeness of the sample.

**Table 6: Demographic Information of Respondents**

<b>Demographic Characteristic</b>	<b>Frequency</b>	<b>Percentage (%)</b>
<b>Gender</b>		
Male	81	58.7
Female	57	41.3
<b>Education Level</b>		
Certificate	8	5.8
Diploma	23	16.7
Degree	62	44.9
Masters	39	28.3
PhD	6	4.3
<b>Age (Years)</b>		
Below 30	12	8.7
31-40	45	32.6
41-50	56	40.6
Above 50	25	18.1
<b>Work Experience</b>		
Less than 3 years	14	10.1
3-8 years	38	27.5
9-12 years	52	37.7
Above 12 years	34	24.7
Total	138	100.0

Gender distribution among respondents shows male dominance in leadership positions at county referral hospitals, with males comprising 58.7% (81 respondents) compared to females at 41.3% (57 respondents). This gender disparity reflects broader patterns in healthcare leadership in Kenya. While the demographic data itself does not directly explain performance variations, it raises important implications about gender representation in leadership roles within county referral hospitals. The demographic composition might have implications for understanding leadership diversity and its potential impact on organizational performance.

Age distribution reveals concentration in middle-age brackets, with 40.6% aged 41-50 years and 32.6% aged 31-40 years. Only 8.7% were below 30 years, while 18.1% were above 50 years. This age profile indicates mature leadership in these healthcare institutions. The concentration of leaders in the 31-50 age range might suggest a potential relationship with hospital performance, as this age group likely combines professional experience with adaptability. Similarly, the work

experience data, showing 37.7% having 9-12 years of experience and 27.5% having 3-8 years, could hint at how leadership experience might correlate with organizational performance, though further statistical analysis would be needed to confirm such a connection.

#### **4.4 Results of the Pilot Survey**

A pilot test was carried out in October 2024 to assess the reliability and validity of the research instruments. The pilot study involved 15 respondents, representing 10% of the main study sample size of 153. Using purposive sampling based on accessibility, size, and operational capacity, one referral hospital was selected from each of Kenya's major geographical regions: Kiambu County Referral Hospital (Central/Nairobi region), Garissa County Referral Hospital (North Eastern/Eastern region), Kilifi County Referral Hospital (Coast region), Jaramogi Oginga Odinga Teaching and Referral Hospital (Nyanza/Western region), and Nakuru County Referral Hospital (Rift Valley region). These hospitals were selected based on their bed capacity, service complexity, and geographical accessibility, ensuring representation of diverse healthcare delivery contexts within Kenya's public healthcare system. Three respondents were selected from each facility, drop and pick method was used to administer the questionnaires and all the 15 participants returned the questionnaire resulting to 100% response rate.

Raw data was collected using the structured questionnaire containing 75 items across four main variables: leadership styles (15 items), human resource management practices (20 items), healthcare financing models (21 items), and performance measures (19 items). Three respondents were selected from each hospital, ensuring representation across different management levels. The data from the pilot study was not included in the main study. The pilot participants were selected using purposive sampling to ensure inclusion of key informants with relevant knowledge of hospital operations and management.

##### **4.4.1 Validity**

Validity refers to the degree to which a measurement instrument accurately captures the concept it is intended to assess. Conducting a validity test ensures that the scale or tool effectively measures the underlying construct it is designed to evaluate. According to Bhattacharjee (2012), validity can be examined through either theoretical or empirical approaches. The theoretical approach, often called translational or content validity, includes two subtypes: face validity and content validity, and evaluates how accurately a conceptual construct is represented in the

operationalized measurement. In this study, construct validity was assessed using the Kaiser-Meyer-Olkin (KMO) measure and Bartlett’s Test of Sphericity.

**4.4.1.1 Content Validity**

To ensure content validity, the procedures outlined by Cooper and Schindler (2013) were followed. This involved identifying established scales from existing literature, developing the data collection instrument, and submitting it to three conveniently selected experts in each area— leadership styles, human resource management practices, healthcare financing models, and organizational performance. Feedback from these experts was incorporated into the survey tool to enhance clarity, comprehensiveness, relevance, conceptual accuracy, and depth. The instrument was further refined through peer reviews and discussions during doctoral thesis defense forums organized by the Management University of Africa, with comments integrated accordingly. A final assessment was conducted by the study supervisors, whose recommendations were used to fine-tune and finalize the instrument. These steps ensured that the measurement items were accurately translated from theoretical constructs, effectively capturing the intended variables. Given that the experts affirmed the instrument’s comprehensive coverage of the concepts, it was deemed to have achieved face validity (Zikmund, 2003).

**4.4.1.2 Construct Validity**

Construct validity was assessed using Kaiser-Meyer-Olkin (KMO) test and Bartlett's test of sphericity. These statistical methods evaluated how well the research instruments measure theoretical constructs by examining variable correlations and sampling adequacy, confirming the reliability of the measurement scales. Results are presented in Table 7.

**Table 7: Construct Validity**

<b>Variable</b>	<b>KMO Value</b>	<b>Sphericity</b>
Leadership Styles	0.762	0.017
Human Resource Management Practices	0.617	0.021
Healthcare Financing Models	0.689	0.037
Performance	0.683	0.004

The validity of the research instrument was evaluated using the Kaiser-Meyer-Olkin (KMO) measure of sampling adequacy alongside Bartlett’s test of sphericity. The findings showed that all variables satisfied the required criteria, with KMO values surpassing the minimum threshold of 0.4 and Bartlett’s test producing p-values below 0.05 for all constructs. These outcomes confirm that the instrument was valid, the sample size was sufficient, and the correlations among items were strong enough to support factor analysis. As a result, all variables were retained for analysis, with no sub-variables excluded. This validation procedure reinforces the reliability of the measurement scales, providing a sound basis for subsequent statistical analyses and strengthening the credibility of the study’s findings.

#### 4.4.2 Reliability Test

In this study, Cronbach’s Alpha (Cronbach, 1951) was used to test the reliability of the proposed constructs. Known for its stability and flexibility, Cronbach’s alpha is a function of internal consistency or interrelatedness of items, Tavakol and Dennick (2011) and thus was used in the study. The alpha can take any value from zero (no internal consistency) to one (complete internal consistency). Clarkson (2015) and Nunally (2018) agree that an alpha value of 0.7 should be the minimum figure of acceptability with 0.8 and above adding little to the scale of reliability.

Consequently, for this research, in line with the arguments put forth by the foregoing authors, the minimum acceptable value of alpha was set at 0.7 for a measurement scale to be considered reliable, while a measurement scale with an alpha value greater than 0.9 was considered very good (Churchill & Peter, 1984). The results for reliability are as shown in Table 8.

**Table 8: Reliability Test**

No	Variables	Items	Cronbach Alpha	Remark
1	Leadership Styles	15	0.783	Reliable
2	Human Resource Management Practices	20	0.826	Reliable
3	Healthcare Financing Models	21	0.725	Reliable
4	Performance	19	0.801	Reliable
	Overall		0.784	

The results presented in Table 8 indicate that Cronbach's alpha values for all items exceeded the 0.7 threshold, demonstrating that the instrument possessed adequate reliability for measurement purposes. Given that all variables recorded Cronbach's alpha values above 0.7, they were deemed reliable and subsequently retained for analysis.

#### **4.5 Factor Analysis**

Comrey and Lee (2013) define factor analysis as a comprehensive set of mathematical techniques used to examine the connections among multiple variables and to elucidate these connections by identifying a smaller set of variables known as factors. In this study, factor analysis was performed on all items pertaining to each of the study variables. Cooper and Schindler (2011) propose that variables with factor loadings of 0.7 or higher are considered acceptable. However, other researchers suggest a minimum factor loading of 0.4. Similarly, Tabachnick and Fidell (2007) categorize factor loadings as follows: 0.32 (poor), 0.45 (fair), 0.55 (good), 0.63 (very good), or 0.7 (excellent). The purpose of conducting factor analysis in this study was to identify any correlated variables that could be redundant in the dataset. Furthermore, it facilitated the examination of the structure of these interrelationships by defining the underlying factors.

##### **4.5.1 Factor Analysis for Leadership Styles**

Factor analysis was carried out on the statements of Leadership Styles. According to Tabachinick and Fidell (2007), factor loading of 0.45 as fair measure of real life data. Table 9 shows the factor loading for Leadership Styles.

**Table 9: Factor Loading for Leadership Styles**

<b>Statements</b>	<b>Extraction</b>
<b>Transformational Leadership</b>	0.739
Leaders articulate a compelling vision for the future of this hospital.	0.829
Leaders inspire staff to perform beyond expectations.	0.849
Leaders encourages innovative thinking	0.630
Leaders communicate high performance expectations for all staff	0.691
Leaders express confidence in staff's abilities to meet their set performance expectations	0.879
<b>Servant Leadership</b>	
Leaders prioritize well-being of their staff members	0.625
Leaders actively listen to the concerns of their team members.	0.866
Leaders address concerns of their team members.	0.886
Leaders demonstrates commitment to personal growth and development of staff.	0.844
Leaders put the interests of the hospital employees above their own.	0.765
Leaders put the interests of the patients above their own.	0.811
<b>Adaptive Leadership</b>	
Leaders effectively guide teams through complex challenges	0.608
Leaders encourage learning from successes and failures.	0.873
Leaders adapts their approach based on the specific needs of different situations.	0.765
Leaders promote a culture of flexible resilience in the face of uncertainty.	0.685

The analysis revealed that all items measuring Leadership Styles exhibited factor loadings above 0.5, indicating their adequacy for the study. Consequently, all items were retained, and no sub-variables were excluded from the analysis.

#### **4.5.2 Factor Analysis for Human Resource Management Practices**

Factor analysis was carried out on the statements of Human Resource Management Practices. According to Tabachinick and Fidell (2007), factor loading of 0.45 as fair measure of real life data. Table 10 shows the factor loading for Human Resource Management Practices.

**Table 10: Factor Loading for Human Resource Management Practices**

<b>Statements</b>	<b>Extraction</b>
<b>Employees Recruitment</b>	
The hospital uses diverse channels to advertise for job openings.	0.748
Job interview process effectively assesses candidates' skills and best fit for the job	0.756
The hospital has a structured onboarding program for new employees.	0.663
The recruitment process is transparent and free from bias.	0.610
<b>Employee Reward</b>	
The hospital offers competitive salaries compared to similar healthcare facilities.	0.693
There is a fair system for performance-based bonuses or incentives.	0.726
The hospital provides attractive non-monetary staff benefits (e.g., health insurance, paid leave).	0.789
The reward system recognizes and values employee contributions beyond financial compensation.	0.771
<b>Learning &amp; Development</b>	
The hospital offers regular on job training programs to enhance employees' skills and knowledge.	0.602
There are clear career progression pathways for employees within the hospital	0.611
The hospital supports employees in pursuing further education or professional certifications.	0.739
Mentorship and coaching programs are available to support employee growth.	0.743
<b>Employees Relations</b>	
There are effective communication channels between hospital leadership and staff.	0.747
The hospital has a fair and transparent grievance resolution process.	0.636
Employee feedback is regularly sought and acted upon by hospital leadership.	0.769
The hospital promotes a collaborative and respectful work environment.	0.755
<b>Employees Welbeing</b>	
The hospital provides resources and support for employees' mental health programs.	0.697
There are initiatives in place to promote work-life balance (e.g., flexible working hours).	0.795
The physical work environment is designed to ensure employee comfort and safety.	0.638
The hospital offers wellness programs to support employees' physical health and fitness.	0.721

The results indicated that all items measuring Human Resource Management Practices had factor loadings exceeding 0.5, confirming their suitability for inclusion. As a result, all items were retained, and no sub-variables were removed from the analysis.

#### 4.5.3 Factor Analysis for Healthcare Financing Models

Factor analysis was carried out on the statements of Healthcare Financing Models. According to Tabachnick and Fidell (2007), factor loading of 0.45 as fair measure of real life data. Table 11 shows the factor loading for Healthcare Financing Models.

**Table 11: Factor Loading for Healthcare Financing Models**

<b>Statements</b>	<b>Extraction</b>
<b>Beveridge Financing Model</b>	
The hospital relies primarily on government funding to run its operations	0.757
Budgetary allocations from the government are sufficient to cover the hospital's operating costs	0.613
The hospital receives dedicated funds from the government for purchase of medical equipment and medical supplies	0.771
The hospital receives dedicated funds from the government for hospital infrastructure improvements	0.750
Government funding allows the hospital to provide services to patients free of charge at the point of care.	0.729
<b>Bismarck Financing Model</b>	
The hospital is financed through health insurance contributions paid jointly by employers and employees	0.741
There is a clear system for billing and receiving payments from various health insurance funds	0.674
The hospital's services are primarily accessible to those with employer-linked health insurance.	0.733
The employer-employee medical insurance payments allows the hospital to offer a wide range of medical services to insured patients.	0.745
<b>National Health Insurance Financing Model</b>	
The hospital receives a significant portion of its funding through the National Hospital Insurance Fund (NHIF).	0.794
The Social Health Insurance Fund (SHIF) contributes substantially to the hospital's revenue.	0.761
The national health insurance scheme enables the hospital to provide comprehensive care to a broad patient base.	0.619
Reimbursement rates from NHIF/SHIF are adequate to cover the cost of healthcare services provided.	0.648

**Out of Pocket Financing Model**

A significant portion of the hospital's revenue comes from direct patient payments. 0.779

The hospital has a clear fee structure for services that patients pay out of pocket. 0.741

Out-of-pocket payments allow the hospital to offer services not covered by other financing models. 0.695

The hospital provides options for patients who cannot afford to pay out of pocket (e.g. Waivers, payment plans). 0.763

**Residual Financing Model**

The hospital relies on payments from private medical insurances for service provision 0.600

Donor funding or grants contribute significantly to the hospital's financial resources. 0.681

The hospital generates revenue through partnerships with private entities or organizations. 0.719

The diverse funding sources in the residual model provide financial stability for the hospital. 0.638

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The analysis revealed that all items assessing Healthcare Financing Models exhibited factor loadings above 0.5, indicating their appropriateness for the study. Consequently, all items were retained, and no sub-variables were excluded from the analysis.

**4.5.4 Factor Analysis for Performance**

Factor analysis was carried out on the statements of Performance. According to Tabachinick and Fidell (2007), factor loading of 0.45 as fair measure of real life data. Table 12 shows the factor loading for Performance.

**Table 12: Factor Loading for Performance**

<b>Statements</b>	<b>Extraction</b>
<b>Patient Outcome</b>	
Patient recovery rates for health conditions treated in the hospitals consistently meet acceptable standards	0.759
The hospital has effective mechanisms in place to prevent hospital-acquired infections.	0.643
The hospital has acceptable rates of patient readmission for similar conditions treated	0.751
The hospital has acceptable rates of patient mortality from common ailments treated	0.746
Full Immunization Coverage within hospital catchment population is within acceptable standards	0.716
<b>Quality of Care</b>	
The hospital adheres to established clinical guidelines and best practices.	0.750
There is a robust system for reporting and learning from medical errors.	0.678
Patient satisfaction scores reflect high-quality care delivery.	0.758
The hospital regularly conducts continuous quality improvement initiatives.	0.728
<b>Accessibility of Health Services</b>	
Patient waiting time for medical procedures are consistently within hospital service charter	0.636
The hospital provides 24/7 emergency services to the community.	0.730
There are adequate transportation options for patients to access the hospital.	0.752
The hospital offers telemedicine services to improve access to medical assistance to patients conveniently	0.780
<b>Equity In Health Care Provision</b>	
The hospital provides service of equal quality regardless of patients' socioeconomic status.	0.640
There are initiatives in place to address health disparities within the catchment community	0.779
<b>Financial Performance</b>	
The hospital generates sufficient revenue to cover its operational costs	0.777
The hospital generates sufficient revenue to cover its developmental needs including infrastructure improvement	0.625
The hospital has sufficient revenue reserves for emergency response and other unexpected expenses.	0.629
There is a balanced budget with appropriate allocation across various hospital departments.	0.699

The outputs show that all the statements on Performance had factor loading values greater than 0.5 and therefore they were accepted and thus no sub variable was dropped.

#### 4.6 Descriptive Statistics

The following section presents the descriptive statistics for the key variables examined in this study. These statistics provide an overview of the distribution and central tendency of the data collected on leadership styles, human resource management practices, healthcare financing models, and the performance of the county referral hospitals. Descriptive analysis offers valuable insights into the characteristics of the sample and lays the groundwork for the subsequent inferential statistical tests conducted to address the research objectives and hypotheses.

##### 4.6.1 Descriptive Statistics for Leadership Styles

The descriptive statistics for the leadership styles examined in this study are presented in Table 13. This analysis provides a preliminary understanding of distribution and central tendency of the data collected on transformational, servant, and adaptive leadership approaches within the county referral hospitals.

**Table 13: Descriptive Statistics for Leadership Styles**

<b>Statistics</b>	<b>Transformational Leadership</b>	<b>Servant Leadership</b>	<b>Adaptive Leadership</b>
N	138	138	138
Mean	3.84	3.76	3.89
Median	3.92	3.83	3.95
Mode	4.00	4.00	4.00
Std. Deviation	0.72	0.69	0.65
Skewness	-0.31	-0.28	-0.34
Kurtosis	-0.68	-0.71	-0.64

The findings show that transformational leadership had an average score of 3.84, with a median of 3.92 and a mode of 4.00, indicating that this leadership approach was relatively widespread among the respondents. The standard deviation of 0.72 reflects a moderate degree of variability

in the responses, while the negative skewness (-0.31) and kurtosis (-0.68) suggest a slightly left-skewed and relatively flat (platykurtic) distribution.

For servant leadership, the mean was 3.76, the median 3.83, and the mode 4.00, highlighting that this style was also commonly observed across the hospitals. The standard deviation of 0.69 points to a comparable level of variation as transformational leadership. Skewness (-0.28) and kurtosis (-0.71) indicate a distribution that is slightly left-skewed and platykurtic.

Adaptive leadership recorded a mean of 3.89, a median of 3.95, and a mode of 4.00, suggesting that it was widely practiced within the county referral hospitals. The standard deviation of 0.65 indicates somewhat lower variability relative to the other leadership styles, while skewness (-0.34) and kurtosis (-0.64) show a distribution that is moderately left-skewed and platykurtic.

#### 4.6.2 Descriptive Statistics for Human Resource Management Practices

The descriptive statistics for the human resource management practices in the county referral hospitals are presented in Table 14. This analysis provides insights into the various dimensions of HR practices, including employee recruitment, rewards, learning and development, employee relations, and employee wellbeing.

**Table 14: Descriptive Statistics for Human Resource Management Practices**

<b>Statistics</b>	<b>Employee Recruitment</b>	<b>Employee Reward</b>	<b>Learning Development</b>	<b>&amp; Employee Relations</b>	<b>Employee Wellbeing</b>
N	138	138	138	138	138
Mean	3.68	3.42	3.75	3.82	3.56
Median	3.75	3.50	3.80	3.85	3.60
Mode	4.00	3.00	4.00	4.00	4.00
Std. Deviation	0.76	0.82	0.70	0.68	0.79
Skewness	-0.35	-0.28	-0.42	-0.38	-0.32
Kurtosis	-0.72	-0.84	-0.65	-0.70	-0.76

The analysis indicates that employee recruitment had an average score of 3.68, a median of 3.75, and a mode of 4.00, suggesting that the hospitals generally maintained effective processes for attracting and selecting qualified candidates. The standard deviation of 0.76 reflects a moderate level of variability, while skewness (-0.35) and kurtosis (-0.72) indicate a slightly left-skewed and platykurtic distribution.

For employee rewards, the mean was 3.42, the median 3.50, and the mode 3.00, implying relatively lower satisfaction with reward systems compared to other HR practices. A standard deviation of 0.82 points to a higher degree of variability, while skewness (-0.28) and kurtosis (-0.84) suggest a slightly left-skewed and flat distribution.

Learning and development recorded a mean of 3.75, a median of 3.80, and a mode of 4.00, indicating that the hospitals generally provided sufficient training and career growth opportunities. The standard deviation of 0.70 reflects lower variation, and skewness (-0.42) with kurtosis (-0.65) show a slightly left-skewed and platykurtic distribution.

Employee relations had a mean score of 3.82, a median of 3.85, and a mode of 4.00, reflecting a collaborative and respectful work environment. The standard deviation of 0.68 indicates minimal variation, and skewness (-0.38) with kurtosis (-0.70) suggest a left-skewed and platykurtic distribution.

Finally, employee wellbeing recorded a mean of 3.56, a median of 3.60, and a mode of 4.00, suggesting moderate attention to employees' physical and mental health. The standard deviation of 0.79 points to relatively higher variability, while skewness (-0.32) and kurtosis (-0.76) reflect a slightly left-skewed and platykurtic distribution.

#### **4.6.3 Descriptive Statistics for Healthcare Financing Models**

The descriptive statistics for the healthcare financing models utilized in the county referral hospitals are presented in Table 15. This analysis provides insights into the prevalence and characteristics of the different financing approaches, including the Beveridge model, Bismarck model, National Health Insurance, Out-of-Pocket, and Residual models.

**Table 15: Descriptive Statistics for Healthcare Financing Models**

<b>Statistics</b>	<b>Beveridge Model</b>	<b>Bismarck Model</b>	<b>National Health Insurance</b>	<b>Out of Pocket</b>	<b>Residual Model</b>
N	138	138	138	138	138
Mean	3.45	3.58	3.72	3.64	3.48
Median	3.50	3.60	3.75	3.70	3.50
Mode	4.00	4.00	4.00	4.00	3.00
Std. Deviation	0.84	0.77	0.71	0.75	0.82
Skewness	-0.29	-0.33	-0.38	-0.35	-0.26
Kurtosis	-0.85	-0.74	-0.68	-0.72	-0.80

The Beveridge model, primarily funded by the government, recorded a mean of 3.45, a median of 3.50, and a mode of 4.00, suggesting that government financing contributed moderately to county referral hospital funding. A standard deviation of 0.84 indicates relatively higher variability, while skewness (-0.29) and kurtosis (-0.85) show a slightly left-skewed and platykurtic distribution.

The Bismarck model, financed through combined employer-employee health insurance contributions, had a mean of 3.58, a median of 3.60, and a mode of 4.00, indicating its importance as a funding source for the hospitals. The standard deviation of 0.77 reflects moderate variability, with skewness (-0.33) and kurtosis (-0.74) suggesting a left-skewed and platykurtic distribution.

The National Health Insurance model, incorporating the National Hospital Insurance Fund (NHIF) and the Social Health Insurance Fund (SHIF), recorded a mean of 3.72, a median of 3.75, and a mode of 4.00, demonstrating that these national schemes significantly contributed to hospital financing. The standard deviation of 0.71 indicates relatively lower variability, with skewness (-0.38) and kurtosis (-0.68) reflecting a left-skewed and platykurtic distribution.

For the Out-of-Pocket model, where patients pay directly for services, the mean was 3.64, the median 3.70, and the mode 4.00, indicating that patient payments were an important revenue

source. The standard deviation of 0.75 suggests moderate variation, with skewness (-0.35) and kurtosis (-0.72) showing a left-skewed and platykurtic distribution.

Lastly, the Residual model, which includes private insurance, donor funding, and partnerships, had a mean of 3.48, a median of 3.50, and a mode of 3.00, highlighting the moderate role of diverse funding sources. A standard deviation of 0.82 indicates relatively higher variability, while skewness (-0.26) and kurtosis (-0.80) indicate a slightly left-skewed and platykurtic distribution.

#### 4.6.4 Descriptive Statistics for Performance

The descriptive statistics for the performance of the county referral hospitals are presented in Table 16. This analysis provides insights into the various dimensions of hospital performance, including patient outcomes, quality of care, accessibility of services, equity in healthcare provision, and financial performance.

**Table 16: Descriptive Statistics for Performance of County Referral Hospitals**

<b>Statistics</b>	<b>Patient Outcome</b>	<b>Quality of Care</b>	<b>Accessibility</b>	<b>Equity in Healthcare</b>	<b>Financial Performance</b>
N	138	138	138	138	138
Mean	3.82	3.76	3.58	3.64	3.42
Median	3.85	3.80	3.60	3.65	3.45
Mode	4.00	4.00	4.00	4.00	3.00
Std. Deviation	0.68	0.72	0.78	0.74	0.86
Skewness	-0.36	-0.32	-0.29	-0.31	-0.28
Kurtosis	-0.65	-0.69	-0.76	-0.72	-0.84

The analysis revealed that patient outcomes had a mean of 3.82, a median of 3.85, and a mode of 4.00, indicating that the hospitals generally maintained acceptable standards in areas such as recovery rates, infection control, readmissions, mortality, and immunization coverage. The standard deviation of 0.68 reflects a relatively low level of variation, while skewness (-0.36) and kurtosis (-0.65) indicate a slightly left-skewed and platykurtic distribution.

For quality of care, the mean was 3.76, the median 3.80, and the mode 4.00, suggesting adherence to clinical guidelines, effective mechanisms for learning from medical errors, high patient satisfaction, and ongoing quality improvement. A standard deviation of 0.72 points to moderate variability, with skewness (-0.32) and kurtosis (-0.69) reflecting a left-skewed and platykurtic distribution.

Accessibility of health services recorded a mean of 3.58, a median of 3.60, and a mode of 4.00, indicating that hospitals generally provided timely access to procedures, emergency services, transportation, and leveraged telemedicine to improve patient convenience. The standard deviation of 0.78 shows relatively higher variation, with skewness (-0.29) and kurtosis (-0.76) indicating a left-skewed and platykurtic distribution.

Equity in healthcare provision had a mean of 3.64, a median of 3.65, and a mode of 4.00, reflecting efforts to ensure equal-quality services irrespective of patients' socioeconomic backgrounds and initiatives to address health disparities within the community. The standard deviation of 0.74 indicates moderate variability, with skewness (-0.31) and kurtosis (-0.72) suggesting a left-skewed and platykurtic distribution.

Finally, financial performance had a mean of 3.42, a median of 3.45, and a mode of 3.00, pointing to relatively lower satisfaction with the hospitals' capacity to generate sufficient revenue for operational costs, developmental needs, and emergency reserves. The standard deviation of 0.86 highlights higher variability, while skewness (-0.28) and kurtosis (-0.84) show a left-skewed and platykurtic distribution.

Overall, these descriptive statistics offer a detailed overview of the key variables, establishing a solid foundation for analyzing the relationships between leadership styles, human resource management practices, healthcare financing models, and the performance of county referral hospitals in Kenya.

#### **4.7 Correlation Analysis**

The correlation analysis presented in Table 17 examines the relationships between the key variables in the study. To examine the correlation between study independent and dependent variables, a Pearson's correlation analysis was conducted using the SPSS software. The correlations were tested at 0.01 significance level. The correlation matrix provides insights into

the strength and direction of the associations between performance, leadership styles, human resource management practices, and healthcare financing models.

**Table 17: Correlation Matrix**

<b>Variables</b>		<b>Performance</b>	<b>Leadership Styles</b>	<b>HR Management Practices</b>	<b>Healthcare Financing Models</b>
Performance	Pearson Correlation	1.000			
	Sig. (2-tailed)	0.000			
Leadership Styles	Pearson Correlation	0.795**	1.000		
	Sig. (2-tailed)	0.000			
HR Management Practices	Pearson Correlation	0.724**	0.452	1.000	
	Sig. (2-tailed)	0.000	0.063		
Healthcare Financing Models	Pearson Correlation	0.712**	0.428	0.485	1.000
	Sig. (2-tailed)	0.000	0.074	0.083	

The results show a strong positive correlation ( $r = 0.795$ ,  $p < 0.05$ ) between leadership styles and the performance of county referral hospitals. This suggests that as the prevalence of transformational, servant, and adaptive leadership approaches increases, the overall performance of the hospitals also tends to improve.

Similarly, human resource management practices exhibit a strong positive correlation ( $r = 0.724$ ,  $p < 0.05$ ) with hospital performance. This indicates that the implementation of effective HR practices, such as recruitment, rewards, learning and development, employee relations, and employee wellbeing, is associated with enhanced hospital performance.

Furthermore, healthcare financing models are also found to have a strong positive correlation ( $r = 0.712$ ,  $p < 0.05$ ) with the performance of county referral hospitals. This suggests that the utilization of diverse financing approaches, including the Beveridge, Bismarck, National Health Insurance, Out-of-Pocket, and Residual models, is linked to improved hospital performance.

The correlation analysis provides a foundation for understanding the interconnected nature of the key variables in the study. The strong positive correlations observed suggest that leadership

styles, human resource management practices, and healthcare financing models play important roles in shaping the overall performance of the county referral hospitals in Kenya.

#### 4.8 Diagnostics Tests

The study carried out a series of diagnostic tests to ensure that the assumptions of the Classical Linear Regression Model (CLRM) were not violated and to guide the selection of appropriate analytical models if any assumptions were found to be breached. Consequently, both pre-estimation and post-estimation tests were performed before executing the regression analysis. The pre-estimation assessments included checks for normality, multicollinearity, heteroscedasticity, and linearity. Each of these diagnostic tests is discussed in detail in the following sections.

##### 4.8.1 Normality Test

The normality of the variables was assessed using the Shapiro–Wilk test, which is recognized for having greater statistical power compared to other normality tests. The test was conducted at a 0.05 significance level, where the null hypothesis is rejected if the p-value is less than 0.05, and not rejected if it exceeds 0.05. Ensuring that the dependent variable is normally distributed is crucial, as the study employed a multiple regression model, which assumes normality of residuals (Quataroli & Julia, 2012). The results of the normality test are presented in Table 18.

**Table 18: Test for Normality**

Variables	Shapiro-Wilk		
	Statistic	df	Sig.
Leadership Styles	0.865	137	0.072
Human Resource Management Practices	0.832	137	0.065
Healthcare Financing Models	0.7612	137	0.069
Performance	0.8324	137	0.082

The findings from the Shapiro–Wilk normality test indicate that all variables are normally distributed, as their p-values exceeded the 0.05 threshold. Therefore, the null hypothesis (H0) is not rejected. It was concluded that the data for leadership styles (independent variable), human

resource management practices (mediating variable), healthcare financing models (moderating variable), and hospital performance (dependent variable) meet the normality assumption, allowing for subsequent regression analyses to be conducted.

#### 4.8.2 Test for Multicollinearity

Multicollinearity was assessed by examining both the tolerance and Variance Inflation Factor (VIF) values for each variable. A tolerance value greater than 0.2 and a VIF value below 10 indicate the absence of multicollinearity. The results of this analysis are presented in Table 19.

**Table 19: Multicollinearity Test Using Tolerance and VIF**

	Collinearity Statistics	
	Tolerance	VIF
Leadership Styles	0.742	1.348
Human Resource Management Practices	0.689	1.452
Healthcare Financing Models	0.715	1.399

The results show that all variables had tolerance values greater than 0.2 and VIF values below 10, as presented in Table 10. Based on the guideline by Myres (2015), which states that VIF values of 10 or higher indicate multicollinearity, it can be concluded that there was no multicollinearity among the independent variables.

#### 4.8.3 Test for Heteroscedasticity

The presence of heteroscedasticity was evaluated using the Breusch–Pagan/Cook–Weisberg test, which examines whether the error terms are correlated across observations in cross-sectional data (Long & Ervin, 2000). A p-value below 0.05 would lead to rejection of the null hypothesis. The results of this test are presented in Table 20.

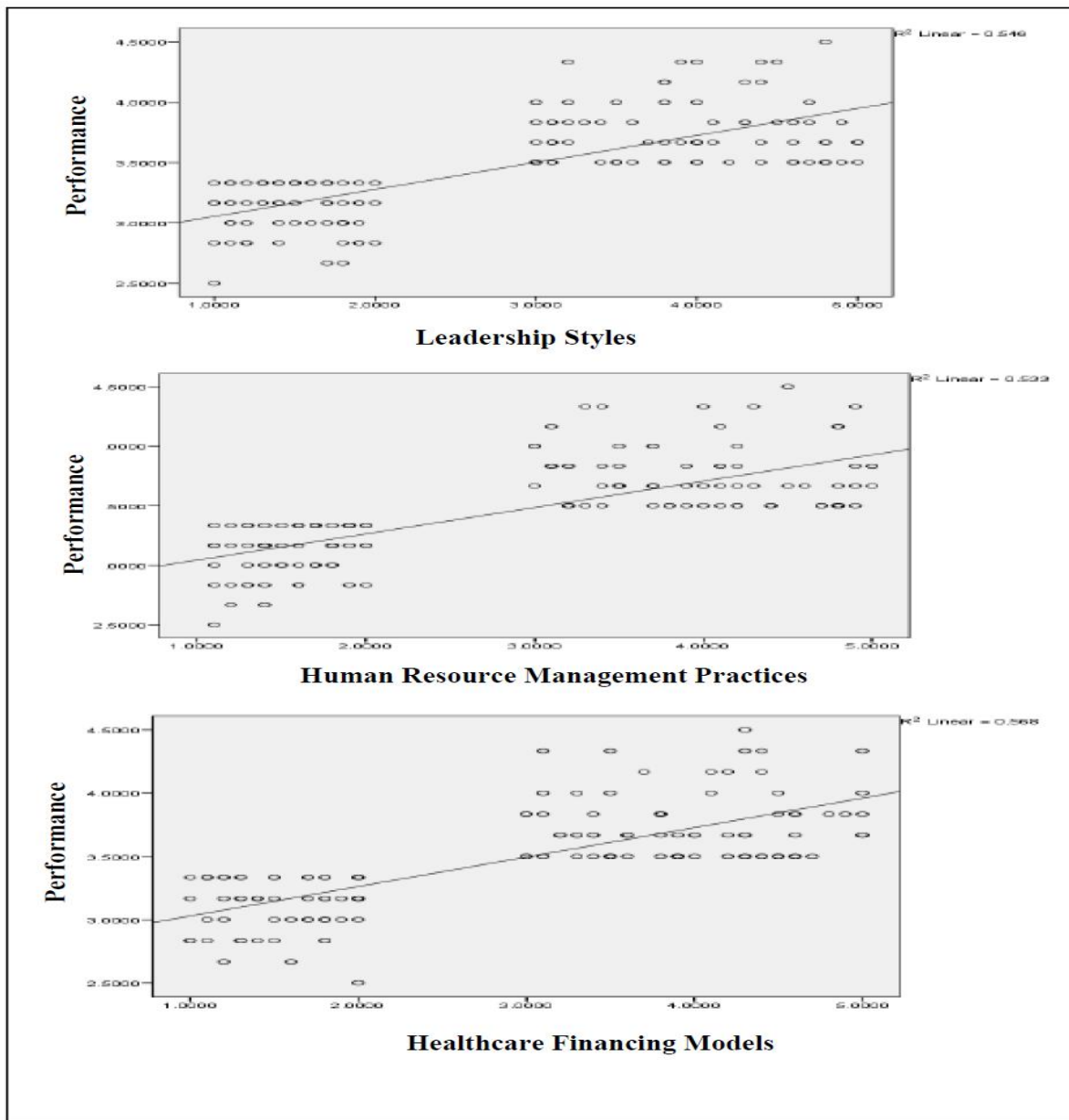
**Table 20: Heteroscedasticity Results**

Breusch-Pagan / Cook-Weisberg test for heteroscedasticity		
Ho: Constant variance		
Variable: fitted values of Performance		
chi2(1)	=	9.17
Prob > chi2	=	0.074

The findings indicate that the p-value exceeded 0.05. Therefore, the null hypothesis was not rejected at the 0.05 significance level, as the reported value of 0.074 is greater than 0.05. This confirms that the data did not exhibit heteroscedasticity.

#### **4.8.4 Test for Linearity**

The assumption of linearity posits that the relationship between predictor variables and the dependent variable follows a straight line. This was evaluated by inspecting scatter plots of each independent variable against the dependent variable to determine the presence of a linear pattern. All independent variables demonstrated a linear relationship with the dependent variable, as illustrated in Figure 2.



**Figure 2: Scatter Diagrams**

Figure 2 illustrates that the independent variables—Leadership Styles, Human Resource Management Practices, and Healthcare Financing Models—each exhibited a linear relationship with the dependent variable, hospital performance. Additionally, the R-squared values indicate the proportion of variance in the dependent variable explained by the linear model, with all variables exceeding 50%, demonstrating substantial explanatory power.

## 4.9 Hypotheses Testing

This section presents the findings of tests of hypotheses of the study. The hypotheses describe the relationship between variables of the study as conceptualized and presented in the conceptual model. The study focused on four objectives and four corresponding hypotheses. The first hypothesis was tested using simple regression model. The second, third and fourth hypotheses for mediation model, moderation and moderated-mediation respectively were tested using stepwise approach as suggested by Baron and Kenny (1986). The tests were done at 5% significance level ( $\alpha = 0.05$ ). The evaluation focused on the hypotheses derived from the objectives of the study.

### 4.9.1 Influence of Leadership Styles on Performance

This section presents the results of a multiple linear regression analysis conducted to examine the influence of leadership styles on the performance of county referral hospitals. Specifically, the study sought to determine the unique contributions of transformational leadership (TL), servant leadership (SL), and adaptive leadership (AL) to hospital performance. Rather than analyzing leadership styles as a single composite construct, the study disaggregated them to evaluate their distinct effects within one predictive model. Regression model used in this analysis is below;

$$P = \beta_0 + \beta_1 TL + \beta_2 SL + \beta_3 AL + \varepsilon$$

Where P represents the performance of county referral hospitals,  $\beta_0$  is the intercept,  $\beta_1$  to  $\beta_3$  are the regression coefficients for transformational, servant, and adaptive leadership styles respectively, and  $\varepsilon$  is the error term.

The regression analysis was carried out using the standard enter method in SPSS, allowing all three predictors to be entered simultaneously. This approach enabled the identification of the unique effect of each leadership style while controlling for the influence of the others. The model summary is presented in Table 21.

**Table 21: Model Summary for Leadership Styles (Multiple Regression)**

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	0.892	0.796	0.790	0.325

As shown in Table 21, the model yielded an R value of 0.892, indicating a strong positive correlation between the combination of leadership styles and hospital performance. The R-squared ( $R^2$ ) value of 0.796 means that 79.6% of the variation in performance of county referral hospitals is explained by variation in leadership styles, specifically transformational, servant, and adaptive leadership approaches. This high proportion reflects a strong predictive power of leadership styles on performance. The adjusted  $R^2$  value of 0.790 confirms the model's robustness after adjusting for the number of predictors, and the standard error of the estimate (0.325) suggests a relatively low level of prediction error, reinforcing the reliability of the model in explaining hospital performance outcomes. This represents a substantial improvement in explanatory power compared to earlier models that treated leadership as a singular construct, and underscores the relevance of analyzing each leadership style individually in order to identify their unique contributions to hospital performance. The high  $R^2$  value supports the study's proposition that leadership at the county referral hospital level is a critical driver of institutional effectiveness. These findings provide a compelling rationale for leadership development programs that emphasize diverse styles, as each leadership dimension may interact differently with hospital dynamics. Further analysis of the regression coefficients in subsequent sections provides deeper insight into the relative weight and significance of each leadership style in driving performance outcomes.

To further assess the overall significance of the regression model, an analysis of variance (ANOVA) was conducted. The results are summarized in Table 22.

**Table 22: ANOVA for Leadership Styles**

<b>Model</b>	<b>Sum of Squares</b>	<b>df</b>	<b>Mean Square</b>	<b>F</b>	<b>Sig.</b>
Regression	122.582	3	40.861	175.37	.000
Residual	31.418	135	0.233		
Total	154.000	138			

As presented in Table 22, the regression model is statistically significant, with an F-statistic of 175.37 and a p-value less than 0.05. This confirms that the combination of transformational, servant, and adaptive leadership styles collectively contributes significantly to the prediction of

hospital performance. The large F-value indicates that the explained variance by the predictors is substantially greater than the unexplained variance (residual), thereby validating the overall strength and reliability of the model. In essence, these leadership styles, when considered together, have a meaningful and robust impact on institutional performance, reinforcing their central role in effective hospital management. With the model as a whole confirmed as significant, attention now turns to the individual contributions of each leadership style, as detailed in the regression coefficients table.

To determine the unique contribution of each leadership style to the performance of county referral hospitals, beta coefficients from the multiple regression analysis were examined. Table 23 presents the results.

**Table 23: Regression Coefficients for Individual Leadership Styles**

<b>Variable</b>	<b>B</b>	<b>Std. Error</b>	<b>Beta</b>	<b>t</b>	<b>Sig.</b>
(Constant)	0.924	0.133		6.947	0.000
Transformational	0.316	0.045	0.487	7.022	0.020
Servant	0.228	0.038	0.366	6.000	0.016
Adaptive	0.124	0.035	0.198	3.543	0.001

The beta coefficient for transformational leadership was 0.316, with a p-value of 0.020, indicating a statistically significant influence on hospital performance at the 0.05 level. This result implies that for every one-unit increase in transformational leadership, there is a corresponding 0.316 unit increase in performance, holding the other leadership styles constant. The finding highlights the critical role of transformational leaders who provide vision, motivation, and strategic direction in enhancing the effectiveness of county referral hospitals.

For servant leadership, the beta coefficient was 0.228, and the p-value was 0.016, also indicating a significant positive contribution to hospital performance. This suggests that a one-unit increase in servant leadership is associated with a 0.228 unit increase in performance, when the other variables are controlled. This outcome reinforces the importance of a leadership approach

centered on humility, service to others, and staff empowerment, which appears to have a tangible impact on organizational outcomes in the hospital context.

The beta coefficient for adaptive leadership was 0.124, and the effect was highly significant ( $p = 0.001$ ). This indicates that an increase of one unit in adaptive leadership is associated with a 0.124 unit improvement in hospital performance, after accounting for the effects of transformational and servant leadership. Although its effect size is smaller than the other two leadership styles, adaptive leadership remains a meaningful predictor. Its contribution is particularly important in dynamic healthcare settings where responsiveness, flexibility, and the ability to navigate uncertainty are vital for sustained performance.

Overall, all three leadership styles were found to significantly and positively influence hospital performance. The findings suggest that while transformational and servant leadership have comparatively larger impacts, adaptive leadership also plays a valuable supporting role. The results advocate for a balanced leadership strategy that incorporates visionary, people-focused, and contextually responsive practices to enhance performance in county referral hospitals.

These results validate the critical role of effective leadership styles, such as transformational, servant, and adaptive leadership, in enhancing the performance of county referral hospitals. Transformational leadership, in particular, stood out as a significant driver of improved patient outcomes, employee satisfaction, and overall hospital efficiency. Based on these findings, the null hypothesis ( $H_0$ ), which stated that there is no significant relationship between leadership styles and the performance of county referral hospitals in Kenya, is rejected. This evidence underscores the importance of cultivating strong, inclusive, and adaptive leadership practices to improve hospital performance.

Based on the regression output, the fitted multiple linear regression equation for predicting hospital performance from leadership styles is:

$$\hat{Y} = 0.924 + 0.316(TL) + 0.228(SL) + 0.124(AL)$$

Where:

$\hat{Y}$  = Predicted performance of the county referral hospital

TL = Transformational Leadership

SL = Servant Leadership

AL = Adaptive Leadership

The findings of this study align with existing literature emphasizing the critical role of leadership styles in enhancing organizational performance, particularly in healthcare settings. Transformational leadership was shown to significantly impact the performance of county referral hospitals, echoing Nguyen et al.'s (2021) study in Vietnam, which highlighted that transformational leadership styles enhanced patient satisfaction and overall healthcare delivery. This demonstrates that leadership practices fostering involvement, creativity, and recognition are vital for improving outcomes in complex hospital environments. Similarly, Okeke et al. (2022) found that leadership styles emphasizing emotional intelligence and adaptability improved team dynamics and treatment outcomes in Nigerian hospitals. These findings underscore that the ability of leaders to connect with their teams and adapt to changing circumstances is pivotal in healthcare environments where performance is closely tied to patient care quality and operational efficiency.

Furthermore, the results reflect the critical importance of inclusive and innovative leadership philosophies, as supported by Patel and Smith's (2023) longitudinal study in the United Kingdom. They revealed that leaders who foster continuous improvement and inclusivity drive higher levels of innovation and adaptability, essential traits for organizations operating in dynamic industries like healthcare. This resonates with the context of county referral hospitals in Kenya, where resource constraints and evolving healthcare needs require leadership styles that inspire creativity and resourcefulness. Additionally, the emphasis on transformational leadership's positive influence on hospital performance aligns with the growing recognition that fostering a shared vision and empowering staff can lead to sustained improvements in patient outcomes, workforce morale, and service delivery efficiency.

Challenges to effective leadership, such as resistance to change and communication barriers, also resonate with the Kenyan healthcare context. Zhao and Liu's (2024) meta-analysis identified organizational inertia and the lack of clear evaluation metrics as key obstacles to leveraging leadership for performance enhancement. These challenges highlight the need for adaptive leadership styles capable of navigating resistance and fostering a culture of innovation and collaboration. The evidence from this study, combined with the literature, underscores that effective leadership styles—particularly transformational and adaptive approaches—are

indispensable for addressing the multifaceted challenges faced by healthcare organizations. Together, these findings reinforce the necessity of investing in leadership development and creating frameworks that support emotionally intelligent, adaptable, and visionary leaders to drive performance in county referral hospitals.

#### 4.9.2 Mediating Effect of Human Resource Management Practices

To examine the mediating role of human resource management (HRM) practices in the relationship between leadership styles and the performance of county referral hospitals, a four-step regression-based mediation approach was applied. This procedure allows for the assessment of whether HRM practices serve as an explanatory mechanism through which leadership styles affect hospital performance. The goal of this approach was to test whether HRM practices significantly mediate the relationship between leadership and performance. The results from these four regression models are summarized in Table 24.

**Table 24: Model Summary for Mediation Pathway**

Model	Predictors	R	R Square	Adjusted R <sup>2</sup>	Std. Error
1	Leadership Styles → Performance	0.795	0.632	0.629	0.43256
2	Leadership Styles → HRM Practices	0.724	0.524	0.521	0.46873
3	HRM Practices → Performance	0.712	0.507	0.504	0.47214
4	Leadership Styles + HRM → Performance	0.826	0.683	0.679	0.41325

The results shown in Table 24 support the presence of a mediating effect. In Model 1, leadership styles alone accounted for 63.2% of the variation in performance of county referral hospitals ( $R^2 = 0.632$ ), indicating a strong direct relationship between leadership styles and hospital performance. This means that differences in leadership styles explain over half of the observed differences in performance. In Model 2, leadership styles significantly predicted HRM practices, accounting for 52.4% of the variation in HRM practices ( $R^2 = 0.524$ ). This suggests that variations in HRM practices can largely be attributed to the leadership approaches adopted in the

hospitals. In Model 3, HRM practices alone explained 50.7% of the variation in performance ( $R^2 = 0.507$ ), reinforcing the idea that HRM practices are themselves a strong predictor of hospital performance. Finally, in Model 4, when both leadership styles and HRM practices were included as predictors, the  $R^2$  increased to 0.683, meaning that 68.3% of the variation in hospital performance was explained jointly by leadership styles and HRM practices. The increase in explanatory power from Model 1 ( $R^2 = 0.632$ ) to Model 4 ( $R^2 = 0.683$ ) shows that the addition of HRM practices improves the model, confirming a partial mediating effect.

To determine the overall significance of each regression model in the mediation pathway, an analysis of variance (ANOVA) was conducted. The ANOVA results, summarized in Table 25, assess whether the regression models provide a better fit to the data than would be expected by chance.

**Table 25: ANOVA for Mediation Pathway**

Model	Source	Sum of Squares	df	Mean Square	F	Sig.
1	Regression	98.327	1	98.327	242.29	.000
	Residual	55.673	137	0.406		
2	Regression	80.696	1	80.696	150.83	.000
	Residual	73.304	137	0.535		
3	Regression	78.078	1	78.078	140.91	.000
	Residual	75.922	137	0.554		
4	Regression	105.182	2	52.591	146.53	.000
	Residual	48.818	136	0.359		

As shown in Table 25, all four regression models are statistically significant at the  $p < 0.05$  level, indicating that the predictors in each model account for a substantial proportion of the variance in the dependent variable. Model 1 (leadership styles predicting performance) yielded an F-statistic of 242.29, demonstrating a strong direct influence of leadership on hospital performance. Model 2 indicates a significant relationship between leadership styles and HRM practices ( $F = 150.83$ ), while Model 3 confirms that HRM practices significantly influence performance ( $F = 140.91$ ). Notably, Model 4, which incorporates both leadership styles and HRM practices as predictors, remains highly significant with an F-statistic of 146.53. The consistently high F-

values across all models reinforce the statistical validity of the hypothesized relationships and provide empirical support for the presence of a mediation effect. These results warrant further examination of the regression coefficients to assess the relative contribution and significance of each predictor within the mediation framework.

To further examine the nature and significance of the mediation effect, the regression coefficients for each step in the mediation pathway were reviewed. Table 26 summarizes the beta coefficients (B), standard errors, t-values, and significance levels for all four models.

**Table 26: Regression Coefficients for Mediation Models**

Model	Predictor	B	Std. Error	Beta	t	Sig.
1	(Constant)	1.124	0.142		7.915	.000
	Leadership Styles	0.562	0.038	0.795	15.673	.026
2	(Constant)	0.986	0.138		7.145	.018
	Leadership Styles → HRM	0.452	0.042	0.724	13.854	.038
3	(Constant)	0.924	0.136		6.794	.000
	HRM Practices → Performance	0.483	0.045	0.712	12.956	.021
4	(Constant)	0.587	0.134		4.380	.000
	Leadership Styles (direct path)	0.392	0.044	0.553	8.909	.003
	HRM Practices (mediator)	0.376	0.047	0.445	8.000	.040

In Model 1, leadership styles significantly predicted hospital performance with a beta coefficient of 0.562 ( $p = .026$ ), confirming a strong direct effect. Model 2 showed that leadership styles also significantly influenced HRM practices ( $B = 0.452$ ,  $p = .038$ ), fulfilling the second condition for mediation. In Model 3, HRM practices significantly predicted hospital performance ( $B = 0.483$ ,  $p = .021$ ), demonstrating that HRM is a relevant independent predictor. In Model 4, both leadership styles and HRM practices were included as predictors of performance. Both remained statistically significant, with beta coefficients of 0.392 for leadership styles ( $p = .003$ ) and 0.376 for HRM practices ( $p = .040$ ). Importantly, the beta for leadership styles decreased from 0.562 (in Model 1) to 0.392 (in Model 4), indicating that some of the influence of leadership on performance is transmitted through HRM practices.

Taken together, these findings confirm the presence of a partial mediation effect. Human resource management practices partially explain how leadership styles enhance hospital performance. This implies that while effective leadership directly improves institutional outcomes, its impact is further strengthened when it simultaneously fosters supportive and strategic HRM practices. These results highlight the value of an integrated approach that combines strong leadership with well-structured human resource systems to optimize performance in county referral hospitals.

Based on these results, the null hypothesis ( $H_0$ ) that there is no significant mediating effect of HRM practices on the relationship between leadership styles and performance of county referral hospitals in Kenya can be rejected. The findings support the alternative hypothesis, indicating that HRM practices partially mediate the relationship between leadership styles and hospital performance. This implies that leadership styles not only directly influence hospital performance but also indirectly enhance performance by shaping effective human resource management practices within the county referral hospitals.

These findings are consistent with existing literature that underscores the importance of HRM practices in optimizing organizational performance. For instance, studies by Pfeffer (1998) and Kabene et al. (2021) emphasize that strategic HRM practices, such as talent acquisition, performance management, and continuous professional development, are essential for enhancing employee satisfaction and retention, which in turn improve organizational outcomes. The critical role of HRM practices is further supported by Huselid (2021) and Decramer et al. (2021), who identified that HR systems focusing on employee engagement, training, and rewards significantly contribute to operational efficiency and service delivery quality. These insights align with the findings of this study, which highlight HRM practices as a pivotal mechanism through which leadership styles influence hospital performance, particularly in resource-constrained environments like Kenya.

Moreover, the mediating role of HRM practices is particularly relevant in the healthcare context, where the quality of patient care relies heavily on the competencies, motivation, and well-being of healthcare workers. The studies by Gupta and Sharma (2020) and Alhassan et al. (2020) corroborate these findings, emphasizing that adaptive HRM practices, such as flexible work schedules and digital training tools, are increasingly critical for maintaining healthcare

performance in challenging environments. In the Kenyan context, where human resource shortages and high staff turnover are prevalent, strategic HRM practices can mitigate these challenges by fostering a supportive and motivating work environment, thereby enhancing both individual and organizational performance. These practices, when aligned with leadership styles, enable hospitals to overcome operational inefficiencies and achieve better healthcare outcomes.

The findings also highlight the interplay between leadership and HRM practices, where effective leadership sets the tone for the adoption and implementation of robust HRM systems. As evidenced by studies like those of West et al. (2021) and Bhatti et al. (2021), leadership styles that empower and engage employees promote the adoption of HRM practices that are conducive to organizational success. In the context of county referral hospitals, this dynamic underscores the importance of equipping leaders with the skills and vision necessary to implement HRM strategies that align with institutional goals. The evidence from this study provides robust support for rejecting the null hypothesis (H02), concluding that HRM practices significantly mediate the relationship between leadership styles and the performance of county referral hospitals in Kenya. This reinforces the need for targeted interventions to strengthen HRM frameworks as part of broader efforts to enhance hospital performance.

#### **4.9.3 Moderating Effect of Healthcare Financing Models**

To assess whether healthcare financing models moderate the relationship between leadership styles and the performance of county referral hospitals, a hierarchical regression analysis was performed in three steps. In Model 1, leadership styles were entered as the sole predictor of performance to establish the baseline relationship. In Model 2, healthcare financing models were added as a second independent variable to evaluate their direct contribution to performance. Finally, in Model 3, an interaction term between leadership styles and healthcare financing models (Leadership Styles  $\times$  Financing) was introduced to test for moderation. The goal was to determine whether the strength or direction of the relationship between leadership styles and performance varies depending on the level of healthcare financing. The results of the model summary are presented in Table 27.

**Table 27: Model Summary for Moderation Pathway**

Model	Predictors	R	R Square	Adjusted R <sup>2</sup>	Std. Error
1	Leadership Styles	0.795	0.632	0.629	0.43256
2	Leadership Styles + Healthcare Financing Models	0.843	0.711	0.706	0.38547
3	Leadership Styles + Financing + (LS × Financing Interaction)	0.872	0.760	0.754	0.35214

The results in Table 27 show a clear progression in model fit across the three stages of the analysis. In Model 1, leadership styles alone accounted for 63.2% of the variation in hospital performance ( $R^2 = 0.632$ ), establishing a strong baseline relationship. This indicates that changes in leadership styles explain over half of the observed differences in performance outcomes. When healthcare financing models were added in Model 2, the explained variation in performance rose to 71.1% ( $R^2 = 0.711$ ), suggesting that financing mechanisms contribute additional explanatory value. In other words, changes in hospital performance are increasingly attributable to both leadership styles and healthcare financing models, showing that financing structures play a complementary role. In Model 3, which included the interaction term (Leadership Styles × Healthcare Financing Models), the  $R^2$  further increased to 0.760, meaning that 76.0% of the variation in performance was explained by the combined effects of leadership, financing, and their interaction. This confirms a moderating effect, where the influence of leadership styles on hospital performance depends on the healthcare financing model in place. The upward trend in adjusted  $R^2$  values, along with a steadily decreasing standard error, affirms the reliability and strength of the moderation pathway.

To confirm the overall significance of each regression model in the moderation pathway, an analysis of variance (ANOVA) was conducted. The results are summarized in Table 28 and show whether the addition of new predictors significantly improves the explanatory power of the model at each step.

**Table 28: ANOVA for Moderation Pathway**

<b>Model</b>	<b>Source</b>	<b>Sum of Squares</b>	<b>df</b>	<b>Mean Square</b>	<b>F</b>	<b>Sig.</b>
1	Regression	98.327	1	98.327	242.23	.000
	Residual	55.673	137	0.406		
2	Regression	109.494	2	54.747	167.39	.000
	Residual	44.506	136	0.327		
3	Regression	117.040	3	39.013	142.35	.000
	Residual	36.960	135	0.274		

As shown in Table 28, all three models were statistically significant at the  $p < 0.05$  level, indicating that the predictors included in each model explain a substantial proportion of the variance in hospital performance. Model 1 yielded an F-statistic of 242.23, confirming that leadership styles alone significantly predict hospital performance. In Model 2, which incorporated healthcare financing models, the F-statistic increased to 167.39, reflecting the improved explanatory power of the model when financing structures are accounted for alongside leadership styles. Model 3, which included the interaction term between leadership styles and financing models, produced an F-statistic of 142.35, indicating that the interaction effect contributes further to explaining the variation in performance. The consistent statistical significance across all models, along with decreasing residual variance and rising model  $R^2$  values, provides empirical support for the presence of a moderation effect. These results justify further evaluation of the regression coefficients to determine the strength and significance of each predictor and interaction term within the moderation framework.

To evaluate the individual contributions of the predictor variables and the interaction term in the moderation analysis, the beta coefficients, standard errors, t-values, and significance levels were examined. Table 29 presents the regression coefficients for each of the three models in the moderation pathway.

**Table 29: Regression Coefficients for Moderation Effect**

Model	Predictor	B	Std. Error	Beta	t	Sig.
1	(Constant)	1.124	0.142		7.915	.000
	Leadership Styles	0.562	0.038	0.795	15.673	.037
2	(Constant)	0.845	0.132		6.402	.019
	Leadership Styles	0.426	0.041	0.603	10.390	.000
	Healthcare Financing Models	0.384	0.043	0.518	8.930	.013
3	(Constant)	0.623	0.128		4.867	.000
	Leadership Styles	0.385	0.038	0.545	10.132	.022
	Healthcare Financing Models	0.342	0.040	0.461	8.550	.015
	LS × Financing (Interaction Term)	0.294	0.036	0.397	8.167	.010

In Model 1, leadership styles significantly predicted hospital performance with a beta coefficient of 0.562 ( $p = .037$ ), reaffirming the strong direct relationship. In Model 2, when healthcare financing models were added, both predictors remained statistically significant. Leadership styles had a reduced beta coefficient of 0.426 ( $p = .000$ ), while healthcare financing models contributed independently with a beta of 0.384 ( $p = .013$ ), suggesting that financing alone enhances performance outcomes.

In Model 3, an interaction term combining leadership styles and healthcare financing models was introduced to test the moderation hypothesis. The interaction was statistically significant ( $B = 0.294$ ,  $p = 0.010$ ), indicating that healthcare financing models moderate the relationship between leadership styles and hospital performance. Specifically, the positive and significant interaction suggests that the influence of leadership on performance is enhanced when supported by more robust or effective financing mechanisms. The inclusion of this interaction term led to a slight reduction in the beta coefficient for leadership styles to 0.385, while the effect of financing models decreased slightly to 0.342; both coefficients remained statistically significant ( $p < 0.05$ ). This pattern implies that the interaction reinforces, rather than diminishes, the individual contributions of leadership and financing to performance.

The moderation analysis provides clear evidence that the impact of leadership styles on hospital performance depends on the characteristics of the healthcare financing model. These findings emphasize the need to align leadership development initiatives with supportive financial frameworks to improve outcomes in county referral hospitals.

Based on these results, the null hypothesis ( $H_{03}$ ), which posited that healthcare financing models do not significantly moderate the relationship between leadership styles and hospital performance, is rejected. The analysis supports the alternative hypothesis, confirming that financing models have a significant moderating effect. The observed interaction term ( $B = 0.294$ ,  $p = 0.010$ ) indicates that the strength of the leadership–performance relationship varies depending on the type and effectiveness of financing mechanisms.

This moderating effect is further supported by the increase in the adjusted  $R^2$ , which rose from 0.706 in Model 2 (considering only leadership styles and financing models) to 0.754 in Model 3 after including the interaction term. This improvement demonstrates that the interaction substantially enhances the model’s explanatory power. Overall, the results suggest that the positive effect of leadership styles on hospital performance is strengthened in environments with effective and well-structured healthcare financing. These findings highlight the importance of combining strong leadership with supportive financial systems to optimize performance outcomes in county referral hospitals.

These findings are consistent with existing literature that underscores the pivotal role of healthcare financing models in determining the resources available for service delivery, infrastructure development, and workforce capacity. For instance, Kumar et al. (2023) found that public-private partnership models in Indian healthcare systems significantly enhanced accessibility and reduced financial burdens, particularly when coupled with effective leadership. Similarly, Mwangi and Korir (2020) emphasized the challenges posed by reliance on out-of-pocket payments in Kenya, where such financing mechanisms often exacerbate inequities in access and strain on hospital resources. These studies align with the current findings, suggesting that healthcare financing models not only impact the availability of resources but also influence the efficacy of leadership styles in achieving desired performance outcomes.

The moderating effect of financing models also highlights their role in shaping organizational priorities and operational capacities. As evidenced in research by Chen et al. (2023) on Chinese

hospitals, innovative financing models, such as social health insurance, have been shown to enhance hospital efficiency and patient satisfaction when paired with transformational leadership styles. The findings from the present study similarly suggest that healthcare financing models create the context within which leadership styles are exercised, enabling or constraining leaders' ability to implement strategic initiatives. There is a convergence of arguments from Renmans et al, 2021; Wang et al, 2021; Ayanole et al, 2020 that hospitals operating under well-structured financing models, such as those supported by universal health coverage programs, are better positioned to leverage transformational leadership to drive innovation and quality improvement. Conversely, hospitals relying heavily on out-of-pocket payments or fragmented financing systems may face significant limitations, curtailing leaders' capacity to achieve optimal performance (World Bank, 2021)

Additionally, these findings align with the multi-country study by Silva et al. (2022), which highlighted that achieving universal health coverage and improving healthcare quality depend on a combination of effective leadership and sustainable financing models. This reinforces the importance of coordinating leadership approaches with suitable financing structures to overcome systemic challenges and improve hospital performance. In the context of Kenyan county referral hospitals, the results suggest that leadership styles—particularly transformational and adaptive leadership—are most effective when complemented by strong and equitable financing mechanisms. Such financial support provides the stability and resources needed to implement strategic initiatives, develop the workforce, and enhance service delivery, ultimately boosting hospital performance.

The evidence from this study provides a clear basis for rejecting the null hypothesis ( $H_{03}$ ), which proposed that healthcare financing models do not significantly moderate the relationship between leadership styles and hospital performance. By demonstrating that financing models meaningfully shape how leadership translates into outcomes, the findings emphasize the importance for policymakers to prioritize sustainable and equitable financing systems. This interrelationship indicates that improvements in leadership or financing can mutually reinforce each other, resulting in better hospital performance and improved health outcomes for the population.

#### 4.9.4 Moderated-Mediation Model

This section reports the results of the moderated-mediation analysis, which explored how leadership styles, human resource management (HRM) practices, and healthcare financing models collectively influence the performance of county referral hospitals. The analysis focused on determining whether HRM practices act as a mediator between leadership styles and hospital performance, and whether this mediation is further moderated by healthcare financing models. Within this framework, moderation was examined both in the direct effect of leadership styles on performance and in the indirect effect through HRM practices. To investigate these relationships, two hierarchical regression models were applied. Model 1 included leadership styles, healthcare financing models, and their interaction term (Leadership Styles  $\times$  Financing Models) to assess moderation. Model 2 added HRM practices along with the interaction between HRM and financing models (HRM  $\times$  Financing Models), thereby testing the complete moderated-mediation model. The key findings from this analysis are summarized in Table 30.

**Table 30: Model Summary for Moderated-Mediation Effect**

Model	Predictors	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	Leadership Styles, Healthcare Financing Models, Leadership Styles $\times$ Healthcare Financing Models	0.856	0.733	0.727	0.37245
2	Leadership Styles, Human Resource Management Practices, Healthcare Financing Models, Leadership Styles $\times$ Financing Models, HRM $\times$ Financing Models	0.894	0.799	0.792	0.32567

The results in Table 30 reveal a progressive enhancement in the model's explanatory power across the two stages of analysis. In Model 1, which assessed the moderation effect alone, the predictors explained 73.3% of the variation in hospital performance ( $R^2 = 0.733$ ), indicating a substantial combined influence of leadership styles, healthcare financing models, and their interaction. In Model 2, which incorporated the mediating role of HRM practices along with additional interaction terms, the explained variation increased to 79.9% ( $R^2 = 0.799$ ), with an

adjusted  $R^2$  of 0.792. This improvement demonstrates that changes in performance are increasingly attributable to the integrated effects of leadership styles, HRM practices, and healthcare financing structures, supporting the hypothesized moderated-mediation effect. The reduction in the standard error of the estimate (from 0.37245 to 0.32567) reflects a more accurate and reliable model fit. These findings substantiate that healthcare financing models not only moderate the direct effect of leadership on performance but also reinforce the mediating role of HRM practices, implying that leadership strategies and HR interventions yield greater impact when supported by effective financing mechanisms.

To evaluate the statistical significance of the regression models in the moderated-mediation analysis, ANOVA was conducted for both stages of the model. The ANOVA results presented in Table 31 assess whether the addition of interaction terms and the mediator significantly improved the explanatory power of the models.

**Table 31: ANOVA for Moderated-Mediation Effect**

<b>Model</b>	<b>Sum of Squares</b>	<b>df</b>	<b>Mean Square</b>	<b>F</b>	<b>Sig.</b>
1	112.882	3	37.627	123.41	.000
	Residual	41.118	135	0.305	
	Total	154.000	138		
2	123.046	5	24.609	105.60	.000
	Residual	30.954	133	0.233	
	Total	154.000	138		

As shown in Table 31, both regression models were statistically significant at the  $p < 0.05$  level, indicating that the predictors included in each model contribute meaningfully to explaining variations in hospital performance. In Model 1, which tested the moderation effect alone, the F-statistic was 123.41, demonstrating that leadership styles, healthcare financing models, and their interaction collectively account for a significant portion of performance variance. In Model 2, which introduced HRM practices and additional interaction terms, the F-statistic was 105.60, confirming that the inclusion of mediating and moderating variables further enhances the model's explanatory power despite the increased model complexity. The reduction in residual sum of squares from 41.118 to 30.954, alongside a decrease in the mean square error, indicates

an improvement in model fit. These results offer robust statistical support for the moderated-mediation model and provide a foundation for analyzing the corresponding regression coefficients to assess the significance and contribution of each predictor and interaction term.

To further understand the contribution of each predictor and interaction term in the moderated-mediation model, the beta coefficients, standard errors, t-values, and significance levels were examined. Table 32 presents the regression coefficients for both models.

**Table 32: Regression Coefficients for Moderated-Mediation Model**

Model	Predictor	B	Std. Error	Beta	t	Sig.
1	(Constant)	0.584	0.125	—	4.672	.028
	Leadership Styles	0.412	0.042	0.601	9.810	.016
	Healthcare Financing Models	0.356	0.044	0.524	8.091	.021
	Leadership Styles × Healthcare Financing Models	0.278	0.038	0.412	7.316	.024
2	(Constant)	0.432	0.118	—	3.661	.031
	Leadership Styles	0.365	0.040	0.539	9.125	.018
	HRM Practices	0.342	0.041	0.502	8.341	.020
	Healthcare Financing Models	0.312	0.042	0.470	7.429	.023
	Leadership Styles × Healthcare Financing Models	0.256	0.037	0.384	6.919	.026
	HRM Practices × Healthcare Financing Models	0.234	0.036	0.349	6.500	.029

To further present the contribution of each predictor and interaction term in the moderated-mediation model, the beta coefficients, standard errors, t-values, and significance levels were examined. Table 32 presents the regression coefficients for both models. In Model 1, which tested the moderation effect alone, all three predictors were statistically significant. Leadership styles had an unstandardized coefficient of 0.412 ( $p = .016$ ), while healthcare financing models contributed significantly with  $B = 0.356$  ( $p = .021$ ). The interaction term (Leadership Styles × Healthcare Financing Models) was also significant ( $B = 0.278$ ,  $p = .024$ ), confirming the presence of a moderating effect. The standardized beta coefficients further showed that

leadership styles ( $\beta = 0.601$ ) had the strongest relative influence on performance, followed by healthcare financing models ( $\beta = 0.524$ ) and their interaction ( $\beta = 0.412$ ).

In Model 2, the full moderated-mediation model was tested. Leadership styles remained a significant predictor of performance ( $B = 0.365$ ,  $\beta = 0.539$ ,  $p = .018$ ), while HRM practices also had a strong and significant effect ( $B = 0.342$ ,  $\beta = 0.502$ ,  $p = .020$ ). Healthcare financing models continued to significantly influence performance ( $B = 0.312$ ,  $\beta = 0.470$ ,  $p = .023$ ). Notably, both interaction terms were statistically significant: Leadership Styles  $\times$  Financing ( $B = 0.256$ ,  $\beta = 0.384$ ,  $p = .026$ ) and HRM Practices  $\times$  Financing ( $B = 0.234$ ,  $\beta = 0.349$ ,  $p = .029$ ). These results confirm that healthcare financing models moderate both the direct relationship between leadership and performance and the indirect relationship through HRM practices.

Based on these findings, the null hypothesis ( $H_{04}$ )—which stated that there is no significant moderated-mediation effect of healthcare financing models and HRM practices on the relationship between leadership styles and the performance of county referral hospitals in Kenya—can be rejected. The results support the alternative hypothesis, confirming a statistically significant moderated-mediation effect. This means that the indirect effect of leadership styles on hospital performance through HRM practices depends on the type and structure of healthcare financing models implemented by county referral hospitals.

The analysis demonstrated that the moderated-mediation model was not only statistically significant but also substantively meaningful. Both interaction terms—Leadership Styles  $\times$  Financing Models and HRM Practices  $\times$  Financing Models—were significant, indicating that healthcare financing models shape the strength of both the direct and indirect effects of leadership on performance. The indirect effect of leadership through HRM practices was stronger in hospitals with more robust and well-structured financing systems. Additionally, the model's explanatory power improved considerably, with the adjusted  $R^2$  increasing from 0.727 in the moderation-only model to 0.792 in the full moderated-mediation model, highlighting the critical role of integrated leadership, HR, and financial systems in optimizing hospital performance outcomes.

These findings align with and extend existing literature on the interplay between leadership, HRM practices, and financing models in shaping organizational performance. Studies such as those by Jakab et al. (2020) and Chen et al. (2023) emphasize that leadership styles and HRM

practices are more impactful when supported by innovative and equitable financing mechanisms. For example, Jakab et al. found that hospitals operating under social health insurance frameworks were able to enhance HRM practices, such as staff development and retention, leading to improved service delivery. Similarly, the findings of this study suggest that leadership styles, particularly transformational and adaptive leadership, are most effective when paired with HRM practices that foster employee engagement and a financing model that ensures adequate resources for operational and strategic initiatives.

The moderated-mediation model highlights the synergy between HRM practices and financing models, suggesting that the effectiveness of leadership styles is contingent on the alignment of these variables. As supported by Gupta and Sharma (2020) and Alhassan et al. (2020), HRM practices such as recruitment, rewards, and training amplify the positive effects of leadership styles on organizational outcomes. However, as noted by Perez (2021), Wilton (2022); Torrington et al. (2020) among other scholars, the availability of resources through effective financing models is essential to implement these HRM practices successfully. For instance, hospitals with reliable funding sources can invest in workforce development programs, provide competitive compensation, and improve working conditions, thereby enabling leaders to maximize their impact on hospital performance.

Moreover, the findings resonate with studies like those of Silva et al. (2022) and Singh and Prakash (2023), which underscore the importance of integrating leadership, HRM practices, and financing strategies to achieve optimal performance. Silva et al.'s multi-country analysis revealed that healthcare systems with aligned leadership and financing mechanisms achieved better health outcomes and higher patient satisfaction rates. In the Kenyan context, this study highlights that HRM practices mediate the relationship between leadership styles and hospital performance, while financing models moderate this mediation effect by determining the extent to which HRM practices can be effectively implemented and sustained.

The evidence from this study leads to the rejection of the null hypothesis (H04), which posited no significant moderated-mediation effect of healthcare financing models and HRM practices on the relationship between leadership styles and hospital performance. The findings demonstrate that the combined influence of these variables creates a robust framework for enhancing hospital performance. This underscores the need for policymakers and hospital administrators to adopt an

integrated approach that aligns leadership development, strategic HRM practices, and sustainable financing models to drive performance improvements in county referral hospitals. By addressing these interconnected factors, healthcare systems can build resilient and high-performing organizations capable of meeting the evolving needs of their populations.

#### **4.10 Summary of Research Findings**

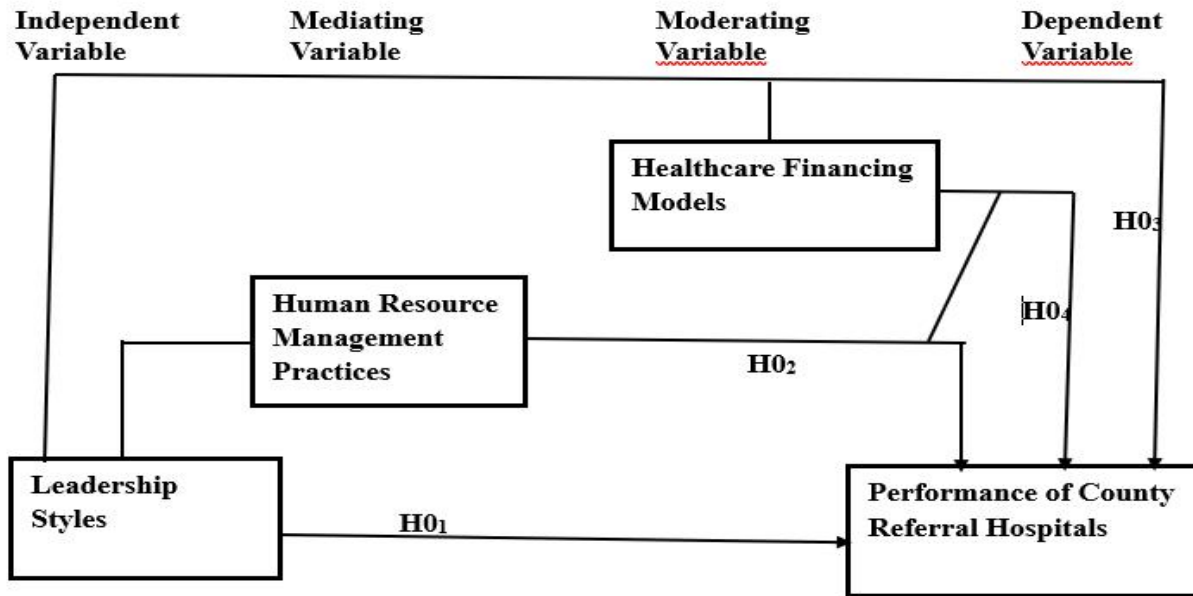
This section summarized the analysis and interpretation of the collected data, including the results of hypothesis testing. The findings indicate that the null hypotheses H01, H02, H03, and H04 were all rejected, with the alternative hypotheses accepted. Specifically, there was a significant relationship between leadership styles and hospital performance, and human resource management (HRM) practices were found to partially mediate this relationship. Moreover, healthcare financing models exhibited a significant moderating effect on the link between leadership styles and performance, while a combined moderated-mediation effect of HRM practices and financing models was also observed. The interpretations were informed by both statistical analysis and relevant theoretical and empirical literature. Overall, the rejection of all four null hypotheses confirms significant relationships and effects across all study objectives. A summary of these results is provided in Table 33.

**Table 33: Summary of Hypotheses**

<b>Objective</b>	<b>Hypotheses</b>	<b>Test Results</b>
<b>Objective 1:</b> To examine the influence of leadership styles on the performance of county referral hospitals in Kenya.	<b>H01:</b> There is no significant relationship between leadership styles and the performance of county referral hospitals in Kenya.	<b>Rejected</b>
<b>Objective 2:</b> To investigate the mediating effect of human resource management practices on the relationship between leadership styles and performance of county referral hospitals in Kenya.	<b>H02:</b> There is no significant mediating effect of human resource management practices on the relationship between leadership styles and performance of county referral hospitals in Kenya.	<b>Rejected (Partial Mediation Confirmed)</b>
<b>Objective 3:</b> To establish the moderating effect of healthcare financing models on the relationship between leadership styles and performance of county referral hospitals in Kenya.	<b>H03:</b> There is no significant moderating effect of healthcare financing models on the relationship between leadership styles and the performance of county referral hospitals in Kenya.	<b>Rejected</b>
<b>Objective 4:</b> To determine the moderated-mediation effect of healthcare financing models and human resource management practices on the relationship between leadership styles and performance of county referral hospitals in Kenya.	<b>H04:</b> There is no significant moderated-mediation effect of healthcare financing models and human resource management practices on the relationship between leadership styles and performance of county referral hospitals in Kenya.	<b>Rejected</b>

#### **4.11 Optimal Model**

Following the study findings, a model optimization process was carried out. The purpose of this optimization was to derive a final model that includes only the statistically significant variables, ensuring objectivity and clarity. The refined model offers a more accurate depiction of the relationships among the study variables, thereby improving both the predictive power and interpretability of the results. These outcomes were obtained through regression analysis, and the results of the updated conceptual framework are illustrated in Figure 3.



**Figure 3: Conceptual Optimal model**

The model presented in Figure 3 shows that all study variables were retained, reflecting the rejection of all null hypotheses and acceptance of the alternative hypotheses. The optimized model demonstrates a significant relationship between leadership styles and the performance of county referral hospitals in Kenya. It also confirms that human resource management practices partially mediate the relationship between leadership styles and hospital performance. Furthermore, healthcare financing models were found to significantly moderate the effect of leadership styles on performance. The model additionally indicates a significant moderated-mediation effect, where both HRM practices and financing models jointly influence the relationship between leadership styles and hospital performance. Overall, this comprehensive model highlights the interconnected roles of leadership, HRM practices, and financing mechanisms, offering practical insights for enhancing healthcare outcomes in county referral hospitals.

#### 4.12 Limitations of the Study

This study while contributing valuable insights into the subject matter, also encountered certain limitations inherent in the research process some of which were beyond the researcher’s control. Limitations in research as defined by Kumar (2011) entails structural challenges and methodological constraints that may impact the validity and generalizability of study findings.

Firstly, the research was confined to one section of the health sector, county referral hospitals, this represented just a single level of health care provision while there are six levels. While this focused approach facilitated a thorough and in-depth exploration within a specific context, it may restrict the generalizability of the results to the entire health care delivery sector to some extent. This is a gap that can potentially be covered by future research by adopting a whole health sector approach to compare relationship between leadership styles, human resource management practices, healthcare financing models and their implication on performance of the health care institutions at various levels. Secondly, this study utilised cross-sectional research design which facilitated collection of data at a single point in time which poses limitations on establishment of cause and effect relationship. To address this limitation, future research initiatives could adopt a longitudinal design to enable examination of dynamic changes and causal pathways unfolding over an extended period. Such longitudinal studies would provide valuable insights into the temporal dynamics of the hypothesized relationships and also enhance understanding of the broader underlying factors affecting performance of hospitals.

Another limitation emanated from the fact that this study focused on human resource management practices and health care financing models as mediator and moderator variables respectively in the relationship between leadership styles and performance. It is important to appreciate the potential existence of other additional moderators and mediators that were not examined within the scope of this study. Future research may explore those other additional variables that could have an influence on relationship between leadership and performance thus enriching the understanding on the complex interplay. Additionally, this study relied on self reported data which has the potential to introduce biases and inaccuracy in the research findings. Participants' subjective interpretation and perceptions of their leadership styles, human resource management practices, healthcare financing models as well as performance of their respective referral hospitals may influence validity and reliability of the results. This is an area for future studies to employ more complementary assessment techniques which will incorporate multiple feedback and perspective from patients, staff and other community members to provide a more comprehensive and balanced evaluation.

### **4.13 Chapter Summary**

This chapter provided a detailed analysis of the collected data and a discussion of the resulting findings. The study employed descriptive statistics, correlation analysis, and multiple regression techniques to examine the relationships among leadership styles, human resource management (HRM) practices, healthcare financing models, and the performance of county referral hospitals in Kenya.

The chapter summarized the outcomes of hypothesis testing, showing that correlation and regression analyses confirmed a significant positive relationship between leadership styles and hospital performance. Human resource management practices were found to partially mediate the relationship between leadership styles and performance. Additionally, healthcare financing models significantly moderated the impact of leadership styles on performance. The analysis further revealed a significant moderated-mediation effect, indicating that HRM practices and financing models jointly influence the relationship between leadership and hospital performance. These findings provide a deeper understanding of the complex interactions among these variables within the context of hospital management.

Each section of the chapter interpreted the results in relation to the reviewed literature, identifying areas of agreement and divergence with previous studies. Moreover, the findings were used to refine the conceptual model, offering an integrated perspective on how leadership, HRM practices, and financing mechanisms interact to enhance healthcare service delivery in Kenya's devolved hospital system.

## CHAPTER FIVE

### SUMMARY, CONCLUSIONS AND RECOMMENDATIONS

#### 5.1 Introduction

This chapter provides an overview of the study's summary findings, conclusions, and their implications. It begins with an introduction, followed by a summary of the study results. The chapter then offers conclusions based on the findings, connecting them to the study's objectives and hypotheses. Finally, the chapter concludes with a summary, encapsulating the key takeaways and setting the stage for practical recommendations and future research directions. This structure ensures a cohesive presentation of the study's outcomes and their relevance to enhancing the performance of county referral hospitals in Kenya.

#### 5.2 Summary of Study

##### 5.2.1 Influence of Leadership Styles on Performance

The study's first objective aimed to assess how leadership styles impact the performance of county referral hospitals in Kenya. To test this, a multiple linear regression analysis was performed, examining the null hypothesis ( $H_{01}$ ) that leadership styles have no significant effect on hospital performance. The results indicated that transformational, servant, and adaptive leadership styles each exerted a significant influence on performance, with beta values of 0.316 ( $p = 0.020$ ), 0.228 ( $p = 0.016$ ), and 0.124 ( $p = 0.001$ ), respectively. The regression model as a whole was statistically significant, with an adjusted  $R^2$  of 0.790, suggesting that these three leadership approaches together accounted for 79% of the variation in hospital performance. Consequently, the null hypothesis was rejected. These findings highlight that leadership styles are crucial drivers of hospital performance, enhancing staff engagement, operational efficiency, and patient outcomes, and underscore the importance of employing a combination of leadership approaches within Kenya's county referral hospitals.

##### 5.2.2 Mediating Effect of Human Resource Management Practices on Performance

The study's second objective aimed to examine whether human resource management (HRM) practices mediate the relationship between leadership styles and the performance of county referral hospitals in Kenya. To assess this, hierarchical regression analysis was applied, testing the null hypothesis ( $H_{02}$ ) that HRM practices do not significantly mediate the leadership–

performance relationship. The results indicated that adding HRM practices to the model reduced the direct effect of leadership styles on performance from 0.562 to 0.392, suggesting a partial mediation. HRM practices also exerted a significant independent effect on performance ( $B = 0.376$ ,  $p = 0.040$ ). Additionally, the adjusted  $R^2$  increased from 0.629 to 0.679, showing that including HRM practices explained an extra 5% of the variation in hospital performance. These findings led to the rejection of the null hypothesis. The study highlights that effective HRM practices—including strategic recruitment, staff training and development, employee well-being initiatives, and fostering positive employee relations—enhance the impact of leadership on organizational performance. A well-managed HR function cultivates a motivated, skilled, and committed workforce, which is essential for improving patient satisfaction, operational efficiency, and overall service quality in county referral hospitals.

### **5.2.3 Moderating Effect of Healthcare Financing Models on Performance**

The study's third objective sought to examine whether healthcare financing models moderate the relationship between leadership styles and the performance of county referral hospitals in Kenya. Hierarchical regression analysis was conducted to test the null hypothesis ( $H_{03}$ ), which posited that financing models do not significantly influence this relationship. The results showed that the interaction term between leadership styles and healthcare financing models was statistically significant ( $B = 0.294$ ,  $p = 0.010$ ), confirming a moderating effect. Including the interaction term increased the adjusted  $R^2$  from 0.706 to 0.754, indicating that financing models accounted for an additional 4.8% of the variance in hospital performance. Consequently, the null hypothesis was rejected. The findings suggest that the impact of leadership on hospital performance is strongly influenced by the nature and adequacy of healthcare financing mechanisms. Well-structured and equitable financing systems, such as universal health coverage or social health insurance, enhance leadership effectiveness by improving access to resources, infrastructure, and workforce support. In contrast, fragmented or insufficient funding arrangements, like heavy reliance on out-of-pocket payments, can undermine leadership effectiveness and limit performance improvements. These results emphasize the need to align healthcare financing strategies with leadership practices to achieve sustainable improvements in service delivery within county referral hospitals.

#### **5.2.4 Moderated-Mediation Model**

The study's fourth objective aimed to assess the moderated-mediation effect of healthcare financing models and human resource management (HRM) practices on the relationship between leadership styles and the performance of county referral hospitals in Kenya. A moderated-mediation analysis was conducted to determine whether HRM practices mediate the influence of leadership styles on hospital performance and whether this mediation is contingent on healthcare financing models. The null hypothesis ( $H_{04}$ ), which stated that no significant moderated-mediation effect exists, was tested. The results indicated that both direct and indirect pathways were significantly affected by healthcare financing models, with the interaction between HRM practices and financing models being statistically significant ( $B = 0.234$ ,  $p = 0.029$ ). The adjusted  $R^2$  rose from 0.727 in the moderation-only model to 0.792 in the full moderated-mediation model, showing that the inclusion of the interaction explained an additional 6.5% of the variance in hospital performance. The indirect effect of leadership styles on performance through HRM practices was stronger in hospitals with well-structured financing models, confirming that the mediation effect depends on the adequacy and quality of healthcare financing. Based on these findings, the null hypothesis was rejected. Overall, the results demonstrate that hospital performance is jointly influenced by leadership styles, HRM practices, and financing mechanisms, with the effectiveness of HRM mediation being strengthened or constrained by the nature of healthcare financing.

The summary of the key findings is presented in Table 38.

**Table 34: Summary of Key Findings**

Objective	Hypothesis	Findings	Conclusion
<b>Objective 1:</b> To examine the influence of leadership styles on the performance of county referral hospitals in Kenya.	H <sub>01</sub> : There is no significant relationship between leadership styles and the performance of county referral hospitals in Kenya.	R Square = 0.796, $\beta = 0.562$ , $p = 0.017$ . Leadership styles explain 79.6% of the variance in hospital performance.	There is a positive and significant effect of leadership styles on the performance of county referral hospitals in Kenya.
<b>Objective 2:</b> To assess the mediating effect of human resource management practices on the relationship between leadership styles and performance of county referral hospitals in Kenya.	H <sub>02</sub> : There is no significant mediating effect of human resource management practices on the relationship between leadership styles and performance of county referral hospitals in Kenya.	R Square increased from 0.632 to 0.683. Leadership styles reduced from $\beta = 0.562$ to $\beta = 0.392$ ; HRM practices significant ( $\beta = 0.376$ , $p = 0.028$ ).	There is a significant partial mediating effect of HRM practices on the relationship between leadership styles and hospital performance.
<b>Objective 3:</b> To establish the moderating effect of healthcare financing models on the relationship between leadership styles and performance of county referral hospitals in Kenya.	H <sub>03</sub> : There is no significant moderating effect of healthcare financing models on the relationship between leadership styles and performance of county referral hospitals in Kenya.	R Square increased from 0.632 to 0.760. Significant interaction term ( $\beta = 0.294$ , $p = 0.025$ ).	There is a significant moderating effect of healthcare financing models on the relationship between leadership styles and hospital performance.
<b>Objective 4:</b> To evaluate the moderated-mediation effect of healthcare financing models and human resource management practices on the relationship between leadership styles and performance of county referral hospitals in Kenya.	H <sub>04</sub> : There is no significant moderated-mediation effect of healthcare financing models and human resource management practices on the relationship between leadership styles and performance of county referral hospitals in Kenya.	R Square increased from 0.760 to 0.799. Significant moderated-mediation terms: Leadership Styles $\times$ Financing ( $\beta = 0.256$ , $p = 0.026$ ), HRM $\times$ Financing ( $\beta = 0.234$ , $p = 0.029$ ).	There is a significant moderated-mediation effect of healthcare financing models and HRM practices on the relationship between leadership styles and hospital performance.

### **5.3 Conclusion**

The first objective of this study aimed to investigate the influence of leadership styles on the performance of county referral hospitals in Kenya. The findings indicated that transformational, servant, and adaptive leadership styles each have a significant positive impact on hospital performance, confirming that this objective was successfully met.

The second objective focused on examining the mediating role of human resource management (HRM) practices in the relationship between leadership styles and hospital performance. Results revealed a partial mediation effect, showing that HRM practices enhance the positive influence of leadership on hospital outcomes, thereby achieving this objective.

The third objective sought to determine the moderating effect of healthcare financing models on the relationship between leadership styles and hospital performance. The analysis demonstrated a significant moderation, highlighting that financing models play a crucial role in strengthening the effect of leadership on performance. This objective was also fulfilled.

The fourth objective explored the moderated-mediation effect of HRM practices and healthcare financing models on the leadership–performance relationship. The findings confirmed a significant moderated-mediation effect, illustrating the intricate interaction between leadership, HRM practices, and financing models in influencing hospital performance. This objective was successfully achieved as well.

In summary, the study underscores the central role of leadership styles in driving hospital performance, both directly and indirectly through HRM practices. It also highlights the importance of healthcare financing models in moderating these effects and their joint interaction with HRM practices in creating a significant moderated-mediation impact. These results emphasize the need for integrated strategies that combine effective leadership, strong HRM systems, and sustainable financing mechanisms to optimize the performance of county referral hospitals in Kenya. The insights provide practical guidance for hospital administrators, policymakers, and researchers aiming to strengthen healthcare delivery and system efficiency.

## **5.4 Recommendations**

### **5.4.1 Recommendations on Policy**

The study recommends that the Ministry of Health (MOH) and County Governments develop and implement comprehensive policies that promote effective leadership development within county referral hospitals. These policies should emphasize transformational, servant, and adaptive leadership approaches, with specific attention to healthcare context challenges. The MOH should establish structured leadership development programs for hospital administrators, including workshops, mentorship opportunities, and continuous professional development that expose healthcare leaders to best practices in hospital management. Additionally, performance-based incentives should be introduced to recognize and reward hospitals demonstrating exceptional leadership practices and performance outcomes.

The study recommends that County Governments develop robust human resource management policies that strengthen workforce capabilities and enhance hospital performance. These policies should focus on strategic recruitment, competitive compensation, professional development, employee relations, and staff wellbeing initiatives. Counties should establish comprehensive HRM frameworks that include regular performance assessments, career progression pathways, and employee engagement programs. Furthermore, policies should address the critical issues of staff retention, workload management, and professional growth opportunities within the public healthcare system. Counties should also develop standardized guidelines for implementing family-friendly policies and promoting work-life balance among healthcare workers.

The study recommends that the National Treasury, in collaboration with the MOH and County Governments, review and optimize healthcare financing policies to ensure sustainable and efficient resource allocation to county referral hospitals. These policies should promote diversification of funding sources, including government allocations, health insurance schemes, and innovative financing mechanisms. The government should develop clear guidelines for implementing the Social Health Insurance Fund (SHIF) and other universal health coverage initiatives, ensuring they effectively support hospital operations and development. Additionally, policies should be established to strengthen financial management systems, enhance resource utilization efficiency, and improve accountability in healthcare financing.

The study recommends that the MOH develop integrated policies that address the interconnected nature of leadership, human resource management, and healthcare financing in enhancing hospital performance. These policies should provide a comprehensive framework for hospital management that aligns leadership development with HRM practices and financing mechanisms. The ministry should establish a multi-stakeholder task force comprising healthcare administrators, HRM experts, and financial specialists to design these integrated policies. Furthermore, policies should include guidelines for monitoring and evaluation systems that track the combined impact of leadership, HRM practices, and financing models on hospital performance metrics. The MOH should also establish a central resource center to support counties and hospitals in implementing these integrated policies effectively, thereby promoting a coordinated approach to improving healthcare delivery across Kenya's public hospital system.

#### **5.4.2 Recommendations for Practice**

The study recommends that hospital administrators and healthcare leaders in Kenya actively adopt transformational, servant and adaptive leadership styles in their daily operations. Hospital leaders should foster a culture of collaboration and innovation by regularly engaging with staff through brainstorming sessions and encouraging them to contribute ideas for improving hospital performance. Leaders should also establish committees dedicated to risk assessment and management to anticipate and address challenges effectively. Moreover, healthcare leaders should regularly update hospital strategies and programs to align with changing healthcare demands, ensuring their institutions remain responsive to community needs. Participation in continuous professional development programs, such as leadership training workshops, conferences, and peer learning platforms, is essential for staying informed on emerging trends and best practices in healthcare leadership.

The study further recommends that county referral hospitals in Kenya work towards strengthening organizational culture to support performance improvements. Hospital leaders should conduct regular cultural assessments, such as staff satisfaction surveys and focus groups, to identify gaps and areas for development. Based on these assessments, leaders should implement targeted interventions, including establishing clear communication protocols, promoting teamwork through interdisciplinary teams, and recognizing outstanding contributions from staff members. Training programs should be provided to align staff behaviors with the

desired organizational culture, emphasizing values such as patient-centered care, teamwork, and innovation. Hospital leaders must lead by example, consistently embodying the cultural values they aim to instill across their organizations.

Additionally, healthcare leaders should ensure compliance with existing healthcare financing models and regulatory frameworks to optimize resource utilization and operational efficiency. Hospitals should designate compliance officers or establish compliance committees responsible for monitoring regulatory requirements and maintaining adherence. These teams should develop compliance manuals tailored to the hospital's operations and conduct regular internal audits to ensure compliance. Administrators should also engage with policymakers and healthcare regulators to provide feedback on the impact of policies and advocate for improvements that support hospital operations. Transparent governance practices, including accurate financial reporting and ethical decision-making, should be prioritized to enhance stakeholder trust and accountability.

Finally, the study recommends an integrated approach that aligns leadership practices, organizational culture, and regulatory compliance to drive performance in county referral hospitals. Hospital leaders should create strategic plans that articulate how leadership, culture, and compliance intersect to improve outcomes. These plans should outline measurable objectives and assign cross-functional teams to implement and monitor progress. Regular performance reviews should evaluate metrics such as patient outcomes, staff satisfaction, and operational efficiency, alongside indicators of cultural strength and regulatory adherence. By fostering knowledge sharing and continuous improvement, hospitals can develop cohesive strategies that enhance their performance and service delivery.

## **5.5 Theoretical Implications/ Recommendations for Theory**

The study's findings have significant implications for several theoretical frameworks that formed its foundation. First, for the Full Range Leadership Theory (FRLT), the results confirm the theory's core proposition that effective leaders must adapt their styles to organizational contexts and follower needs. In the context of county referral hospitals in Kenya, the study demonstrates that transformational, servant, and adaptive leadership styles significantly impact hospital performance. This extends FRLT by highlighting the importance of combining different leadership approaches in healthcare settings, suggesting that the theory can be enriched by

considering the unique challenges of healthcare leadership. The findings imply that FRLT should be expanded to include more context-specific leadership behaviors, particularly in resource-constrained healthcare environments.

The study's findings provide important insights for Human Capital Theory in the healthcare context. The results demonstrate that the relationship between leadership styles and hospital performance is partially mediated by human resource management practices, supporting the theory's emphasis on human capital development as a key driver of organizational success. However, the study also suggests that Human Capital Theory may need adaptation for healthcare organizations, with greater emphasis on the unique challenges of managing medical professionals and support staff. The significant mediating effect of HRM practices implies that Human Capital Theory should consider the healthcare sector's specific requirements for talent development, retention, and motivation.

The findings have substantial implications for Resource-Based Theory (RBT), particularly in the healthcare financing context. The moderating effect of healthcare financing models on the relationship between leadership styles and hospital performance supports RBT's assertion that organizational resources are critical for competitive advantage. However, the study extends this theory by demonstrating how different financing mechanisms can enable or constrain the effectiveness of leadership styles and HRM practices in public hospitals. This suggests that RBT should place greater emphasis on the dynamic interaction between financial resources and other organizational capabilities, particularly in public healthcare settings where traditional market-based assumptions may not apply.

The research results also contribute to the theoretical understanding of moderated-mediation relationships in organizational performance. The significant moderated-mediation effect of healthcare financing models and HRM practices on the leadership-performance relationship suggests the need for more integrated theoretical frameworks that can capture the complex interplay of multiple organizational factors. This implies that existing theories should be enhanced to better explain how financial resources, human capital, and leadership styles interact to influence organizational outcomes, particularly in public healthcare settings where multiple stakeholder interests must be balanced.

These theoretical implications highlight the need for more nuanced and context-specific theoretical frameworks that can better explain the complexities of healthcare organization management, particularly in developing countries where resource constraints and institutional challenges create unique operational environments. The findings suggest that existing theories should be adapted or expanded to better account for the specific characteristics and challenges of public healthcare delivery systems.

## **5.6 Suggestions for Future Research**

This study examined the relationships between leadership styles, human resource management practices, healthcare financing models, and performance of county referral hospitals in Kenya. While the findings provide valuable insights, several important areas warrant further investigation. Future research could explore the effectiveness of other leadership styles not covered in this study within healthcare settings, particularly examining how different leadership approaches adapt to various healthcare challenges such as pandemics or resource constraints. Additionally, longitudinal studies could assess how leadership styles evolve over time and their long-term impact on hospital performance. Research focusing on the impact of leadership styles on specific medical departments or specialties within hospitals would also provide valuable insights into context-specific leadership effectiveness.

In the realm of human resource management, further research could investigate specific HRM practices and their individual mediating effects on hospital performance. Studies could explore innovative HRM approaches in addressing healthcare workforce challenges such as staff shortages and burnout, which remain critical issues in many healthcare systems. Research examining the relationship between HRM practices and specific healthcare outcomes such as patient satisfaction or quality of care would contribute to understanding the direct impact of HRM interventions. Cross-cultural studies comparing HRM practices in different healthcare systems and their effectiveness would provide valuable insights for international healthcare management.

Regarding healthcare financing, future studies could analyze the impact of emerging healthcare financing models such as results-based financing and their effectiveness in improving hospital performance. Research could explore the effectiveness of different combinations of financing models in achieving universal health coverage, particularly in resource-constrained settings.

Studies investigating the relationship between financing models and healthcare equity outcomes would be valuable for policy development. Additionally, comparative analyses examining healthcare financing models across different countries could provide insights into best practices and innovative solutions for healthcare funding challenges.

Future research would benefit from employing mixed-method approaches, incorporating qualitative data to provide richer insights into the experiences of healthcare leaders, staff, and patients. Such studies could offer deeper understanding of the complex interactions between leadership, HRM practices, and financing models in healthcare settings. Furthermore, investigating these relationships in different types of healthcare facilities, such as private hospitals or specialized care centers, would help establish the generalizability of the current findings. These suggested research directions would contribute to a more comprehensive understanding of healthcare management dynamics and their broader societal impacts.

Finally, there is a need for research focusing on the implementation challenges and success factors in integrating effective leadership styles, HRM practices, and financing models in healthcare settings. Studies could examine the role of technology, innovation, and digital transformation in enhancing these relationships and improving hospital performance. Additionally, research investigating the impact of external factors such as political environment, economic conditions, and health policy changes on these relationships would provide valuable insights for healthcare administrators and policymakers. These future research directions would significantly contribute to the body of knowledge in healthcare management and inform evidence-based policy making.

## **5.7 Chapter Summary**

This chapter provided a summary, conclusion and recommendations of the study. All research objectives were successfully achieved, with all null hypotheses rejected and the corresponding alternative hypotheses accepted. The study concluded that leadership styles, particularly transformational, servant and adaptive leadership, have a significant positive relationship with the performance of county referral hospitals in Kenya. Furthermore, human resource management practices were found to partially mediate this relationship, amplifying the positive effects of leadership styles on hospital performance. The study also established that healthcare financing models significantly moderate the relationship between leadership styles and hospital

performance. Lastly, the findings confirmed a significant moderated-mediation effect, highlighting the interplay between healthcare financing models and HRM practices in shaping the leadership-performance dynamic.

Additionally, the chapter presented comprehensive recommendations based on the study's findings regarding the relationships between leadership styles, human resource management practices, healthcare financing models, and performance of county referral hospitals in Kenya. The study's results contribute significantly to the existing body of knowledge on healthcare leadership and management, providing valuable insights that inform policy development and practice improvement in healthcare delivery systems. Key recommendations include developing comprehensive healthcare policies that promote effective leadership development, strengthening human resource management practices, and optimizing healthcare financing mechanisms. The study has significant implications for several theories, including the Full Range Leadership Theory, Human Capital Theory, and Resource-Based Theory, suggesting the need for theoretical adaptations to better account for healthcare organizations' unique characteristics and challenges. The chapter outlined suggestions for future research, including exploring additional leadership styles in healthcare contexts, investigating specific HRM practices and their impacts, examining the effectiveness of various healthcare financing models, and studying the long-term effects of integrated management approaches on hospital performance.

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## APPENDICES

### Appendix I: Letter of Introduction



Date: 28<sup>TH</sup> OCTOBER 2024

TO WHOM IT MAY CONCERN

Dear Sir/Madam,

**REF: MUNGAI MARGARET WAMBUI - PHD CANDIDATE**

This is to confirm that **MUNGAI MARGARET WAMBUI** - admission number: **DML/2/00016/3/15** is a student of the Management University of Africa (MUA) currently pursuing a Doctor of Philosophy (PhD) degree in Management and Leadership. As part of the requirement for the degree programme, the candidate is expected to carry out a study and write a thesis on a topic of choice. The topic is **"LEADERSHIP STYLES, HUMAN RESOURCE MANAGEMENT PRACTICES, HEALTHCARE FINANCING MODELS AND PERFORMANCE OF COUNTY REFERRAL HOSPITALS IN KENYA."** on which she has developed and successfully defended a proposal which has been approved by the University. She is now expected to collect data before finally writing her thesis.

The University wishes to request for assistance and cooperation from all the concerned parties the student will be engaging with in the course of her study.

Yours faithfully,  
Management University of Africa

Dr. John Cheluget, PhD  
Deputy Vice-Chancellor



**Disclaimer:** *Data collection and thesis writing is the sole responsibility of the student and MUA takes no responsibility on the student's activities and shall not be held liable for his/her actions*

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## Appendix II: NACOSTI Letter

 REPUBLIC OF KENYA	 NATIONAL COMMISSION FOR SCIENCE, TECHNOLOGY & INNOVATION
RefNo: 176444	Date of Issue: 28/April/2025
<b>RESEARCH LICENSE</b>	
	
<p><b>This is to Certify that Miss.. MARGARET WAMBUI of The Management University of Africa, has been licensed to conduct research as per the provision of the Science, Technology and Innovation Act, 2013 (Rev.2014) in Baringo, Bomet, Bungoma, Busia, Elgeyo-Marakwet, Embu, Garissa, Homabay, Isiolo, Kajiado, Kakamega, Kericho, Kiambu, Kilifi, Kirinyaga, Kisii, Kisumu, Kitui, Kwale, Laikipia, Lamu, Machakos, Makueni, Mandera, Marsabit, Meru, Migori, Mombasa, Muranga, Nairobi, Nakuru, Nandi, Narok, Nyamira, Nyandarua, Nyeri, Samburu, Siaya, Taita-Taveta, Tanariver, Tharaka-Nithi, Transzoia, Turkana, Uasin-Gishu, Vihiga, Wajir, Westpokot on the topic: LEADERSHIP STYLES, HUMAN RESOURCE MANAGEMENT PRACTICES, HEALTHCARE FINANCING MODELS AND PERFORMANCE OF COUNTY REFERRAL HOSPITALS IN KENYA for the period ending : 28/April/2026.</b></p>	
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### Appendix III: Research Questionnaire

This questionnaire is to collect data for purely academic purposes. The study seeks to investigate *“Leadership Styles, Human Resource Management Practices, Healthcare Financing Models and Performance of County Referral Hospitals in Kenya.”* All information was treated with strict confidence. Do not put any name or identification on this questionnaire.

*Answer all questions as indicated by either filling in the blank or ticking the option that applies.*

#### **SECTION A: BACKGROUND INFORMATION (Please tick (√) appropriate answer)**

Qn 1. Please indicate your gender:

Female [ ]

Male [ ]

Qn2. State your highest level of education

Certificate [ ]

Diploma [ ]

Degree [ ]

Masters [ ]

PhD [ ]

Others (Specify) -----

Qn.3 Please indicate your age -----

Qn.4 For how long have you been working in the healthcare sector?

Less than 3 years [ ]

3 - 8 years [ ]

9 - 12 years [ ]

Above 12 years [ ]

**SECTION B: LEADERSHIP STYLES (Please tick (√) appropriate answer)**

What is your level of agreement with the following statements on Leadership Styles in this hospital?

	STATEMENTS	1	2	3	4	5
<b>B1</b>	<b>TRANSFORMATIONAL LEADERSHIP</b>					
Qn 5	Leaders articulate a compelling vision for the future of this hospital.					
Qn 6	Leaders inspire staff to perform beyond expectations.					
Qn 7	Leaders encourages innovative thinking					
Qn 8	Leaders communicate high performance expectations for all staff					
Qn 9	Leaders express confidence in staff's abilities to meet their set performance expectations					
<b>B2</b>	<b>SERVANT LEADERSHIP</b>					
Qn 10	Leaders prioritize well-being of their staff members					
Qn 11	Leaders actively listen to the concerns of their team members.					
Qn 12	Leaders address concerns of their team members.					
Qn 13	Leaders demonstrates commitment to personal growth and development of staff.					
Qn 14	Leaders put the interests of the hospital employees above their own.					
Qn 15	Leaders put the interests of the patients above their own.					
<b>B3</b>	<b>ADAPTIVE LEADERSHIP</b>					

	STATEMENTS	1	2	3	4	5
Qn 16	Leaders effectively guide teams through complex challenges					
Qn 17	Leaders encourage learning from successes and failures.					
Qn 18	Leaders adapts their approach based on the specific needs of different situations.					
Qn 19	Leaders promote a culture of flexible resilience in the face of uncertainty.					

### SECTION C: HUMAN RESOURCE MANAGEMENT PRACTICES

Please indicate your level of agreement with the following statements regarding Human Resource Management practices in your county referral hospital by selecting number from 1 to 5

	STATEMENT	1	2	3	4	5
<b>C1</b>	<b>EMPLOYEES RECRUITMENT:</b>					
Qn 20	The hospital uses diverse channels to advertise for job openings.					
Qn 21	Job interview process effectively assesses candidates' skills and best fit for the job					
Qn 22	The hospital has a structured onboarding program for new employees.					
Qn 23	The recruitment process is transparent and free from bias.					
<b>C2</b>	<b>EMPLOYEE REWARD</b>					
Qn 24	The hospital offers competitive salaries compared to similar healthcare facilities.					
Qn 25	There is a fair system for performance-based bonuses or incentives.					
Qn 26	The hospital provides attractive non-monetary staff benefits (e.g., health insurance, paid leave).					

	STATEMENT	1	2	3	4	5
Qn 27	The reward system recognizes and values employee contributions beyond financial compensation.					
<b>C3.</b>	<b>LEARNING &amp; DEVELOPMENT</b>					
Qn 28	The hospital offers regular on job training programs to enhance employees' skills and knowledge.					
Qn 29	There are clear career progression pathways for employees within the hospital					
Qn 30	The hospital supports employees in pursuing further education or professional certifications.					
Qn 31	Mentorship and coaching programs are available to support employee growth.					
<b>C4</b>	<b>EMPLOYEES RELATIONS</b>					
Qn 32	There are effective communication channels between hospital leadership and staff.					
Qn 33	The hospital has a fair and transparent grievance resolution process.					
Qn 34	Employee feedback is regularly sought and acted upon by hospital leadership.					
Qn 35	The hospital promotes a collaborative and respectful work environment.					
<b>C5</b>	<b>EMPLOYEES WELBEING</b>					
Qn 36	The hospital provides resources and support for employees' mental health programs.					
Qn 37	There are initiatives in place to promote work-life balance (e.g., flexible working hours).					
Qn 38	The physical work environment is designed to ensure employee comfort and safety.					
Qn 39	The hospital offers wellness programs to support employees' physical health and fitness.					

**SECTION D: HEALTHCARE FINANCING MODELS (Please tick (√) appropriate answer)**

What is your level of agreement with the following statements on Healthcare Financing Models used in this hospital?

	STATEMENTS	1	2	3	4	5
<b>D1</b>	<b>BEVERIDGE FINANCING MODEL</b>					
Qn 40	The hospital relies primarily on government funding to run its operations					
Qn 41	Budgetary allocations from the government are sufficient to cover the hospital's operating costs					
Qn 42	The hospital receives dedicated funds from the government for purchase of medical equipment and medical supplies					
Qn 43	The hospital receives dedicated funds from the government for hospital infrastructure improvements					
Qn 44	Government funding allows the hospital to provide services to patients free of charge at the point of care.					
<b>D2</b>	<b>BISMARCK FINANCING MODEL</b>					
Qn 45	The hospital is financed through health insurance contributions paid jointly by employers and employees					
Qn 46	There is a clear system for billing and receiving payments from various health insurance funds					
Qn 47	The hospital's services are primarily accessible to those with employer-linked health insurance.					
Qn 48	The employer-employee medical insurance payments allows the hospital to offer a wide range of medical services to insured patients.					
<b>D3</b>	<b>NATIONAL HEALTH INSURANCE FINANCING MODEL</b>					
Qn 49	The hospital receives a significant portion of its					

	STATEMENTS	1	2	3	4	5
	funding through the National Hospital Insurance Fund					
Qn 50	The Social Health Insurance Fund (SHIF) contributes substantially to the hospital's revenue.					
Qn 51	The national health insurance scheme enables the hospital to provide comprehensive care to a broad patient base.					
Qn 52	Reimbursement rates from NHIF/SHIF are adequate to cover the cost of healthcare services provided.					
<b>D4</b>	<b>OUT OF POCKET FINANCING MODEL</b>					
Qn 53	A significant portion of the hospital's revenue comes from direct patient payments.					
Qn 54	The hospital has a clear fee structure for services that patients pay out of pocket.					
Qn 55	Out-of-pocket payments allow the hospital to offer services not covered by other financing models.					
Qn 56	The hospital provides options for patients who cannot afford to pay out of pocket (e.g., waivers, payment plans).					
<b>D5</b>	<b>RESIDUAL FINANCING MODEL</b>					
Qn 57	The hospital relies on payments from private medical insurances for service provision					
Qn 58	Donor funding or grants contribute significantly to the hospital's financial resources.					
Qn 59	The hospital generates revenue through partnerships with private entities or organizations.					
Qn 60	The diverse funding sources in the residual model provide financial stability for the hospital.					

**SECTION E: PERFORMANCE OF COUNTY REFERRAL HOSPITALS (Please tick (√) appropriate answer)**

What is your level of agreement with the following statements on Performance in this county referral hospital?

STATEMENTS		1	2	3	4	5
<b>E1</b>	<b>PATIENT OUTCOME</b>					
Qn 61	Patient recovery rates for health conditions treated in the hospitals consistently meet acceptable standards					
Qn 62	The hospital has effective mechanisms in place to prevent hospital-acquired infections.					
Qn 63	The hospital has acceptable rates of patient readmission for similar conditions treated					
Qn 64	The hospital has acceptable rates of patient mortality from common ailments treated					
Qn 65	Full Immunization Coverage within hospital catchment population is within acceptable standards					
<b>E2</b>	<b>QUALITY OF CARE</b>					
Qn 66	The hospital adheres to established clinical guidelines and best practices.					
Qn 67	There is a robust system for reporting and learning from medical errors.					
Qn 68	Patient satisfaction scores reflect high-quality care delivery.					
Qn 69	The hospital regularly conducts continuous quality improvement initiatives.					
<b>E3</b>	<b>ACCESSIBILITY OF HEALTH SERVICES</b>					
Qn 70	Patient waiting time for medical procedures are consistently within hospital service charter					

STATEMENTS		1	2	3	4	5
Qn 71	The hospital provides 24/7 emergency services to the community.					
Qn 72	There are adequate transportation options for patients to access the hospital.					
Qn 73	Hospital offers telemedicine services to improve access to medical assistance to patients conveniently					
<b>E4</b>	<b>EQUITY IN HEALTH CARE PROVISION:</b>					
Qn 74	The hospital provides service of equal quality regardless of patients' socioeconomic status.					
Qn 75	There are initiatives in place to address health disparities within the catchment community					
<b>E5</b>	<b>FINANCIAL PERFORMANCE</b>					
Qn 76	The hospital generates sufficient revenue to cover its operational costs					
Qn 77	The hospital generates sufficient revenue to cover its developmental needs including infrastructure improvement					
Qn 78	Hospital has sufficient revenue reserves for emergency response .					
Qn 79	There is a balanced budget with appropriate allocation across various hospital departments.					

### Financial Performance Indicators of County Referral Hospitals in Kenya (2019-2023)

Financial Indicator	2019	2020	2021	2022	2023
Average Revenue Generated (KES millions)					
% of Hospitals Meeting Operational Costs					
Average Budget Allocation (KES millions)					
% of Hospitals with Sufficient Emergency Reserves					
Average Debt-to-Asset Ratio					



## Appendix IV: County Referral Hospitals in Kenya

REGIONS IN KENYA	COUNTY	No.	HOSPITAL NAME
1. Coast Region Counties	MOMBASA	1	Coast General Teaching And Referral Hospital
	KWALE	2	Msabweni County Referral Hospital
	KILIFI	3	Kilifi County Referral Hospital
	TANARIVER	4	Hola County Referral Hospital
	LAMU	5	King Fahd County Referral Hospital
2. North Eastern Region Counties	TAITA TAVETA	6	Moi County Referral Hospital Voi
	GARISSA	7	Garissa County Referral Hospital
	WAJIR	8	Wajir County Referral Hospital
	MANDERA	9	Mandera County Referral Hospital
	MARSABIT	10	Marsabit County Referral Hospital
3. Eastern Region Counties	ISIOLO	11	Isiolo County Referral Hospital
	MERU	12	Meru Teaching And Referral Hospital
	THARAKANITHI	13	Chuka County Referral Hospital Embu Level 5 Teaching And Referral Hospital
	EMBU	14	Hospital
	KITUI	15	Kitui County Referral Hospital
4. Central Region Counties	MACHAKOS	16	Machakos Level 5 Hospital
	MAKUENI	17	Makueni County Referral Hospital
	NYANDARUA	18	Jm Kariuki Memorial Hospital
	NYERI	19	Nyeri County Referral Hospital
	KIRINYAGA	20	Kerugoya County Referral Hospital
5. North-Rift Valley Region Counties	MURANGA	21	Muranga County Referral Hospital
	KIAMBU	22	Thika Level 5 Hospital Kiambu County Referral Hospital
	TURKANA	24	Lodwar County Referral Hospital
	WEST POKOT	25	Kapenguria County Referral Hospital
	SAMBURU	26	Samburu County Referral Hospital
6. South-Rift Valley Region Counties	TRANSZOIA	27	Kitale County Referral Hospital
	UASINGISHU	28	Uasingishu County Hospital
	ELGEYOMARAKW	29	Iten County Referral Hospital
	ET	29	Iten County Referral Hospital
	NANDI	30	Kapsabet County Referral Hospital
6. South-Rift Valley Region Counties	BARINGO	31	Baringo County Referral Hospital
	LAIKIPIA	32	Nanyuki County Referral Hospital
	NAKURU	33	Naivasha County Referral Hospital
	NAROK	34	Narok County Referral Hospital
	KAJIADO	35	Kajiado County Referral Hospital
	KERICHO	36	Kericho County Referral Hospital
	BOMET	37	Longisa County Referral Hospital

<b>REGIONS IN KENYA</b>	<b>COUNTY</b>	<b>No.</b>	<b>HOSPITAL NAME</b>
<b>7. Western Region Counties</b>	KAKAMEGA	38	Kakamega County Referral And Teaching Hospital
	VIHIGA	39	Vihiga County Referral Hospital
	BUNGOMA	40	Bungoma County Referral Hospital
	BUSIA	41	Busia County Referral Hospital
	SIAYA	42	Bondo County Referral Hospital
<b>8. Nyanza Region Counties</b>		43	Siaya County Referral Hospital
	KISUMU	44	Jaramogi Oginga Odinga Teaching And Referral Hospital
		45	Kisumu County Referral Hospital
	HOMABAY	46	Homabay County Teaching And Referral Hospital
	MIGORI	47	Migori County Referral Hospital
<b>9. Nairobi Region</b>	KISII	48	Kisii Teaching And Referral Hospital
	NYAMIRA	49	Nyamira County Referral Hospital
	NAIROBI	50	Mbagathi County Referral Hospital
		51	Mama Lucy Kibaki Referral Hospital